

**048 Mercy Health Hospital and Trauma Center - Janesville**  
 1000 Mineral Point Ave  
 Janesville, WI 53548  
 608-756-6000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Rock  
 Analysis Area: Southern (1)  
 Volume Group: 6

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	72.4%	60.7%	1.19	61.3%	1.18	62.5%	1.16	63.5%	1.14
Obstetrics	28.0%	37.3%	0.75	37.3%	0.09	29.3%	0.96	30.6%	0.91
Pediatrics	0.0%	67.4%	N/A	60.8%	N/A	84.5%	N/A	0.0%	N/A
Total Hospital	68.1%	61.9%	1.10	62.3%	1.09	58.2%	1.17	63.9%	1.07
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	41.3	27.3	1.51	26.4	1.57	36.5	1.13	36.2	1.14
Obstetrics	3.4	4.7	0.71	4.3	0.77	4.8	0.70	3.7	0.91
Pediatrics	0.0	1.7	N/A	2.4	N/A	4.5	N/A	0.0	N/A
Total Hospital	81.7	50.5	1.62	54.9	1.49	68.8	1.19	76.6	1.07
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	5.2	4.9	1.06	4.9	1.06	4.8	1.08	4.8	1.09
Obstetrics	1.8	2.4	0.73	2.5	0.70	2.4	0.73	1.8	0.97
Pediatrics	0.0	4.0	N/A	4.4	N/A	3.5	N/A	0.0	N/A
Total Hospital	5.2	5.3	0.99	5.2	1.01	5.0	1.04	5.0	1.05
<b>Surgical Operations</b>									
Inpatient	1,638	990	1.66	894	1.83	1,312	1.25	1,625	1.01
Outpatient	5,031	4,017	1.25	4,062	1.24	5,549	0.91	5,183	0.97
Inpatient as % of All Surgeries	24.6%	19.8%	1.24	18.0%	1.36	19.1%	1.28	23.9%	1.03
<b>Outpatient Visits</b>									
Non-Emergency Visits	880,772	141,022	6.25	182,049	4.84	238,140	3.70	850,751	1.04
Emergency Visits	24,506	17,305	1.42	17,809	1.38	27,894	0.88	20,330	1.21
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.0	18.9	0.21	19.3	0.21	19.9	0.20	5.0	0.80
Nurses, Licensed	288.1	234.4	1.23	274.7	1.05	376.4	0.77	309.4	0.93
Ancillary Nursing Personnel	51.1	38.1	1.34	35.1	1.45	51.2	1.00	44.8	1.14
All Other Personnel	562.1	466.6	1.20	643.2	0.87	706.7	0.80	511.9	1.10
Total FTEs	905.2	758.0	1.19	972.4	0.93	1,154.3	0.78	871.1	1.04
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	1.5	12.6	0.12	12.6	0.12	9.1	0.16	2.0	0.74
Nurses, Licensed	106.0	156.2	0.68	178.7	0.59	172.3	0.62	122.9	0.86
Ancillary Nursing Personnel	18.8	25.4	0.74	22.9	0.82	23.4	0.80	17.8	1.06
All Other Personnel	206.8	310.9	0.67	418.4	0.49	323.5	0.64	203.3	1.02
Total FTEs	333.1	505.0	0.66	632.6	0.53	528.4	0.63	346.0	0.96

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	120	Health Maintenance		Average Beds Used	0	Bassinets	12
Discharges	5,708	Organization (HMO)	Yes	Discharges	0	Total Births	670
Inpatient Days	29,822	Preferred Provider		Inpatient Days	0	Newborn Days	1,059
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	57	2,883	15,069	72.4%	41.3	5.2
Orthopedic	1	18	838	4,214	64.1%	11.5	5.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	12	693	1,226	28.0%	3.4	1.8
<b>Psychiatric</b>	1	12	468	1,793	40.9%	4.9	3.8
<b>Alcoholism/chemical dependency</b>	2	6	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	15	412	3,874	70.8%	10.6	9.4
Step-Down (Special Care)	1	0	482	3,646	0.0%	10.0	7.6
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	21	13	25.1
Physicians & Dentists	49	32	53.7	Radiological Services Personnel	19	34	36.1
Medical & Dental Residents	0	0	0.0	Sonographers	4	5	7.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	8	7	8.6
Registered Nurses	203	257	275.8	Occupational Therapists	2	3	3.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	4	6	4.6	Physical Therapists	2	1	2.0
Ancillary Nursing Personnel	27	104	51.1	Physical Therapy Assistants/Aides	0	2	1.7
Medical Assistants	0	1	0.8	Recreational Therapists	0	0	0.0
Physician Assistants	3	1	3.0	Dietitians & Nutritionists	2	4	4.2
Nurse Practitioners	5	5	6.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	4	1.0	Social Workers	5	8	5.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	74	73	92.1
Health Info Mgmt-Administrators/Technicians	12	4	13.4	All Other Personnel	200	121	249.1
Pharmacy Personnel	18	11	20.1				
Clinical Laboratory Personnel	30	27	35.6				
				<b>Total</b>	<b>693</b>	<b>723</b>	<b>905.2</b>

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$568,936,673	45.2%	47.3%	0.96	42.3%	1.07	43.9%	1.03	44.8%	1.01
Medical Assistance	\$151,944,508	12.1%	14.4%	0.84	12.2%	0.99	19.1%	0.63	11.3%	1.06
Commercial	\$325,924,006	25.9%	32.9%	0.79	36.7%	0.71	32.6%	0.79	27.1%	0.96
All Other	\$211,267,242	16.8%	5.4%	3.10	8.8%	1.91	4.4%	3.83	16.8%	1.00
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$458,842,862	36.5%	36.1%	1.01	32.5%	1.12	34.9%	1.05	35.8%	1.02
Medical Assistance	\$123,757,696	9.8%	11.3%	0.87	9.6%	1.02	14.9%	0.66	9.0%	1.09
Commercial	\$167,449,454	13.3%	14.8%	0.90	18.5%	0.72	13.7%	0.97	12.1%	1.10
Charity Care	\$4,424,523	0.4%	0.7%	0.48	0.6%	0.58	0.6%	0.60	0.5%	0.71
Bad Debt	\$18,569,428	1.5%	0.9%	1.69	0.9%	1.57	0.9%	1.60	2.2%	0.66
All Other	\$131,724,480	10.5%	3.0%	3.45	4.8%	2.18	2.7%	3.82	9.8%	1.06
Total Deductions	\$904,768,443	71.9%	66.8%	1.08	67.0%	1.07	67.7%	1.06	69.5%	1.03
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		31.5%	5.7%	5.48	4.8%	6.59	6.5%	4.84	30.8%	1.02
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	5,067.6%	N/A	N/A	N/A	18.7%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$190,079,992	40.3%	41.8%	0.96	43.9%	0.92	42.9%	0.94	37.7%	1.07
Supplies & Services	\$255,046,812	54.1%	52.2%	1.04	48.8%	1.11	50.0%	1.08	56.7%	0.95
Capital Component	\$26,261,674	5.6%	6.0%	0.93	7.3%	0.77	7.1%	0.78	5.6%	0.99
<b>Fiscal Statistics</b>										
Operating Margin (%)		8.6%	5.7%	1.51	4.7%	1.84	8.3%	1.03	10.6%	0.81
Total Hospital Net Income (%)		6.0%	3.5%	1.71	-0.1%	N/A	6.4%	0.93	12.7%	0.47
Return on Equity (%)		3.7%	1.4%	2.61	0.0%	N/A	1.6%	2.27	8.8%	0.42
Current Ratio		4.0	3.9	1.02	3.2	1.22	4.0	0.99	3.7	1.08
Days in Net Patient Accounts Receivable		25.1	91.7	0.27	71.6	0.35	126.5	0.20	27.5	0.92
Average Payment Period		76.8	91.7	0.84	90.2	0.85	146.1	0.53	79.7	0.96
Equity Financing (%)		54.5%	59.1%	0.92	50.6%	1.08	57.6%	0.95	51.4%	1.06
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.5	N/A	0.5	N/A	0.0	N/A
Times Interest Earned		6.3	5.7	1.10	0.9	6.97	6.7	0.95	13.4	0.47
Total Asset Turnover		0.6	0.4	1.53	0.4	1.44	0.3	2.45	0.7	0.95
Average Age of Plant (Years)		23.4	18.1	1.29	15.8	1.48	22.6	1.03	21.6	1.08
Increase (Decrease) Total Net Patient Revenue		-2.9%	3.5%	N/A	5.2%	N/A	-0.3%	9.52	11.3%	N/A
Outpatient Gross Revenue (% of Total GPR)		69.7%	66.2%	1.05	63.7%	1.09	68.3%	1.02	70.2%	0.99
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$19,155	\$19,849	0.97	\$21,625	0.89	\$18,944	1.01	\$20,555	0.93	
Inpatient Net Revenue per Day	\$3,632	\$3,697	0.98	\$4,090	0.89	\$3,762	0.97	\$4,219	0.86	
Outpatient Net Revenue per Visit	\$290	\$819	0.35	\$759	0.38	\$679	0.43	\$315	0.92	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,258,072,429	Cash & Cash Equivalents	\$271,657,781	Current Liabilities	\$95,138,923
Less Deductions	\$904,768,443	Net Patient Receivables	\$24,330,156	Long-Term Debt	\$0
Net Patient Revenue	\$353,303,986	Other Receivables	\$10,454,616	Other Liabilities	\$271,323,310
Plus Other Revenue	\$162,461,941			Subtotal	\$366,462,233
Total Revenue	\$515,765,928	Land, Buildings & Equipment (Net)	\$286,581,778	Unrestricted Fund Balance	\$439,833,492
Less Expenses	\$471,388,478	Other Assets	\$213,271,394	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$14,427,713			Total Liabilities & Fund Balance	\$806,295,725
Net Income	\$29,949,736	Total Assets	\$806,295,725		