

**127 Mayo Clinic Health System - Sparta**  
 310 West Main Street  
 Sparta, WI 54656  
 608-269-2132

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Monroe  
 Analysis Area: Southwestern (5B)  
 Volume Group: 2

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5B		Volume Group 2		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	6.7%	57.9%	0.12	44.6%	0.15	19.3%	0.35	5.5%	1.21
Obstetrics	0.0%	36.8%	N/A	52.1%	N/A	21.6%	N/A	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	30.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	6.7%	58.7%	0.11	48.8%	0.14	20.9%	0.32	5.5%	1.21
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	0.7	26.8	0.03	17.0	0.04	3.3	0.22	0.8	0.89
Obstetrics	0.0	4.8	N/A	4.5	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	1.5	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	0.7	49.8	0.01	28.6	0.03	4.2	0.18	0.8	0.89
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.3	4.6	0.95	4.1	1.06	3.6	1.21	3.6	1.20
Obstetrics	0.0	2.4	N/A	3.2	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	2.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.3	4.9	0.89	4.9	0.88	3.1	1.42	3.6	1.20
<b>Surgical Operations</b>									
Inpatient	0	1,037	N/A	828	N/A	202	N/A	0	N/A
Outpatient	405	3,865	0.10	2,810	0.14	1,213	0.33	236	1.72
Inpatient as % of All Surgeries	0.0%	21.2%	N/A	22.8%	N/A	14.3%	N/A	0.0%	N/A
<b>Outpatient Visits</b>									
Non-Emergency Visits	50,986	145,246	0.35	141,645	0.36	37,326	1.37	46,086	1.11
Emergency Visits	8,273	16,058	0.52	14,182	0.58	4,868	1.70	6,560	1.26
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.0	19.0	N/A	11.3	N/A	5.6	N/A	5.0	0.00
Nurses, Licensed	31.2	247.5	0.13	150.4	0.21	48.0	0.65	45.5	0.69
Ancillary Nursing Personnel	9.5	40.3	0.24	22.0	0.43	5.7	1.67	4.9	1.94
All Other Personnel	67.1	496.2	0.14	396.9	0.17	98.5	0.68	117.9	0.57
Total FTEs	107.8	803.0	0.13	580.7	0.19	157.8	0.68	173.3	0.62
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.0	13.0	N/A	8.5	N/A	26.2	N/A	75.9	0.00
Nurses, Licensed	423.0	168.4	2.51	113.4	3.73	225.1	1.88	689.6	0.61
Ancillary Nursing Personnel	128.9	27.4	4.70	16.6	7.76	26.6	4.84	74.3	1.73
All Other Personnel	910.4	337.6	2.70	299.2	3.04	461.9	1.97	1,788.8	0.51
Total FTEs	1,462.2	546.4	2.68	437.7	3.34	739.8	1.98	2,628.6	0.56

**Total Hospital:**

Beds Set Up & Staffed 11  
 Discharges 62  
 Inpatient Days 269

**Contract with:**

Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 8  
 Discharges 181  
 Inpatient Days 2,756

**Newborn Nursery:**

Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	11	62	269	6.7%	0.7	4.3
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	6	4	9.0	Radiological Services Personnel	3	3	5.4
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	1	0.3
Registered Nurses	9	24	25.1	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	2	1	2.9	Physical Therapists	4	3	6.1
Ancillary Nursing Personnel	1	17	9.5	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	1	6	5.4	Recreational Therapists	0	1	0.8
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	3	2.3	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	2	3.5
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	8	5	11.6
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	10	3	11.9
Pharmacy Personnel	1	1	1.7				
Clinical Laboratory Personnel	7	0	7.0				
				<b>Total</b>	<b>59</b>	<b>75</b>	<b>107.8</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5B Value	Ratio	2 Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$37,458,840	43.9%	46.6%	0.94	45.7%	0.96	47.7%	0.92	45.3%	0.97
Medical Assistance	\$11,942,617	14.0%	14.4%	0.97	10.5%	1.33	12.6%	1.11	13.9%	1.01
Commercial	\$25,003,659	29.3%	33.9%	0.87	35.7%	0.82	35.5%	0.83	30.1%	0.97
All Other	\$10,864,549	12.7%	5.1%	2.51	8.1%	1.58	4.2%	3.03	10.7%	1.19
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$20,415,018	23.9%	35.2%	0.68	32.9%	0.73	27.4%	0.87	25.6%	0.93
Medical Assistance	\$7,285,010	8.5%	11.1%	0.77	8.2%	1.04	8.8%	0.97	8.2%	1.04
Commercial	\$6,219,389	7.3%	14.9%	0.49	16.1%	0.45	12.2%	0.60	6.3%	1.17
Charity Care	\$1,039,447	1.2%	0.7%	1.71	0.4%	2.77	0.7%	1.73	2.6%	0.48
Bad Debt	\$2,338,366	2.7%	1.0%	2.69	0.9%	3.02	1.3%	2.18	2.5%	1.09
All Other	\$5,722,973	6.7%	2.8%	2.40	5.9%	1.13	2.4%	2.78	6.1%	1.11
Total Deductions	\$43,020,203	50.5%	65.8%	0.77	64.5%	0.78	52.8%	0.96	51.2%	0.98
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	0.8%	6.5%	0.12	19.4%	0.04	4.2%	0.19	13.3%	0.06	
Net Gains/Losses as % of Net Income	0.0%	29.4%	N/A	94.5%	N/A	27.5%	N/A	0.0%	N/A	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$23,598,856	56.9%	42.4%	1.34	55.8%	1.02	46.9%	1.21	56.9%	1.00
Supplies & Services	\$15,892,167	38.3%	51.3%	0.75	39.5%	0.97	45.9%	0.83	37.5%	1.02
Capital Component	\$1,997,201	4.8%	6.2%	0.77	4.7%	1.02	7.1%	0.67	5.6%	0.86
<b>Fiscal Statistics</b>										
Operating Margin (%)	2.6%	10.4%	0.25	0.2%	10.42	14.1%	0.18	1.9%	1.37	
Total Hospital Net Income (%)	2.6%	14.1%	0.18	4.3%	0.60	18.4%	0.14	1.9%	1.37	
Return on Equity (%)	4.3%	6.3%	0.68	3.3%	1.31	1.6%	2.68	3.7%	1.14	
Current Ratio	7.2	4.1	1.76	21.9	0.33	2.8	2.59	6.7	1.08	
Days in Net Patient Accounts Receivable	57.8	87.5	0.66	56.7	1.02	469.6	0.12	62.5	0.93	
Average Payment Period	16.7	89.9	0.19	17.0	0.98	503.0	0.03	8.6	1.94	
Equity Financing (%)	72.5%	64.7%	1.12	87.4%	0.83	50.7%	1.43	51.3%	1.41	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.1	N/A	0.7	N/A	0.0	N/A	
Times Interest Earned	2.6	21.0	0.12	10.7	0.24	28.6	0.09	2.1	1.25	
Total Asset Turnover	1.7	0.4	3.88	0.7	2.27	0.1	20.21	2.0	0.84	
Average Age of Plant (Years)	13.5	17.1	0.79	9.0	1.50	72.9	0.19	11.5	1.18	
Increase (Decrease) Total Net Patient Revenue	27.5%	12.7%	2.16	15.9%	1.73	13.5%	2.04	7.9%	3.46	
Outpatient Gross Revenue (% of Total GPR)	90.1%	64.9%	1.39	80.2%	1.12	80.3%	1.12	87.8%	1.03	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$32,375	\$18,658	1.74	\$17,806	1.82	\$17,504	1.85	\$22,418	1.44	
Inpatient Net Revenue per Day	\$2,448	\$3,656	0.67	\$3,646	0.67	\$4,490	0.55	\$1,931	1.27	
Outpatient Net Revenue per Visit	\$599	\$781	0.77	\$806	0.74	\$784	0.76	\$534	1.12	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$85,269,665	Cash & Cash Equivalents	\$610	Current Liabilities	\$1,836,783
Less Deductions	\$43,020,203	Net Patient Receivables	\$6,695,406	Long-Term Debt	\$0
Net Patient Revenue	\$42,249,462	Other Receivables	\$7,217	Other Liabilities	\$5,207,073
Plus Other Revenue	\$333,340			Subtotal	\$7,043,856
Total Revenue	\$42,582,802	Land, Buildings & Equipment (Net)	\$12,272,114	Unrestricted Fund Balance	\$18,565,926
Less Expenses	\$41,488,224	Other Assets	\$6,634,434	Restricted Fund Balance	\$22,579
Non-Operating Gains/Losses	\$0	Total Assets	\$25,609,781	Total Liabilities & Fund Balance	\$25,609,782
Net Income	\$1,094,578				