

**324 Aspirus Plover Hospital**  
 5409 Vern Holmes Dr  
 Stevens Point, WI 54482  
 715-344-1600

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Portage  
 Analysis Area: North Central (6)  
 Volume Group: 1

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2021 vs.	
		Value	Ratio	Value	Ratio	Value	Ratio	FY	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	22.4%	57.9%	0.39	58.8%	0.38	14.2%	1.57	0.0%	N/A
Obstetrics	0.0%	36.8%	N/A	39.4%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	69.2%	N/A	62.6%	N/A	0.0%	N/A
Total Hospital	22.4%	58.7%	0.38	61.6%	0.36	18.3%	1.22	0.0%	N/A
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.8	26.8	0.07	17.6	0.10	2.1	0.87	0.0	N/A
Obstetrics	0.0	4.8	N/A	3.2	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	1.5	N/A	2.9	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.8	49.8	0.04	35.6	0.05	2.8	0.65	0.0	N/A
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.9	4.6	0.85	4.4	0.89	3.6	1.07	0.0	N/A
Obstetrics	0.0	2.4	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	4.3	N/A	2.6	N/A	0.0	N/A
Total Hospital	3.9	4.9	0.80	4.7	0.83	4.3	0.90	0.0	N/A
<b>Surgical Operations</b>									
Inpatient	17	1,037	0.02	1,116	0.02	54	0.31	0	N/A
Outpatient	1,127	3,865	0.29	3,513	0.32	1,655	0.68	0	N/A
Inpatient as % of All Surgeries	1.5%	21.2%	0.07	24.1%	0.06	3.2%	0.47	0.0%	N/A
<b>Outpatient Visits</b>									
Non-Emergency Visits	45,468	145,246	0.31	131,878	0.34	27,310	1.66	0	N/A
Emergency Visits	7,236	16,058	0.45	11,093	0.65	3,184	2.27	0	N/A
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	6.0	19.0	0.31	20.4	0.29	1.7	3.48	0.0	N/A
Nurses, Licensed	14.0	247.5	0.06	172.5	0.08	37.1	0.38	0.0	N/A
Ancillary Nursing Personnel	0.0	40.3	N/A	24.7	N/A	6.4	N/A	0.0	N/A
All Other Personnel	41.0	496.2	0.08	457.0	0.09	71.3	0.57	0.0	N/A
Total FTEs	61.0	803.0	0.08	674.6	0.09	116.6	0.52	0.0	N/A
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	29.0	13.0	2.24	17.1	1.70	11.4	2.54	0.0	N/A
Nurses, Licensed	67.7	168.4	0.40	144.1	0.47	246.5	0.27	0.0	N/A
Ancillary Nursing Personnel	0.0	27.4	N/A	20.6	N/A	42.3	N/A	0.0	N/A
All Other Personnel	198.3	337.6	0.59	381.6	0.52	473.5	0.42	0.0	N/A
Total FTEs	295.0	546.4	0.54	563.4	0.52	773.8	0.38	0.0	N/A

**Total Hospital:**  
 Beds Set Up & Staffed 8  
 Discharges 167  
 Inpatient Days 653

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	8	168	653	22.4%	1.8	3.9
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	12	0	12.0	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	0	2.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	0	0	0.0	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	22	0	22.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	3	0	3.0
Health Info Mgmt-Administrators/Technicians	6	0	6.0	All Other Personnel	10	0	10.0
Pharmacy Personnel	0	0	0.0				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>61</b>	<b>0</b>	<b>61.0</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs.		
		Value	Ratio	Value	Ratio	Value	Ratio	FY	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$28,410,987	33.5%	46.6%	0.72	51.2%	0.65	46.0%	0.73	0.0%	N/A
Medical Assistance	\$10,256,630	12.1%	14.4%	0.84	13.3%	0.91	12.0%	1.01	0.0%	N/A
Commercial	\$40,453,739	47.7%	33.9%	1.41	29.9%	1.60	37.7%	1.26	0.0%	N/A
All Other	\$5,669,398	6.7%	5.1%	1.32	5.7%	1.18	4.2%	1.58	0.0%	N/A
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$20,469,758	24.1%	35.2%	0.69	36.0%	0.67	24.4%	0.99	0.0%	N/A
Medical Assistance	\$8,979,800	10.6%	11.1%	0.96	10.1%	1.05	8.3%	1.27	0.0%	N/A
Commercial	\$14,342,862	16.9%	14.9%	1.13	9.2%	1.83	11.4%	1.49	0.0%	N/A
Charity Care	\$634,259	0.7%	0.7%	1.05	0.8%	0.98	0.7%	1.05	0.0%	N/A
Bad Debt	\$152,906	0.2%	1.0%	0.18	0.8%	0.22	1.4%	0.13	0.0%	N/A
All Other	\$3,372,375	4.0%	2.8%	1.42	3.5%	1.13	2.2%	1.79	0.0%	N/A
Total Deductions	\$47,951,960	56.6%	65.8%	0.86	60.4%	0.94	48.5%	1.17	0.0%	N/A
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	0.9%	6.5%	0.13	4.2%	0.21	5.2%	0.17	0.0%	N/A	
Net Gains/Losses as % of Net Income	0.0%	29.4%	N/A	32.5%	N/A	16.4%	N/A	0.0%	N/A	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$12,863,674	41.2%	42.4%	0.97	42.4%	0.97	49.0%	0.84	0.0%	N/A
Supplies & Services	\$15,834,873	50.7%	51.3%	0.99	52.7%	0.96	44.0%	1.15	0.0%	N/A
Capital Component	\$2,511,888	8.0%	6.2%	1.29	4.9%	1.63	7.0%	1.15	0.0%	N/A
<b>Fiscal Statistics</b>										
Operating Margin (%)	16.0%	10.4%	1.54	9.6%	1.66	12.2%	1.32	0.0%	N/A	
Total Hospital Net Income (%)	16.0%	14.1%	1.13	13.6%	1.17	14.2%	1.13	0.0%	N/A	
Return on Equity (%)	0.0%	6.3%	N/A	3.3%	N/A	21.6%	N/A	0.0%	N/A	
Current Ratio	0.0	4.1	N/A	2.8	N/A	2.1	N/A	0.0	N/A	
Days in Net Patient Accounts Receivable	0.0	87.5	N/A	167.5	N/A	53.3	N/A	0.0	N/A	
Average Payment Period	0.0	89.9	N/A	165.5	N/A	54.9	N/A	0.0	N/A	
Equity Financing (%)	0.0%	64.7%	N/A	50.9%	N/A	43.0%	N/A	0.0%	N/A	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.7	N/A	0.7	N/A	0.0	N/A	
Times Interest Earned	0.0	21.0	N/A	48.7	N/A	13.9	N/A	0.0	N/A	
Total Asset Turnover	0.0	0.4	N/A	0.2	N/A	1.5	N/A	0.0	N/A	
Average Age of Plant (Years)	0.0	17.1	N/A	33.5	N/A	8.5	N/A	0.0	N/A	
Increase (Decrease) Total Net Patient Revenue	35.8%	12.7%	2.81	25.1%	1.43	15.6%	2.30	0.0%	N/A	
Outpatient Gross Revenue (% of Total GPR)	92.4%	64.9%	1.42	70.5%	1.31	82.0%	1.13	N/A	N/A	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$12,717	\$18,658	0.68	\$16,540	0.77	\$21,986	0.58	\$0	N/A	
Inpatient Net Revenue per Day	\$3,681	\$3,656	1.01	\$3,511	1.05	\$3,295	1.12	\$0	N/A	
Outpatient Net Revenue per Visit	\$662	\$781	0.85	\$799	0.83	\$696	0.95	\$0	N/A	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$84,790,754	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$47,951,960	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$36,838,794	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$322,348			Subtotal	\$0
Total Revenue	\$37,161,139	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$0
Less Expenses	\$31,210,435	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$0
Net Income	\$5,950,704	Total Assets	\$0		