

**071 Aspirus Medford Hospital & Clinics, Inc**  
 135 S Gibson Street  
 Medford, WI 54451  
 715-748-8100

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Taylor  
 Analysis Area: North Central (6)  
 Volume Group: 4

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	45.8%	57.9%	0.79	58.8%	0.78	42.2%	1.08	28.0%	1.63
Obstetrics	114.0%	36.8%	3.10	39.4%	0.03	19.9%	5.73	74.7%	1.53
Pediatrics	0.0%	59.6%	N/A	69.2%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	40.2%	58.7%	0.68	61.6%	0.65	42.0%	0.96	32.2%	1.25
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	5.0	26.8	0.19	17.6	0.29	12.3	0.41	3.1	1.63
Obstetrics	1.1	4.8	0.24	3.2	0.36	1.4	0.82	1.5	0.76
Pediatrics	0.0	1.5	0.00	2.9	0.00	0.0	0.00	0.0	N/A
Total Hospital	6.8	49.8	0.14	35.6	0.19	19.1	0.36	4.8	1.41
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.6	4.6	0.79	4.4	0.82	3.8	0.96	3.5	1.04
Obstetrics	2.5	2.4	1.02	2.2	1.13	2.1	1.21	2.3	1.06
Pediatrics	2.0	3.8	0.52	4.3	0.47	2.0	1.00	0.0	N/A
Total Hospital	3.1	4.9	0.65	4.7	0.67	4.0	0.78	2.9	1.07
<b>Surgical Operations</b>									
Inpatient	100	1,037	0.10	1,116	0.09	334	0.30	165	0.61
Outpatient	1,348	3,865	0.35	3,513	0.38	2,451	0.55	1,310	1.03
Inpatient as % of All Surgeries	6.9%	21.2%	0.33	24.1%	0.29	12.0%	0.58	11.2%	0.62
<b>Outpatient Visits</b>									
Non-Emergency Visits	89,655	145,246	0.62	131,878	0.68	76,359	1.17	78,313	1.14
Emergency Visits	8,498	16,058	0.53	11,093	0.77	11,733	0.72	8,374	1.01
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	20.0	19.0	1.05	20.4	0.98	12.6	1.59	22.8	0.88
Nurses, Licensed	91.8	247.5	0.37	172.5	0.53	121.7	0.75	99.9	0.92
Ancillary Nursing Personnel	16.3	40.3	0.40	24.7	0.66	21.5	0.76	18.1	0.90
All Other Personnel	204.8	496.2	0.41	457.0	0.45	244.0	0.84	218.3	0.94
Total FTEs	332.8	803.0	0.41	674.6	0.49	399.8	0.83	359.0	0.93
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	30.0	13.0	2.31	17.1	1.76	14.8	2.02	45.4	0.66
Nurses, Licensed	137.7	168.4	0.82	144.1	0.96	143.7	0.96	199.0	0.69
Ancillary Nursing Personnel	24.4	27.4	0.89	20.6	1.18	25.4	0.96	36.0	0.68
All Other Personnel	307.2	337.6	0.91	381.6	0.80	288.0	1.07	434.7	0.71
Total FTEs	499.2	546.4	0.91	563.4	0.89	471.8	1.06	715.1	0.70

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	17	Health Maintenance Organization (HMO)	Yes	Average Beds Used	4	Bassinets	1
Discharges	793	Preferred Provider Organization (PPO)	Yes	Discharges	83	Total Births	155
Inpatient Days	2,493			Inpatient Days	774	Newborn Days	311

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	11	509	1,837	45.8%	5.0	3.6
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	0	1	2	0.0%	0.0	2.0
<b>Obstetrics</b>	1	1	167	416	114.0%	1.1	2.5
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	5	80	238	13.0%	0.7	3.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	20	0	20.0	Surgical Personnel	6	1	6.8
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	11	6	15.6
Medical & Dental Residents	0	0	0.0	Sonographers	0	4	2.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	7	6.6
Registered Nurses	31	82	87.0	Occupational Therapists	3	1	3.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	3	2	3.8	Physical Therapists	4	5	7.2
Ancillary Nursing Personnel	10	46	16.3	Physical Therapy Assistants/Aides	5	3	6.4
Medical Assistants	8	6	12.8	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	16	39	35.2
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	46	87	78.4
Pharmacy Personnel	15	5	17.4				
Clinical Laboratory Personnel	2	8	8.4				
				<b>Total</b>	<b>187</b>	<b>302</b>	<b>332.8</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$68,572,453	43.5%	46.6%	0.93	51.2%	0.85	49.5%	0.88	40.6%	1.07
Medical Assistance	\$23,754,407	15.1%	14.4%	1.04	13.3%	1.14	13.2%	1.15	14.8%	1.02
Commercial	\$62,716,794	39.8%	33.9%	1.17	29.9%	1.33	33.6%	1.18	42.2%	0.94
All Other	\$2,649,953	1.7%	5.1%	0.33	5.7%	0.30	3.7%	0.45	2.5%	0.68
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$39,022,942	24.7%	35.2%	0.70	36.0%	0.69	35.9%	0.69	24.2%	1.02
Medical Assistance	\$15,096,997	9.6%	11.1%	0.86	10.1%	0.95	10.4%	0.92	9.7%	0.99
Commercial	\$17,707,720	11.2%	14.9%	0.75	9.2%	1.22	13.9%	0.81	11.5%	0.98
Charity Care	\$1,776,535	1.1%	0.7%	1.58	0.8%	1.47	0.8%	1.49	1.5%	0.75
Bad Debt	\$909,125	0.6%	1.0%	0.57	0.8%	0.71	1.3%	0.45	0.9%	0.65
All Other	\$1,113,023	0.7%	2.8%	0.25	3.5%	0.20	2.3%	0.31	0.9%	0.81
Total Deductions	\$75,626,342	48.0%	65.8%	0.73	60.4%	0.79	64.5%	0.74	48.6%	0.99
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	10.3%	6.5%	1.58	4.2%	2.44	7.3%	1.41	8.9%	1.15	
Net Gains/Losses as % of Net Income	48.8%	29.4%	1.66	32.5%	1.50	21.5%	2.27	10.0%	4.90	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$36,860,739	48.8%	42.4%	1.15	42.4%	1.15	44.5%	1.10	52.9%	0.92
Supplies & Services	\$34,171,149	45.3%	51.3%	0.88	52.7%	0.86	48.6%	0.93	40.3%	1.12
Capital Component	\$4,476,602	5.9%	6.2%	0.95	4.9%	1.20	6.9%	0.86	6.9%	0.86
<b>Fiscal Statistics</b>										
Operating Margin (%)	17.4%	10.4%	1.67	9.6%	1.81	13.9%	1.26	12.7%	1.38	
Total Hospital Net Income (%)	29.2%	14.1%	2.07	13.6%	2.14	17.0%	1.71	13.9%	2.11	
Return on Equity (%)	16.1%	6.3%	2.55	3.3%	4.88	13.1%	1.23	6.9%	2.32	
Current Ratio	3.9	4.1	0.94	2.8	1.36	4.4	0.87	3.6	1.07	
Days in Net Patient Accounts Receivable	45.0	87.5	0.51	167.5	0.27	43.9	1.02	47.4	0.95	
Average Payment Period	84.3	89.9	0.94	165.5	0.51	61.1	1.38	91.5	0.92	
Equity Financing (%)	81.3%	64.7%	1.26	50.9%	1.60	78.9%	1.03	78.4%	1.04	
Long-Term Debt to Equity Ratio	0.1	0.3	0.34	0.7	0.16	0.1	0.87	0.1	0.84	
Times Interest Earned	58.3	21.0	2.77	48.7	1.20	25.9	2.25	22.2	2.63	
Total Asset Turnover	0.5	0.4	1.10	0.2	2.05	0.7	0.64	0.5	0.96	
Average Age of Plant (Years)	12.4	17.1	0.73	33.5	0.37	10.3	1.20	10.5	1.18	
Increase (Decrease) Total Net Patient Revenue	12.1%	12.7%	0.95	25.1%	0.48	14.2%	0.86	0.1%	92.74	
Outpatient Gross Revenue (% of Total GPR)	87.4%	64.9%	1.35	70.5%	1.24	76.7%	1.14	89.4%	0.98	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,987	\$18,658	0.80	\$16,540	0.91	\$12,297	1.22	\$14,735	1.02	
Inpatient Net Revenue per Day	\$3,480	\$3,656	0.95	\$3,511	0.99	\$2,830	1.23	\$3,803	0.92	
Outpatient Net Revenue per Visit	\$711	\$781	0.91	\$799	0.89	\$806	0.88	\$752	0.95	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$157,693,607	Cash & Cash Equivalents	\$39,596,757	Current Liabilities	\$16,573,190
Less Deductions	\$75,626,342	Net Patient Receivables	\$10,108,488	Long-Term Debt	\$17,586,455
Net Patient Revenue	\$82,067,265	Other Receivables	\$0	Other Liabilities	\$1,986,979
Plus Other Revenue	\$9,373,585			Subtotal	\$36,146,624
Total Revenue	\$91,440,849	Land, Buildings & Equipment (Net)	\$29,336,700	Unrestricted Fund Balance	\$157,070,840
Less Expenses	\$75,508,490	Other Assets	\$114,175,519	Restricted Fund Balance	\$1,986,979
Non-Operating Gains/Losses	\$15,162,170			Total Liabilities & Fund Balance	\$193,217,464
Net Income	\$31,094,529	Total Assets	\$193,217,464		