

**073 Mayo Clinic Health System - Red Cedar in Menomonie**  
 2321 Stout Road  
 Menomonie, WI 54751  
 715-235-5531

Fiscal Year: 01/01 to 12/31  
 Type: **GMS**  
 Critical Access Hospital  
 Control: **Other Not-For-Profit**

County: **Dunn**  
 Analysis Area: **West Central (5A)**  
 Volume Group: **5**

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	52.7%	57.9%	0.91	49.7%	1.06	54.3%	0.97	48.0%	1.10
Obstetrics	25.0%	36.8%	0.68	28.0%	0.05	31.5%	0.79	22.7%	1.10
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	44.6%	58.7%	0.76	50.3%	0.89	55.3%	0.81	36.5%	1.22
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	7.4	26.8	0.28	11.9	0.62	18.1	0.41	6.2	1.18
Obstetrics	1.5	4.8	0.31	2.0	0.76	3.1	0.48	1.4	1.10
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	10.3	49.8	0.21	18.8	0.55	37.4	0.27	8.0	1.28
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.6	4.6	0.78	4.2	0.86	4.1	0.89	3.3	1.08
Obstetrics	2.2	2.4	0.89	2.2	1.00	2.3	0.95	2.3	0.96
Pediatrics	0.0	3.8	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.4	4.9	0.70	4.4	0.78	4.4	0.78	3.2	1.08
<b>Surgical Operations</b>									
Inpatient	66	1,037	0.06	390	0.17	612	0.11	36	1.83
Outpatient	2,509	3,865	0.65	2,637	0.95	2,709	0.93	1,350	1.86
Inpatient as % of All Surgeries	2.6%	21.2%	0.12	12.9%	0.20	18.4%	0.14	2.6%	0.99
<b>Outpatient Visits</b>									
Non-Emergency Visits	98,182	145,246	0.68	85,077	1.15	120,713	0.81	87,190	1.13
Emergency Visits	13,254	16,058	0.83	8,132	1.63	16,865	0.79	11,124	1.19
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	1.0	19.0	0.05	10.7	0.09	17.0	0.06	1.1	0.91
Nurses, Licensed	142.8	247.5	0.58	127.1	1.12	164.3	0.87	132.0	1.08
Ancillary Nursing Personnel	16.4	40.3	0.41	20.5	0.80	24.6	0.67	13.0	1.26
All Other Personnel	195.2	496.2	0.39	291.6	0.67	297.6	0.66	230.5	0.85
Total FTEs	355.4	803.0	0.44	450.0	0.79	503.6	0.71	376.6	0.94
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	1.1	13.0	0.09	14.3	0.08	14.0	0.08	1.7	0.67
Nurses, Licensed	161.0	168.4	0.96	169.5	0.95	134.7	1.20	202.9	0.79
Ancillary Nursing Personnel	18.5	27.4	0.67	27.3	0.68	20.2	0.92	19.9	0.93
All Other Personnel	220.0	337.6	0.65	388.8	0.57	244.0	0.90	354.3	0.62
Total FTEs	400.7	546.4	0.73	599.9	0.67	412.8	0.97	578.8	0.69

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	23	Health Maintenance Organization (HMO)	Yes	Average Beds Used	4	Bassinets	6
Discharges	1,096	Preferred Provider Organization (PPO)	Yes	Discharges	132	Total Births	244
Inpatient Days	3,748			Inpatient Days	1,322	Newborn Days	437

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	14	749	2,693	52.7%	7.4	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	6	252	547	25.0%	1.5	2.2
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	3	95	508	46.4%	1.4	5.3
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	1	7	5.8
Physicians & Dentists	19	10	25.7	Radiological Services Personnel	12	8	18.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	5	3.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	4	5.2
Registered Nurses	43	84	104.3	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	12	20	25.5	Physical Therapists	10	5	13.9
Ancillary Nursing Personnel	6	20	16.4	Physical Therapy Assistants/Aides	2	3	4.1
Medical Assistants	7	9	13.7	Recreational Therapists	0	0	0.0
Physician Assistants	10	4	13.2	Dietitians & Nutritionists	0	1	0.9
Nurse Practitioners	5	4	8.0	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	5	0	5.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	20	13	29.1
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	24	10	31.6
Pharmacy Personnel	10	7	14.6				
Clinical Laboratory Personnel	9	4	11.3				
				<b>Total</b>	<b>203</b>	<b>218</b>	<b>355.4</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5A Value	Ratio	5 Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$126,010,438	47.7%	46.6%	1.02	50.7%	0.94	49.9%	0.96	45.7%	1.04
Medical Assistance	\$33,196,614	12.6%	14.4%	0.87	12.0%	1.05	15.6%	0.81	13.1%	0.96
Commercial	\$96,192,054	36.4%	33.9%	1.07	32.9%	1.11	30.3%	1.20	38.0%	0.96
All Other	\$8,883,884	3.4%	5.1%	0.66	4.5%	0.75	4.2%	0.79	3.2%	1.05
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$78,472,160	29.7%	35.2%	0.84	33.4%	0.89	36.9%	0.80	26.0%	1.14
Medical Assistance	\$23,446,957	8.9%	11.1%	0.80	8.6%	1.03	11.4%	0.78	9.2%	0.96
Commercial	\$24,392,893	9.2%	14.9%	0.62	10.0%	0.93	11.8%	0.78	8.6%	1.07
Charity Care	\$2,086,117	0.8%	0.7%	1.11	0.6%	1.35	0.9%	0.84	1.5%	0.54
Bad Debt	\$5,940,298	2.2%	1.0%	2.21	1.1%	1.97	1.2%	1.91	2.3%	1.00
All Other	\$3,565,059	1.3%	2.8%	0.48	2.7%	0.51	2.5%	0.55	1.0%	1.35
Total Deductions	\$137,903,484	52.2%	65.8%	0.79	56.4%	0.92	64.7%	0.81	48.6%	1.07
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.5%	6.5%	0.54	5.6%	0.62	4.5%	0.78	6.0%	0.58
Net Gains/Losses as % of Net Income		5.2%	29.4%	0.18	37.6%	0.14	43.7%	0.12	7.6%	0.68
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$53,687,595	51.7%	42.4%	1.22	50.5%	1.02	38.8%	1.33	53.5%	0.97
Supplies & Services	\$46,579,807	44.9%	51.3%	0.87	44.3%	1.01	54.3%	0.83	43.0%	1.04
Capital Component	\$3,504,819	3.4%	6.2%	0.54	5.1%	0.66	6.9%	0.49	3.5%	0.96
<b>Fiscal Statistics</b>										
Operating Margin (%)		20.7%	10.4%	1.99	9.6%	2.16	9.6%	2.16	13.1%	1.58
Total Hospital Net Income (%)		21.6%	14.1%	1.53	14.5%	1.49	15.9%	1.36	14.0%	1.54
Return on Equity (%)		30.1%	6.3%	4.77	2.4%	12.55	11.2%	2.69	19.4%	1.55
Current Ratio		9.9	4.1	2.41	2.7	3.68	3.9	2.54	10.5	0.94
Days in Net Patient Accounts Receivable		49.3	87.5	0.56	250.3	0.20	51.2	0.96	49.9	0.99
Average Payment Period		21.4	89.9	0.24	256.1	0.08	62.2	0.34	16.4	1.30
Equity Financing (%)		80.4%	64.7%	1.24	51.4%	1.56	78.3%	1.03	72.2%	1.11
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.7	N/A	0.1	N/A	0.0	N/A
Times Interest Earned		1,971.5	21.0	93.76	45.6	43.20	21.6	91.41	955.6	2.06
Total Asset Turnover		1.4	0.4	3.21	0.2	8.81	0.7	2.10	1.4	1.01
Average Age of Plant (Years)		13.8	17.1	0.81	51.5	0.27	10.5	1.31	13.8	1.00
Increase (Decrease) Total Net Patient Revenue		23.3%	12.7%	1.83	13.4%	1.74	8.7%	2.69	-1.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		88.4%	64.9%	1.36	75.1%	1.18	69.3%	1.28	87.6%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$17,717		\$18,658	0.95	\$16,496	1.07	\$13,373	1.32	\$17,834	0.99
Inpatient Net Revenue per Day	\$4,088		\$3,656	1.12	\$3,511	1.16	\$3,024	1.35	\$4,137	0.99
Outpatient Net Revenue per Visit	\$989		\$781	1.27	\$874	1.13	\$626	1.58	\$894	1.11

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$264,282,990	Cash & Cash Equivalents	\$227,427	Current Liabilities	\$5,884,735
Less Deductions	\$137,903,484	Net Patient Receivables	\$17,075,855	Long-Term Debt	\$0
Net Patient Revenue	\$126,379,506	Other Receivables	\$99,672	Other Liabilities	\$12,709,639
Plus Other Revenue	\$4,554,512			Subtotal	\$18,594,374
Total Revenue	\$130,934,019	Land, Buildings & Equipment (Net)	\$27,380,960		
Less Expenses	\$103,772,221	Other Assets	\$50,230,621	Unrestricted Fund Balance	\$76,420,161
Non-Operating Gains/Losses	\$1,479,067			Restricted Fund Balance	\$7,282,496
Net Income	\$28,640,865	Total Assets	\$95,014,535	Total Liabilities & Fund Balance	\$95,014,535