

135 Tomah Health
 501 Gopher Drive
 Tomah, WI 54660
 608-372-2181

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Monroe
 Analysis Area: Southwestern (5B)
 Volume Group: 3

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5B		Volume Group 3		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	40.7%	57.9%	0.70	44.6%	0.91	36.8%	1.11	40.3%	1.01
Obstetrics	29.2%	36.8%	0.79	52.1%	0.03	23.3%	1.25	32.3%	0.90
Pediatrics	0.0%	59.6%	N/A	30.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	37.8%	58.7%	0.64	48.8%	0.77	42.9%	0.88	38.3%	0.99
Average Census (Patients)									
Adult Medical-Surgical	6.1	26.8	0.23	17.0	0.36	7.2	0.85	6.0	1.01
Obstetrics	1.5	4.8	0.30	4.5	0.32	0.9	1.58	1.6	0.90
Pediatrics	0.0	1.5	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.6	49.8	0.15	28.6	0.26	10.9	0.69	7.7	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	4.6	0.79	4.1	0.89	3.5	1.04	3.1	1.16
Obstetrics	2.2	2.4	0.91	3.2	0.70	2.1	1.08	2.3	0.99
Pediatrics	0.0	3.8	N/A	2.5	N/A	1.8	N/A	0.0	N/A
Total Hospital	3.2	4.9	0.67	4.9	0.66	3.8	0.86	2.9	1.12
Surgical Operations									
Inpatient	214	1,037	0.21	828	0.26	234	0.92	254	0.84
Outpatient	945	3,865	0.24	2,810	0.34	1,718	0.55	776	1.22
Inpatient as % of All Surgeries	18.5%	21.2%	0.87	22.8%	0.81	12.0%	1.54	24.7%	0.75
Outpatient Visits									
Non-Emergency Visits	32,693	145,246	0.23	141,645	0.23	77,301	0.42	24,603	1.33
Emergency Visits	18,185	16,058	1.13	14,182	1.28	9,586	1.90	17,358	1.05
Full-Time Equivalents (FTEs)									
Administrators	0.0	19.0	N/A	11.3	N/A	11.2	N/A	0.0	N/A
Nurses, Licensed	146.8	247.5	0.59	150.4	0.98	81.2	1.81	150.4	0.98
Ancillary Nursing Personnel	29.3	40.3	0.73	22.0	1.33	13.2	2.22	35.4	0.83
All Other Personnel	260.1	496.2	0.52	396.9	0.66	206.7	1.26	257.9	1.01
Total FTEs	436.2	803.0	0.54	580.7	0.75	312.3	1.40	443.8	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	13.0	N/A	8.5	N/A	20.5	N/A	0.0	N/A
Nurses, Licensed	312.7	168.4	1.86	113.4	2.76	148.3	2.11	381.2	0.82
Ancillary Nursing Personnel	62.5	27.4	2.28	16.6	3.76	24.2	2.59	89.8	0.70
All Other Personnel	554.3	337.6	1.64	299.2	1.85	377.6	1.47	653.3	0.85
Total FTEs	929.4	546.4	1.70	437.7	2.12	570.6	1.63	1,124.3	0.83

Total Hospital:
 Beds Set Up & Staffed 20
 Discharges 851
 Inpatient Days 2,758

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 5
 Discharges 27
 Inpatient Days 245

Newborn Nursery:
 Bassinets 5
 Total Births 241
 Newborn Days 428

135 Tomah Health
Tomah, WI 54660

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	15	614	2,226	40.7%	6.1	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	238	532	29.2%	1.5	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	4	4	9.6
Physicians & Dentists	2	1	2.2	Radiological Services Personnel	6	8	15.8
Medical & Dental Residents	0	0	0.0	Sonographers	0	4	6.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	7	1	7.2
Registered Nurses	50	58	125.0	Occupational Therapists	2	1	3.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	3	6	7.7	Physical Therapists	8	2	10.7
Ancillary Nursing Personnel	10	22	29.3	Physical Therapy Assistants/Aides	1	1	2.3
Medical Assistants	0	3	4.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	4	9	12.1	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	3	2	6.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	22	13	36.3
Health Info Mgmt-Administrators/Technicians	7	0	7.0	All Other Personnel	83	29	120.9
Pharmacy Personnel	7	2	9.7				
Clinical Laboratory Personnel	13	4	16.8	Total	235	170	436.2

135 Tomah Health

Tomah, WI 54660

Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5B Value	Ratio	3 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$54,688,789	40.2%	46.6%	0.86	45.7%	0.88	47.0%	0.85	40.1%	1.00
Medical Assistance	\$21,659,437	15.9%	14.4%	1.10	10.5%	1.51	13.0%	1.22	14.5%	1.10
Commercial	\$51,581,802	37.9%	33.9%	1.12	35.7%	1.06	36.1%	1.05	39.8%	0.95
All Other	\$8,211,933	6.0%	5.1%	1.19	8.1%	0.75	3.8%	1.58	5.5%	1.09
Deductions as % of Total Gross Patient Revenue										
Medicare	\$30,507,221	22.4%	35.2%	0.64	32.9%	0.68	32.5%	0.69	22.5%	0.99
Medical Assistance	\$14,021,690	10.3%	11.1%	0.93	8.2%	1.26	9.9%	1.05	8.8%	1.17
Commercial	\$14,554,490	10.7%	14.9%	0.72	16.1%	0.66	14.1%	0.76	9.8%	1.09
Charity Care	\$549,549	0.4%	0.7%	0.57	0.4%	0.92	0.7%	0.61	0.6%	0.72
Bad Debt	\$2,458,711	1.8%	1.0%	1.77	0.9%	1.99	1.5%	1.20	2.1%	0.85
All Other	\$5,126,353	3.8%	2.8%	1.35	5.9%	0.64	1.8%	2.12	3.8%	1.00
Total Deductions	\$67,218,014	49.4%	65.8%	0.75	64.5%	0.77	60.4%	0.82	47.6%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	7.8%	6.5%	1.20	19.4%	0.40	7.5%	1.04	1.9%	4.19	
Net Gains/Losses as % of Net Income	55.2%	29.4%	1.88	94.5%	0.58	42.4%	1.30	N/A	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$32,889,386	48.0%	42.4%	1.13	55.8%	0.86	50.4%	0.95	48.7%	0.99
Supplies & Services	\$28,126,276	41.0%	51.3%	0.80	39.5%	1.04	42.2%	0.97	39.6%	1.04
Capital Component	\$7,560,948	11.0%	6.2%	1.77	4.7%	2.33	7.5%	1.48	11.8%	0.94
Fiscal Statistics										
Operating Margin (%)	8.3%	10.4%	0.79	0.2%	33.45	8.9%	0.93	-3.6%	N/A	
Total Hospital Net Income (%)	16.7%	14.1%	1.19	4.3%	3.92	14.5%	1.16	-1.2%	N/A	
Return on Equity (%)	11.4%	6.3%	1.81	3.3%	3.49	11.3%	1.01	-0.7%	N/A	
Current Ratio	6.5	4.1	1.59	21.9	0.30	5.3	1.23	3.0	2.15	
Days in Net Patient Accounts Receivable	55.8	87.5	0.64	56.7	0.98	49.1	1.14	52.0	1.07	
Average Payment Period	30.9	89.9	0.34	17.0	1.82	43.7	0.71	58.4	0.53	
Equity Financing (%)	61.5%	64.7%	0.95	87.4%	0.70	76.8%	0.80	51.5%	1.19	
Long-Term Debt to Equity Ratio	0.6	0.3	1.69	0.1	10.37	0.2	2.98	0.8	0.71	
Times Interest Earned	12.3	21.0	0.59	10.7	1.15	19.8	0.62	0.4	34.09	
Total Asset Turnover	0.6	0.4	1.44	0.7	0.84	0.7	0.85	0.5	1.13	
Average Age of Plant (Years)	2.8	17.1	0.17	9.0	0.31	10.5	0.27	1.8	1.59	
Increase (Decrease) Total Net Patient Revenue	9.3%	12.7%	0.73	15.9%	0.59	11.8%	0.79	9.3%	1.00	
Outpatient Gross Revenue (% of Total GPR)	83.9%	64.9%	1.29	80.2%	1.05	79.7%	1.05	80.6%	1.04	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$16,501	\$18,658	0.88	\$17,806	0.93	\$14,182	1.16	\$14,979	1.10	
Inpatient Net Revenue per Day	\$4,828	\$3,656	1.32	\$3,646	1.32	\$3,541	1.36	\$4,948	0.98	
Outpatient Net Revenue per Visit	\$1,118	\$781	1.43	\$806	1.39	\$602	1.86	\$1,209	0.93	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$136,141,961	Cash & Cash Equivalents	\$22,119,484	Current Liabilities	\$5,308,316
Less Deductions	\$67,218,014	Net Patient Receivables	\$10,537,419	Long-Term Debt	\$41,243,842
Net Patient Revenue	\$68,923,947	Other Receivables	\$251,000	Other Liabilities	\$0
Plus Other Revenue	\$5,820,224			Subtotal	\$46,552,158
Total Revenue	\$74,744,171	Land, Buildings & Equipment (Net)	\$61,808,563	Unrestricted Fund Balance	\$74,300,427
Less Expenses	\$68,576,610	Other Assets	\$26,136,119	Restricted Fund Balance	\$1,931,471
Non-Operating Gains/Losses	\$7,612,559			Total Liabilities & Fund Balance	\$120,852,585
Net Income	\$13,780,120	Total Assets	\$120,852,585		