

045 Gundersen St. Joseph's Hospital and Clinics
 PO Box 527, 400 Water Avenue
 Hillsboro, WI 54634
 608-489-8000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 2

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5B		Volume Group 2		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	16.8%	57.9%	0.29	44.6%	0.38	19.3%	0.87	12.1%	1.39
Obstetrics	0.0%	36.8%	N/A	52.1%	N/A	21.6%	N/A	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	30.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	16.8%	58.7%	0.29	48.8%	0.34	20.9%	0.80	12.1%	1.39
Average Census (Patients)									
Adult Medical-Surgical	2.2	26.8	0.08	17.0	0.13	3.3	0.65	1.6	1.39
Obstetrics	0.0	4.8	N/A	4.5	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	1.5	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.2	49.8	0.04	28.6	0.08	4.2	0.52	1.6	1.39
Average Length of Stay (Days)									
Adult Medical-Surgical	4.1	4.6	0.90	4.1	1.00	3.6	1.14	3.0	1.35
Obstetrics	0.0	2.4	N/A	3.2	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	2.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.1	4.9	0.84	4.9	0.83	3.1	1.34	3.0	1.35
Surgical Operations									
Inpatient	2	1,037	0.00	828	0.00	202	0.01	8	0.25
Outpatient	166	3,865	0.04	2,810	0.06	1,213	0.14	154	1.08
Inpatient as % of All Surgeries	1.2%	21.2%	0.06	22.8%	0.05	14.3%	0.08	4.9%	0.24
Outpatient Visits									
Non-Emergency Visits	42,447	145,246	0.29	141,645	0.30	37,326	1.14	31,190	1.36
Emergency Visits	2,839	16,058	0.18	14,182	0.20	4,868	0.58	2,953	0.96
Full-Time Equivalents (FTEs)									
Administrators	12.0	19.0	0.63	11.3	1.06	5.6	2.14	17.0	0.71
Nurses, Licensed	38.8	247.5	0.16	150.4	0.26	48.0	0.81	38.1	1.02
Ancillary Nursing Personnel	6.7	40.3	0.17	22.0	0.31	5.7	1.18	6.2	1.08
All Other Personnel	88.7	496.2	0.18	396.9	0.22	98.5	0.90	85.0	1.04
Total FTEs	146.2	803.0	0.18	580.7	0.25	157.8	0.93	146.3	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	46.2	13.0	3.56	8.5	5.42	26.2	1.76	77.4	0.60
Nurses, Licensed	149.2	168.4	0.89	113.4	1.32	225.1	0.66	173.4	0.86
Ancillary Nursing Personnel	25.9	27.4	0.94	16.6	1.56	26.6	0.97	28.2	0.92
All Other Personnel	341.4	337.6	1.01	299.2	1.14	461.9	0.74	387.0	0.88
Total FTEs	562.7	546.4	1.03	437.7	1.29	739.8	0.76	666.1	0.84

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	13	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	0
Discharges	194	Preferred Provider Organization (PPO)	Yes	Discharges	51	Total Births	0
Inpatient Days	796			Inpatient Days	486	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	13	194	796	16.8%	2.2	4.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	12	0	12.0	Surgical Personnel	1	1	1.8
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	5	1	5.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	1	1.0
Registered Nurses	25	23	33.4	Occupational Therapists	2	1	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	0	2.0	Physical Therapists	3	1	3.7
Ancillary Nursing Personnel	5	9	6.7	Physical Therapy Assistants/Aides	2	1	2.3
Medical Assistants	9	2	10.7	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	2	2	3.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	3	2	3.8
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	36	16	44.7
Pharmacy Personnel	1	4	2.7				
Clinical Laboratory Personnel	5	3	6.3				
				Total	118	68	146.2

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5B Value	Ratio	2 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$30,162,212	50.5%	46.6%	1.08	45.7%	1.10	47.7%	1.06	53.3%	0.95
Medical Assistance	\$7,845,986	13.1%	14.4%	0.91	10.5%	1.25	12.6%	1.04	11.1%	1.18
Commercial	\$16,445,019	27.5%	33.9%	0.81	35.7%	0.77	35.5%	0.78	26.5%	1.04
All Other	\$5,278,492	8.8%	5.1%	1.74	8.1%	1.10	4.2%	2.10	9.0%	0.98
Deductions as % of Total Gross Patient Revenue										
Medicare	\$12,637,702	21.2%	35.2%	0.60	32.9%	0.64	27.4%	0.77	22.1%	0.96
Medical Assistance	\$4,828,039	8.1%	11.1%	0.73	8.2%	0.99	8.8%	0.92	7.1%	1.14
Commercial	\$7,234,852	12.1%	14.9%	0.81	16.1%	0.75	12.2%	0.99	11.6%	1.04
Charity Care	\$428,963	0.7%	0.7%	1.01	0.4%	1.63	0.7%	1.02	1.3%	0.54
Bad Debt	\$1,358,886	2.3%	1.0%	2.23	0.9%	2.51	1.3%	1.81	1.2%	1.89
All Other	\$2,880,521	4.8%	2.8%	1.73	5.9%	0.81	2.4%	1.99	5.8%	0.84
Total Deductions	\$29,368,963	49.2%	65.8%	0.75	64.5%	0.76	52.8%	0.93	49.1%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.3%	6.5%	0.67	19.4%	0.22	4.2%	1.04	17.5%	0.25
Net Gains/Losses as % of Net Income		27.2%	29.4%	0.93	94.5%	0.29	27.5%	0.99	12.1%	2.26
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$13,027,488	46.1%	42.4%	1.09	55.8%	0.83	46.9%	0.98	51.3%	0.90
Supplies & Services	\$11,892,149	42.1%	51.3%	0.82	39.5%	1.07	45.9%	0.92	41.1%	1.03
Capital Component	\$3,311,206	11.7%	6.2%	1.88	4.7%	2.47	7.1%	1.64	7.6%	1.54
Fiscal Statistics										
Operating Margin (%)		11.0%	10.4%	1.06	0.2%	44.79	14.1%	0.79	5.7%	1.92
Total Hospital Net Income (%)		14.6%	14.1%	1.03	4.3%	3.41	18.4%	0.79	6.5%	2.25
Return on Equity (%)		8.4%	6.3%	1.33	3.3%	2.56	1.6%	5.25	3.2%	2.58
Current Ratio		5.1	4.1	1.24	21.9	0.23	2.8	1.83	3.9	1.32
Days in Net Patient Accounts Receivable		48.9	87.5	0.56	56.7	0.86	469.6	0.10	49.0	1.00
Average Payment Period		62.5	89.9	0.70	17.0	3.69	503.0	0.12	65.7	0.95
Equity Financing (%)		51.1%	64.7%	0.79	87.4%	0.58	50.7%	1.01	47.3%	1.08
Long-Term Debt to Equity Ratio		0.8	0.3	2.45	0.1	15.07	0.7	1.09	0.9	0.86
Times Interest Earned		7.4	21.0	0.35	10.7	0.69	28.6	0.26	0.0	N/A
Total Asset Turnover		0.6	0.4	1.29	0.7	0.75	0.1	6.70	0.5	1.11
Average Age of Plant (Years)		2.7	17.1	0.16	9.0	0.30	72.9	0.04	2.3	1.17
Increase (Decrease) Total Net Patient Revenue		42.8%	12.7%	3.36	15.9%	2.69	13.5%	3.18	-11.6%	N/A
Outpatient Gross Revenue (% of Total GPR)		91.7%	64.9%	1.41	80.2%	1.14	80.3%	1.14	92.8%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$20,879		\$18,658	1.12	\$17,806	1.17	\$17,504	1.19	\$12,925	1.62
Inpatient Net Revenue per Day	\$4,045		\$3,656	1.11	\$3,646	1.11	\$4,490	0.90	\$3,156	1.28
Outpatient Net Revenue per Visit	\$587		\$781	0.75	\$806	0.73	\$784	0.75	\$551	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$59,731,709	Cash & Cash Equivalents	\$20,720,785	Current Liabilities	\$4,416,141
Less Deductions	\$29,368,963	Net Patient Receivables	\$4,069,838	Long-Term Debt	\$23,705,106
Net Patient Revenue	\$30,362,746	Other Receivables	\$0	Other Liabilities	\$48,275
Plus Other Revenue	\$1,374,488			Subtotal	\$28,169,522
Total Revenue	\$31,737,233	Land, Buildings & Equipment (Net)	\$33,800,266	Unrestricted Fund Balance	\$29,383,413
Less Expenses	\$28,230,843	Other Assets	-\$1,037,953	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,309,523			Total Liabilities & Fund Balance	\$57,552,935
Net Income	\$4,815,913	Total Assets	\$57,552,936		