

322 Marshfield Medical Center - Eau Claire
 2310 Craig Rd
 Eau Claire, WI 54701

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: Eau Claire
 Analysis Area: **West Central (5A)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5A		Volume Group 6		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	48.0%	57.9%	0.83	49.7%	0.97	58.1%	0.83	68.3%	0.70
Obstetrics	35.2%	36.8%	0.96	28.0%	0.10	31.4%	1.12	37.5%	0.94
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	77.0%	N/A	0.0%	N/A
Total Hospital	55.9%	58.7%	0.95	50.3%	1.11	55.7%	1.00	63.4%	0.88
Average Census (Patients)									
Adult Medical-Surgical	13.9	26.8	0.52	11.9	1.17	31.3	0.44	11.6	1.20
Obstetrics	2.8	4.8	0.58	2.0	1.43	4.8	0.58	3.0	0.94
Pediatrics	0.0	1.5	N/A	0.0	N/A	4.0	N/A	0.0	N/A
Total Hospital	31.3	49.8	0.63	18.8	1.66	61.6	0.51	27.9	1.12
Average Length of Stay (Days)									
Adult Medical-Surgical	4.5	4.6	0.98	4.2	1.08	4.4	1.02	4.1	1.09
Obstetrics	2.1	2.4	0.88	2.2	0.98	2.4	0.90	2.1	1.00
Pediatrics	0.0	3.8	N/A	0.0	N/A	3.5	N/A	0.0	N/A
Total Hospital	4.6	4.9	0.95	4.4	1.05	4.6	0.99	4.1	1.13
Surgical Operations									
Inpatient	781	1,037	0.75	390	2.00	1,302	0.60	932	0.84
Outpatient	8,628	3,865	2.23	2,637	3.27	5,418	1.59	7,883	1.09
Inpatient as % of All Surgeries	8.3%	21.2%	0.39	12.9%	0.64	19.4%	0.43	10.6%	0.79
Outpatient Visits									
Non-Emergency Visits	193,993	145,246	1.34	85,077	2.28	219,131	0.89	194,494	1.00
Emergency Visits	9,092	16,058	0.57	8,132	1.12	24,739	0.37	8,465	1.07
Full-Time Equivalents (FTEs)									
Administrators	4.0	19.0	0.21	10.7	0.37	20.7	0.19	7.0	0.57
Nurses, Licensed	276.4	247.5	1.12	127.1	2.17	342.9	0.81	164.3	1.68
Ancillary Nursing Personnel	32.7	40.3	0.81	20.5	1.60	54.5	0.60	32.4	1.01
All Other Personnel	781.5	496.2	1.57	291.6	2.68	656.1	1.19	252.2	3.10
Total FTEs	1,094.6	803.0	1.36	450.0	2.43	1,074.1	1.02	455.8	2.40
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.2	13.0	0.17	14.3	0.15	10.1	0.21	4.2	0.52
Nurses, Licensed	150.6	168.4	0.89	169.5	0.89	168.5	0.89	98.0	1.54
Ancillary Nursing Personnel	17.8	27.4	0.65	27.3	0.65	26.8	0.67	19.3	0.92
All Other Personnel	426.0	337.6	1.26	388.8	1.10	322.3	1.32	150.5	2.83
Total FTEs	596.7	546.4	1.09	599.9	0.99	527.7	1.13	272.0	2.19

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	56	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	10
Discharges	2,478	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	465
Inpatient Days	11,424			Inpatient Days	0	Newborn Days	962

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	29	1,130	5,076	48.0%	13.9	4.5
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	8	481	1,029	35.2%	2.8	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	7	310	2,515	98.4%	6.9	8.1
Step-Down (Special Care)	1	12	557	2,804	64.0%	7.7	5.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	17	8	20.0
Physicians & Dentists	75	21	87.6	Radiological Services Personnel	19	13	27.5
Medical & Dental Residents	0	0	0.0	Sonographers	4	12	11.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	9	8.3
Registered Nurses	183	105	225.1	Occupational Therapists	0	1	0.5
Certified Nurse Midwives	5	0	5.0	Occupational Therapy Assistants/Aides	5	2	5.4
Licensed Practical Nurses	5	4	7.7	Physical Therapists	10	7	14.7
Ancillary Nursing Personnel	19	41	32.7	Physical Therapy Assistants/Aides	2	1	2.3
Medical Assistants	52	14	61.1	Recreational Therapists	0	0	0.0
Physician Assistants	12	1	12.6	Dietitians & Nutritionists	2	3	4.2
Nurse Practitioners	26	4	27.8	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	9	6	10.7	Social Workers	3	5	6.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	228	93	270.2
Health Info Mgmt-Administrators/Technicians	9	0	9.0	All Other Personnel	177	26	185.9
Pharmacy Personnel	26	19	33.8				
Clinical Laboratory Personnel	17	5	19.6				
				Total	915	400	1,094.6

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5A Value	Ratio	6 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$279,462,560	48.8%	46.6%	1.05	50.7%	0.96	43.4%	1.12	47.7%	1.02
Medical Assistance	\$77,021,973	13.5%	14.4%	0.93	12.0%	1.12	18.4%	0.73	13.6%	0.99
Commercial	\$181,063,010	31.6%	33.9%	0.93	32.9%	0.96	33.8%	0.93	34.0%	0.93
All Other	\$34,829,104	6.1%	5.1%	1.20	4.5%	1.36	4.3%	1.40	4.8%	1.28
Deductions as % of Total Gross Patient Revenue										
Medicare	\$192,211,129	33.6%	35.2%	0.95	33.4%	1.00	33.7%	1.00	36.4%	0.92
Medical Assistance	\$62,746,528	11.0%	11.1%	0.99	8.6%	1.27	14.1%	0.78	10.9%	1.00
Commercial	\$57,593,289	10.1%	14.9%	0.67	10.0%	1.01	13.7%	0.74	9.1%	1.10
Charity Care	\$4,912,080	0.9%	0.7%	1.20	0.6%	1.47	0.7%	1.31	0.8%	1.06
Bad Debt	\$5,544,486	1.0%	1.0%	0.95	1.1%	0.85	1.3%	0.77	1.2%	0.80
All Other	\$22,966,358	4.0%	2.8%	1.44	2.7%	1.51	2.7%	1.50	2.7%	1.46
Total Deductions	\$345,973,870	60.4%	65.8%	0.92	56.4%	1.07	66.0%	0.92	61.2%	0.99
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.2%	6.5%	0.03	5.6%	0.04	6.7%	0.03	0.2%	1.01	
Net Gains/Losses as % of Net Income	0.0%	29.4%	N/A	37.6%	N/A	20.9%	N/A	0.0%	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$100,973,265	44.5%	42.4%	1.05	50.5%	0.88	43.3%	1.03	43.4%	1.03
Supplies & Services	\$114,463,897	50.5%	51.3%	0.98	44.3%	1.14	49.2%	1.03	51.3%	0.99
Capital Component	\$11,248,166	5.0%	6.2%	0.80	5.1%	0.96	7.4%	0.67	5.3%	0.93
Fiscal Statistics										
Operating Margin (%)	0.1%	10.4%	0.01	9.6%	0.01	12.2%	0.01	-3.3%	N/A	
Total Hospital Net Income (%)	0.1%	14.1%	0.01	14.5%	0.01	15.0%	0.01	-3.3%	N/A	
Return on Equity (%)	0.0%	6.3%	0.00	2.4%	0.00	3.8%	0.00	-0.2%	N/A	
Current Ratio	2.8	4.1	0.68	2.7	1.03	4.0	0.69	2.3	1.20	
Days in Net Patient Accounts Receivable	520.7	87.5	5.95	250.3	2.08	139.1	3.74	497.2	1.05	
Average Payment Period	475.0	89.9	5.28	256.1	1.85	140.8	3.37	714.0	0.67	
Equity Financing (%)	47.4%	64.7%	0.73	51.4%	0.92	62.1%	0.76	44.0%	1.08	
Long-Term Debt to Equity Ratio	0.8	0.3	2.55	0.7	1.24	0.4	2.01	0.9	0.93	
Times Interest Earned	0.0	21.0	N/A	45.6	N/A	15.1	N/A	0.0	N/A	
Total Asset Turnover	0.1	0.4	0.17	0.2	0.45	0.2	0.29	0.1	1.09	
Average Age of Plant (Years)	79.8	17.1	4.68	51.5	1.55	23.5	3.40	75.9	1.05	
Increase (Decrease) Total Net Patient Revenue	9.2%	12.7%	0.72	13.4%	0.68	18.6%	0.49	9.4%	0.98	
Outpatient Gross Revenue (% of Total GPR)	83.1%	64.9%	1.28	75.1%	1.11	69.2%	1.20	83.4%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,530	\$18,658	0.78	\$16,496	0.88	\$18,023	0.81	\$13,593	1.07	
Inpatient Net Revenue per Day	\$3,184	\$3,656	0.87	\$3,511	0.91	\$3,813	0.83	\$3,364	0.95	
Outpatient Net Revenue per Visit	\$965	\$781	1.23	\$874	1.10	\$729	1.32	\$885	1.09	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$572,376,647	Cash & Cash Equivalents	\$99,648,000	Current Liabilities	\$280,428,000
Less Deductions	\$345,973,870	Net Patient Receivables	\$322,991,000	Long-Term Debt	\$1,268,807,000
Net Patient Revenue	\$226,402,777	Other Receivables	\$205,942,000	Other Liabilities	\$134,673,000
Plus Other Revenue	\$479,698			Subtotal	\$1,683,908,000
Total Revenue	\$226,882,475	Land, Buildings & Equipment (Net)	\$1,077,713,000	Unrestricted Fund Balance	\$1,515,971,000
Less Expenses	\$226,685,328	Other Assets	\$1,493,585,000	Restricted Fund Balance	\$130,865,000
Non-Operating Gains/Losses	\$0	Total Assets	\$3,199,879,000	Total Liabilities & Fund Balance	\$3,199,879,000
Net Income	\$197,147				