

061 UnityPoint Health - Meriter
 202 South Park Street
 Madison, WI 53715
 608-417-6000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 7

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	68.1%	57.9%	1.18	58.2%	1.17	72.0%	0.95	66.6%	1.02
Obstetrics	96.7%	36.8%	2.63	41.0%	0.99	46.8%	2.06	84.3%	1.15
Pediatrics	0.0%	59.6%	N/A	55.7%	N/A	51.3%	N/A	0.0%	N/A
Total Hospital	81.1%	58.7%	1.38	62.3%	1.30	68.8%	1.18	77.9%	1.04
Average Census (Patients)									
Adult Medical-Surgical	53.2	26.8	1.98	25.0	2.13	108.1	0.49	48.6	1.09
Obstetrics	40.6	4.8	8.39	4.5	8.95	14.4	2.83	38.8	1.05
Pediatrics	0.0	1.5	N/A	2.2	N/A	5.0	N/A	0.0	N/A
Total Hospital	202.0	49.8	4.06	53.8	3.76	209.1	0.97	186.1	1.09
Average Length of Stay (Days)									
Adult Medical-Surgical	4.1	4.6	0.89	4.5	0.89	5.0	0.81	3.6	1.12
Obstetrics	2.8	2.4	1.16	2.5	1.11	2.6	1.10	2.8	1.02
Pediatrics	0.0	3.8	N/A	4.5	N/A	4.1	N/A	0.0	N/A
Total Hospital	4.9	4.9	1.01	4.5	1.09	5.3	0.93	4.6	1.07
Surgical Operations									
Inpatient	1,488	1,037	1.43	947	1.57	3,842	0.39	1,403	1.06
Outpatient	8,115	3,865	2.10	3,798	2.14	11,153	0.73	6,885	1.18
Inpatient as % of All Surgeries	15.5%	21.2%	0.73	20.0%	0.78	25.6%	0.60	16.9%	0.92
Outpatient Visits									
Non-Emergency Visits	285,134	145,246	1.96	172,458	1.65	450,554	0.63	252,472	1.13
Emergency Visits	40,844	16,058	2.54	16,037	2.55	40,709	1.00	35,265	1.16
Full-Time Equivalents (FTEs)									
Administrators	30.0	19.0	1.57	20.3	1.48	63.3	0.47	32.0	0.94
Nurses, Licensed	903.2	247.5	3.65	270.6	3.34	921.1	0.98	748.7	1.21
Ancillary Nursing Personnel	244.7	40.3	6.07	38.3	6.38	153.6	1.59	136.8	1.79
All Other Personnel	1,802.3	496.2	3.63	620.2	2.91	1,865.1	0.97	1,519.7	1.19
Total FTEs	2,980.2	803.0	3.71	949.5	3.14	3,003.0	0.99	2,437.1	1.22
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.8	13.0	0.53	12.6	0.54	11.7	0.58	8.0	0.85
Nurses, Licensed	204.9	168.4	1.22	168.2	1.22	170.7	1.20	188.3	1.09
Ancillary Nursing Personnel	55.5	27.4	2.03	23.8	2.33	28.5	1.95	34.4	1.61
All Other Personnel	408.9	337.6	1.21	385.4	1.06	345.6	1.18	382.2	1.07
Total FTEs	676.1	546.4	1.24	590.0	1.15	556.5	1.22	613.0	1.10

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	249	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	24
Discharges	15,007	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	4,504
Inpatient Days	73,716			Inpatient Days	0	Newborn Days	8,808

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	78	4,776	19,401	68.1%	53.2	4.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	1	42	5,229	14,822	96.7%	40.6	2.8
Psychiatric	1	31	1,505	8,690	76.8%	23.8	5.8
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	17	245	4,654	75.0%	12.8	19.0
Cardiac Intensive Unit	1	39	2,002	10,975	77.1%	30.1	5.5
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	28	638	10,810	105.8%	29.6	16.9
Other Intensive Care	1	14	612	4,364	85.4%	12.0	7.1
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	30	0	30.0	Surgical Personnel	13	31	40.3
Physicians & Dentists	56	33	56.0	Radiological Services Personnel	33	31	60.6
Medical & Dental Residents	0	0	0.0	Sonographers	7	14	19.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	26	33.1
Registered Nurses	219	748	882.6	Occupational Therapists	14	26	35.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	4	5.6
Licensed Practical Nurses	2	0	2.0	Physical Therapists	16	40	51.6
Ancillary Nursing Personnel	44	226	244.7	Physical Therapy Assistants/Aides	17	25	38.4
Medical Assistants	33	23	53.4	Recreational Therapists	1	1	1.9
Physician Assistants	1	3	1.0	Dietitians & Nutritionists	4	7	10.2
Nurse Practitioners	2	14	3.8	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	34	21	52.7
Clinical Nurse Specialists	14	1	14.9	All Other Health Professionals	181	182	341.4
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	503	410	865.1
Pharmacy Personnel	63	45	101.6				
Clinical Laboratory Personnel	17	17	32.1	Total	1,318	1,928	2,980.2

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value ¹	Ratio	Value ⁷	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$543,184,334	35.2%	46.6%	0.76	42.1%	0.84	46.9%	0.75	35.3%	1.00
Medical Assistance	\$265,935,574	17.3%	14.4%	1.20	12.0%	1.43	13.3%	1.30	15.8%	1.09
Commercial	\$669,969,015	43.5%	33.9%	1.28	37.4%	1.16	34.1%	1.27	44.8%	0.97
All Other	\$61,942,635	4.0%	5.1%	0.79	8.4%	0.48	5.7%	0.70	4.1%	0.97
Deductions as % of Total Gross Patient Revenue										
Medicare	\$423,187,690	27.5%	35.2%	0.78	31.8%	0.86	36.2%	0.76	26.8%	1.02
Medical Assistance	\$203,749,692	13.2%	11.1%	1.19	9.3%	1.42	10.3%	1.28	11.5%	1.15
Commercial	\$388,932,442	25.2%	14.9%	1.69	19.0%	1.33	16.2%	1.56	24.0%	1.05
Charity Care	\$8,769,514	0.6%	0.7%	0.80	0.5%	1.07	0.7%	0.82	0.5%	1.22
Bad Debt	\$7,750,605	0.5%	1.0%	0.49	1.0%	0.49	0.8%	0.61	0.9%	0.58
All Other	\$51,752,904	3.4%	2.8%	1.20	4.5%	0.74	3.0%	1.10	3.2%	1.06
Total Deductions	\$1,084,142,847	70.4%	65.8%	1.07	66.2%	1.06	67.3%	1.05	66.7%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		13.4%	6.5%	2.07	6.8%	1.98	6.7%	2.01	8.8%	1.53
Net Gains/Losses as % of Net Income		74.9%	29.4%	2.55	49.6%	1.51	30.5%	2.46	66.7%	1.12
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$250,912,089	49.6%	42.4%	1.17	44.5%	1.12	41.3%	1.20	52.2%	0.95
Supplies & Services	\$218,872,947	43.3%	51.3%	0.84	48.9%	0.88	53.3%	0.81	40.2%	1.08
Capital Component	\$36,271,665	7.2%	6.2%	1.15	6.6%	1.08	5.4%	1.32	7.5%	0.95
Fiscal Statistics										
Operating Margin (%)		4.1%	10.4%	0.39	8.0%	0.51	9.3%	0.44	4.6%	0.89
Total Hospital Net Income (%)		14.6%	14.1%	1.03	14.8%	0.98	12.9%	1.13	12.7%	1.15
Return on Equity (%)		9.0%	6.3%	1.42	10.2%	0.89	8.9%	1.01	7.4%	1.21
Current Ratio		1.3	4.1	0.32	2.7	0.49	4.8	0.28	1.5	0.85
Days in Net Patient Accounts Receivable		27.5	87.5	0.31	50.7	0.54	61.8	0.45	35.9	0.77
Average Payment Period		65.7	89.9	0.73	78.2	0.84	62.8	1.05	62.7	1.05
Equity Financing (%)		74.8%	64.7%	1.16	59.6%	1.25	69.5%	1.08	69.9%	1.07
Long-Term Debt to Equity Ratio		0.2	0.3	0.66	0.3	0.86	0.2	1.16	0.3	0.85
Times Interest Earned		12.0	21.0	0.57	18.0	0.66	24.3	0.49	10.8	1.11
Total Asset Turnover		0.6	0.4	1.28	0.6	0.87	0.7	0.83	0.5	1.03
Average Age of Plant (Years)		7.1	17.1	0.41	12.6	0.56	13.3	0.53	6.5	1.08
Increase (Decrease) Total Net Patient Revenue		3.0%	12.7%	0.24	11.3%	0.27	11.2%	0.27	0.7%	4.16
Outpatient Gross Revenue (% of Total GPR)		54.2%	64.9%	0.83	61.9%	0.88	59.3%	0.91	53.2%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$15,150	\$18,658	0.81	\$18,949	0.80	\$21,058	0.72	\$15,401	0.98
Inpatient Net Revenue per Day		\$3,084	\$3,656	0.84	\$3,664	0.84	\$3,785	0.81	\$3,352	0.92
Outpatient Net Revenue per Visit		\$728	\$781	0.93	\$753	0.97	\$881	0.83	\$788	0.92

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,541,031,558	Cash & Cash Equivalents	\$44,936,150	Current Liabilities	\$86,981,403
Less Deductions	\$1,084,142,847	Net Patient Receivables	\$34,444,524	Long-Term Debt	\$155,325,000
Net Patient Revenue	\$456,888,711	Other Receivables	\$28,165,859	Other Liabilities	-\$6,378,358
Plus Other Revenue	\$70,778,502			Subtotal	\$235,928,045
Total Revenue	\$527,667,213	Land, Buildings & Equipment (Net)	\$284,802,958	Unrestricted Fund Balance	\$717,076,921
Less Expenses	\$506,056,701	Other Assets	\$566,496,560	Restricted Fund Balance	\$5,841,084
Non-Operating Gains/Losses	\$64,580,050			Total Liabilities & Fund Balance	\$953,004,966
Net Income	\$86,190,562	Total Assets	\$958,846,051		