

102 Osceola Medical Center
 2600 65th Avenue, PO Box 218
 Osceola, WI 54020
 715-294-2111

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 3

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	54.3%	57.9%	0.94	49.7%	1.09	36.8%	1.48	38.1%	1.42
Obstetrics	21.7%	36.8%	0.59	28.0%	0.03	23.3%	0.93	11.0%	1.97
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	41.9%	58.7%	0.71	50.3%	0.83	42.9%	0.98	29.3%	1.43
Average Census (Patients)									
Adult Medical-Surgical	4.3	26.8	0.16	11.9	0.37	7.2	0.60	3.8	1.14
Obstetrics	0.9	4.8	0.18	2.0	0.44	0.9	0.94	0.4	1.97
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	5.4	49.8	0.11	18.8	0.29	10.9	0.50	4.4	1.24
Average Length of Stay (Days)									
Adult Medical-Surgical	4.2	4.6	0.93	4.2	1.02	3.5	1.22	4.2	1.02
Obstetrics	2.6	2.4	1.07	2.2	1.20	2.1	1.27	2.1	1.24
Pediatrics	0.0	3.8	N/A	0.0	N/A	1.8	N/A	0.0	N/A
Total Hospital	3.5	4.9	0.71	4.4	0.79	3.8	0.92	3.7	0.93
Surgical Operations									
Inpatient	70	1,037	0.07	390	0.18	234	0.30	167	0.42
Outpatient	1,602	3,865	0.41	2,637	0.61	1,718	0.93	1,145	1.40
Inpatient as % of All Surgeries	4.2%	21.2%	0.20	12.9%	0.32	12.0%	0.35	12.7%	0.33
Outpatient Visits									
Non-Emergency Visits	31,618	145,246	0.22	85,077	0.37	77,301	0.41	26,317	1.20
Emergency Visits	3,726	16,058	0.23	8,132	0.46	9,586	0.39	2,813	1.32
Full-Time Equivalents (FTEs)									
Administrators	4.0	19.0	0.21	10.7	0.37	11.2	0.36	4.0	1.00
Nurses, Licensed	29.5	247.5	0.12	127.1	0.23	81.2	0.36	32.5	0.91
Ancillary Nursing Personnel	6.0	40.3	0.15	20.5	0.29	13.2	0.45	6.2	0.96
All Other Personnel	114.0	496.2	0.23	291.6	0.39	206.7	0.55	120.5	0.95
Total FTEs	153.5	803.0	0.19	450.0	0.34	312.3	0.49	163.2	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	11.9	13.0	0.92	14.3	0.83	20.5	0.58	16.6	0.71
Nurses, Licensed	87.4	168.4	0.52	169.5	0.52	148.3	0.59	135.0	0.65
Ancillary Nursing Personnel	17.8	27.4	0.65	27.3	0.65	24.2	0.74	26.0	0.69
All Other Personnel	338.2	337.6	1.00	388.8	0.87	377.6	0.90	501.1	0.67
Total FTEs	455.3	546.4	0.83	599.9	0.76	570.6	0.80	678.7	0.67

Total Hospital:
 Beds Set Up & Staffed 13
 Discharges 576
 Inpatient Days 1,989

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) No

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 54
 Inpatient Days 651

Newborn Nursery:
 Bassinets 4
 Total Births 121
 Newborn Days 250

102 Osceola Medical Center
Osceola, WI 54020

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	8	373	1,585	54.3%	4.3	4.2
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	121	317	21.7%	0.9	2.6
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	1	28	87	23.8%	0.2	3.1
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	2	3	2.6
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	2	10	8.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	2	1.8
Registered Nurses	9	32	29.5	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	4	1	4.6
Ancillary Nursing Personnel	2	7	6.0	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	2.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	1	0.3
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	10	11	16.7
Health Info Mgmt-Administrators/Technicians	9	0	9.0	All Other Personnel	46	15	55.1
Pharmacy Personnel	1	3	2.7				
Clinical Laboratory Personnel	4	6	8.3				
				Total	97	92	153.5

102 Osceola Medical Center
Osceola, WI 54020

Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$36,939,637	43.6%	46.6%	0.93	50.7%	0.86	47.0%	0.93	45.1%	0.97
Medical Assistance	\$9,882,304	11.7%	14.4%	0.81	12.0%	0.97	13.0%	0.89	9.5%	1.23
Commercial	\$36,341,949	42.9%	33.9%	1.27	32.9%	1.30	36.1%	1.19	42.4%	1.01
All Other	\$1,645,938	1.9%	5.1%	0.38	4.5%	0.43	3.8%	0.51	3.1%	0.63
Deductions as % of Total Gross Patient Revenue										
Medicare	\$19,482,015	23.0%	35.2%	0.65	33.4%	0.69	32.5%	0.71	21.0%	1.09
Medical Assistance	\$6,794,199	8.0%	11.1%	0.72	8.6%	0.93	9.9%	0.81	6.3%	1.27
Commercial	\$12,763,527	15.0%	14.9%	1.01	10.0%	1.51	14.1%	1.06	15.5%	0.97
Charity Care	\$619,330	0.7%	0.7%	1.02	0.6%	1.25	0.7%	1.10	0.4%	1.68
Bad Debt	\$1,493,076	1.8%	1.0%	1.73	1.1%	1.55	1.5%	1.17	1.4%	1.30
All Other	\$1,391,166	1.6%	2.8%	0.59	2.7%	0.62	1.8%	0.92	2.7%	0.62
Total Deductions	\$42,543,313	50.2%	65.8%	0.76	56.4%	0.89	60.4%	0.83	47.3%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	19.3%	6.5%	2.98	5.6%	3.45	7.5%	2.56	12.9%	1.49	
Net Gains/Losses as % of Net Income	24.8%	29.4%	0.84	37.6%	0.66	42.4%	0.59	25.7%	0.96	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$17,107,111	40.6%	42.4%	0.96	50.5%	0.80	50.4%	0.81	42.5%	0.96
Supplies & Services	\$22,940,239	54.4%	51.3%	1.06	44.3%	1.23	42.2%	1.29	51.3%	1.06
Capital Component	\$2,112,881	5.0%	6.2%	0.80	5.1%	0.97	7.5%	0.67	6.2%	0.81
Fiscal Statistics										
Operating Margin (%)	19.5%	10.4%	1.87	9.6%	2.03	8.9%	2.19	1.4%	14.08	
Total Hospital Net Income (%)	24.3%	14.1%	1.72	14.5%	1.68	14.5%	1.68	1.9%	13.14	
Return on Equity (%)	26.7%	6.3%	4.23	2.4%	11.11	11.3%	2.36	1.6%	16.52	
Current Ratio	6.0	4.1	1.47	2.7	2.24	5.3	1.14	2.0	3.09	
Days in Net Patient Accounts Receivable	54.5	87.5	0.62	250.3	0.22	49.1	1.11	74.5	0.73	
Average Payment Period	47.1	89.9	0.52	256.1	0.18	43.7	1.08	126.4	0.37	
Equity Financing (%)	69.1%	64.7%	1.07	51.4%	1.34	76.8%	0.90	46.3%	1.49	
Long-Term Debt to Equity Ratio	0.3	0.3	0.90	0.7	0.44	0.2	1.60	0.6	0.54	
Times Interest Earned	37.4	21.0	1.78	45.6	0.82	19.8	1.89	3.1	12.23	
Total Asset Turnover	1.0	0.4	2.40	0.2	6.59	0.7	1.41	0.9	1.19	
Average Age of Plant (Years)	13.7	17.1	0.81	51.5	0.27	10.5	1.30	10.6	1.30	
Increase (Decrease) Total Net Patient Revenue	18.6%	12.7%	1.46	13.4%	1.38	11.8%	1.57	-6.5%	N/A	
Outpatient Gross Revenue (% of Total GPR)	87.3%	64.9%	1.34	75.1%	1.16	79.7%	1.09	81.7%	1.07	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,842	\$18,658	0.58	\$16,496	0.66	\$14,182	0.76	\$14,673	0.74	
Inpatient Net Revenue per Day	\$3,082	\$3,656	0.84	\$3,511	0.88	\$3,541	0.87	\$3,664	0.84	
Outpatient Net Revenue per Visit	\$1,045	\$781	1.34	\$874	1.20	\$602	1.74	\$992	1.05	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$84,809,826	Cash & Cash Equivalents	\$24,072,045	Current Liabilities	\$5,243,834
Less Deductions	\$42,543,313	Net Patient Receivables	\$6,308,517	Long-Term Debt	\$10,446,384
Net Patient Revenue	\$42,266,513	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$10,095,487			Subtotal	\$15,690,218
Total Revenue	\$52,361,999	Land, Buildings & Equipment (Net)	\$17,151,311		
Less Expenses	\$42,160,231	Other Assets	\$3,283,175	Unrestricted Fund Balance	\$35,124,830
Non-Operating Gains/Losses	\$3,362,565			Restricted Fund Balance	\$0
Net Income	\$13,564,333	Total Assets	\$50,815,048	Total Liabilities & Fund Balance	\$50,815,048