

**120 The Richland Hospital Inc**  
 333 East Second Street  
 Richland Center, WI 53581  
 608-647-6321

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Richland  
 Analysis Area: Southern (1)  
 Volume Group: 3

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	39.8%	57.9%	0.69	58.2%	0.68	36.8%	1.08	29.6%	1.34
Obstetrics	17.5%	36.8%	0.47	41.0%	0.02	23.3%	0.75	17.6%	0.99
Pediatrics	0.0%	59.6%	N/A	55.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	36.3%	58.7%	0.62	62.3%	0.58	42.9%	0.85	28.0%	1.30
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	7.2	26.8	0.27	25.0	0.29	7.2	0.99	5.3	1.34
Obstetrics	0.7	4.8	0.14	4.5	0.15	0.9	0.76	0.7	0.99
Pediatrics	0.0	1.5	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	9.1	49.8	0.18	53.8	0.17	10.9	0.83	7.0	1.30
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.6	4.6	0.78	4.5	0.79	3.5	1.03	3.2	1.14
Obstetrics	1.9	2.4	0.76	2.5	0.73	2.1	0.90	1.9	0.98
Pediatrics	0.0	3.8	N/A	4.5	N/A	1.8	N/A	0.0	N/A
Total Hospital	3.5	4.9	0.72	4.5	0.77	3.8	0.93	3.1	1.14
<b>Surgical Operations</b>									
Inpatient	182	1,037	0.18	947	0.19	234	0.78	152	1.20
Outpatient	1,405	3,865	0.36	3,798	0.37	1,718	0.82	1,141	1.23
Inpatient as % of All Surgeries	11.5%	21.2%	0.54	20.0%	0.57	12.0%	0.96	11.8%	0.98
<b>Outpatient Visits</b>									
Non-Emergency Visits	59,686	145,246	0.41	172,458	0.35	77,301	0.77	35,711	1.67
Emergency Visits	6,474	16,058	0.40	16,037	0.40	9,586	0.68	5,530	1.17
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.0	19.0	N/A	20.3	N/A	11.2	N/A	3.0	0.00
Nurses, Licensed	84.1	247.5	0.34	270.6	0.31	81.2	1.04	82.2	1.02
Ancillary Nursing Personnel	10.2	40.3	0.25	38.3	0.27	13.2	0.77	10.8	0.94
All Other Personnel	268.5	496.2	0.54	620.2	0.43	206.7	1.30	272.7	0.98
Total FTEs	362.7	803.0	0.45	949.5	0.38	312.3	1.16	368.7	0.98
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.0	13.0	N/A	12.6	N/A	20.5	N/A	7.2	0.00
Nurses, Licensed	165.8	168.4	0.98	168.2	0.99	148.3	1.12	196.9	0.84
Ancillary Nursing Personnel	20.1	27.4	0.73	23.8	0.84	24.2	0.83	25.9	0.77
All Other Personnel	529.7	337.6	1.57	385.4	1.37	377.6	1.40	653.0	0.81
Total FTEs	715.6	546.4	1.31	590.0	1.21	570.6	1.25	883.0	0.81

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	25	Health Maintenance Organization (HMO)	No	Average Beds Used	1	Bassinets	4
Discharges	950	Preferred Provider Organization (PPO)	No	Discharges	41	Total Births	136
Inpatient Days	3,314			Inpatient Days	368	Newborn Days	215

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	18	728	2,616	39.8%	7.2	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	4	137	255	17.5%	0.7	1.9
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	3	83	443	40.5%	1.2	5.3
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	5	2	6.4
Physicians & Dentists	17	7	20.1	Radiological Services Personnel	10	1	10.9
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	3	4.0
Registered Nurses	47	32	67.9	Occupational Therapists	3	2	3.9
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	4	1	4.2	Physical Therapists	9	1	9.7
Ancillary Nursing Personnel	5	8	10.2	Physical Therapy Assistants/Aides	3	0	3.0
Medical Assistants	22	5	24.5	Recreational Therapists	0	0	0.0
Physician Assistants	1	3	2.5	Dietitians & Nutritionists	3	0	3.0
Nurse Practitioners	7	2	8.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	1	1	1.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	13	4	15.6
Health Info Mgmt-Administrators/Technicians	7	3	8.3	All Other Personnel	110	36	132.6
Pharmacy Personnel	8	2	8.6				
Clinical Laboratory Personnel	11	0	11.0				
				<b>Total</b>	<b>294</b>	<b>114</b>	<b>362.7</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value <sup>1</sup>	Ratio	Value <sup>3</sup>	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$71,897,498	52.0%	46.6%	1.11	42.1%	1.23	47.0%	1.10	49.1%	1.06
Medical Assistance	\$21,805,527	15.8%	14.4%	1.09	12.0%	1.31	13.0%	1.21	14.8%	1.06
Commercial	\$43,066,082	31.1%	33.9%	0.92	37.4%	0.83	36.1%	0.86	34.6%	0.90
All Other	\$1,593,422	1.2%	5.1%	0.23	8.4%	0.14	3.8%	0.30	1.4%	0.82
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$41,999,336	30.4%	35.2%	0.86	31.8%	0.95	32.5%	0.94	25.7%	1.18
Medical Assistance	\$16,655,986	12.0%	11.1%	1.09	9.3%	1.30	9.9%	1.22	11.6%	1.04
Commercial	\$15,273,185	11.0%	14.9%	0.74	19.0%	0.58	14.1%	0.78	12.9%	0.86
Charity Care	\$507,552	0.4%	0.7%	0.51	0.5%	0.69	0.7%	0.55	0.4%	0.82
Bad Debt	\$2,931,034	2.1%	1.0%	2.08	1.0%	2.05	1.5%	1.41	2.6%	0.81
All Other	-\$160,341	-0.1%	2.8%	N/A	4.5%	N/A	1.8%	N/A	0.1%	N/A
Total Deductions	\$77,206,752	55.8%	65.8%	0.85	66.2%	0.84	60.4%	0.92	53.4%	1.05
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.6%	6.5%	0.40	6.8%	0.38	7.5%	0.34	9.0%	0.28
Net Gains/Losses as % of Net Income		64.3%	29.4%	2.19	49.6%	1.29	42.4%	1.52	44.1%	1.46
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$36,038,660	61.0%	42.4%	1.44	44.5%	1.37	50.4%	1.21	64.1%	0.95
Supplies & Services	\$19,620,038	33.2%	51.3%	0.65	48.9%	0.68	42.2%	0.79	30.1%	1.10
Capital Component	\$3,440,892	5.8%	6.2%	0.93	6.6%	0.88	7.5%	0.78	5.8%	1.01
<b>Fiscal Statistics</b>										
Operating Margin (%)		5.8%	10.4%	0.56	8.0%	0.73	8.9%	0.66	4.0%	1.45
Total Hospital Net Income (%)		14.8%	14.1%	1.05	14.8%	1.00	14.5%	1.02	7.0%	2.11
Return on Equity (%)		11.4%	6.3%	1.80	10.2%	1.12	11.3%	1.01	5.1%	2.25
Current Ratio		5.1	4.1	1.24	2.7	1.91	5.3	0.96	3.3	1.54
Days in Net Patient Accounts Receivable		62.3	87.5	0.71	50.7	1.23	49.1	1.27	74.6	0.83
Average Payment Period		54.2	89.9	0.60	78.2	0.69	43.7	1.24	78.5	0.69
Equity Financing (%)		90.1%	64.7%	1.39	59.6%	1.51	76.8%	1.17	84.3%	1.07
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.3	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		10,390.8	21.0	494.16	18.0	576.51	19.8	526.07	4,518.2	2.30
Total Asset Turnover		0.7	0.4	1.62	0.6	1.10	0.7	0.95	0.7	1.00
Average Age of Plant (Years)		15.5	17.1	0.91	12.6	1.24	10.5	1.47	14.2	1.10
Increase (Decrease) Total Net Patient Revenue		14.6%	12.7%	1.14	11.3%	1.30	11.8%	1.23	31.6%	0.46
Outpatient Gross Revenue (% of Total GPR)		82.1%	64.9%	1.26	61.9%	1.33	79.7%	1.03	83.2%	0.99
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$15,627		\$18,658	0.84	\$18,949	0.82	\$14,182	1.10	\$14,071	1.11
Inpatient Net Revenue per Day	\$4,202		\$3,656	1.15	\$3,664	1.15	\$3,541	1.19	\$4,195	1.00
Outpatient Net Revenue per Visit	\$732		\$781	0.94	\$753	0.97	\$602	1.22	\$1,062	0.69

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$138,362,529	Cash & Cash Equivalents	\$29,008,787	Current Liabilities	\$8,354,015
Less Deductions	\$77,206,752	Net Patient Receivables	\$10,432,016	Long-Term Debt	\$0
Net Patient Revenue	\$61,155,777	Other Receivables	\$592,004	Other Liabilities	\$596,091
Plus Other Revenue	\$1,613,453			Subtotal	\$8,950,106
Total Revenue	\$62,769,230	Land, Buildings & Equipment (Net)	\$26,099,046		
Less Expenses	\$59,099,590	Other Assets	\$24,086,306	Unrestricted Fund Balance	\$81,268,053
Non-Operating Gains/Losses	\$6,605,877			Restricted Fund Balance	\$77,018
Net Income	\$10,275,517	Total Assets	\$90,218,159	Total Liabilities & Fund Balance	\$90,218,159