

**059 Grant Regional Health Center**  
 507 South Monroe Street  
 Lancaster, WI 53813  
 608-723-2143

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Grant  
 Analysis Area: Southern (1)  
 Volume Group: 2

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	21.9%	60.7%	0.36	61.3%	0.36	20.4%	1.07	23.3%	0.94
Obstetrics	14.1%	37.3%	0.38	37.3%	0.02	19.3%	0.73	14.5%	0.97
Pediatrics	0.0%	67.4%	N/A	60.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	20.3%	61.9%	0.33	62.3%	0.33	21.1%	0.96	21.3%	0.95
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	3.5	27.3	0.13	26.4	0.13	3.3	1.08	3.7	0.94
Obstetrics	0.7	4.7	0.15	4.3	0.16	0.8	0.91	0.7	0.97
Pediatrics	0.0	1.7	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.3	50.5	0.08	54.9	0.08	3.9	1.11	4.5	0.95
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.1	4.9	0.83	4.9	0.84	4.1	1.00	3.4	1.19
Obstetrics	2.0	2.4	0.85	2.5	0.81	1.9	1.05	2.0	1.02
Pediatrics	0.0	4.0	N/A	4.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.7	5.3	0.70	5.2	0.72	3.5	1.06	3.5	1.07
<b>Surgical Operations</b>									
Inpatient	72	990	0.07	894	0.08	181	0.40	67	1.07
Outpatient	1,439	4,017	0.36	4,062	0.35	1,361	1.06	1,283	1.12
Inpatient as % of All Surgeries	4.8%	19.8%	0.24	18.0%	0.26	11.7%	0.41	5.0%	0.96
<b>Outpatient Visits</b>									
Non-Emergency Visits	49,313	141,022	0.35	182,049	0.27	43,437	1.14	48,387	1.02
Emergency Visits	3,864	17,305	0.22	17,809	0.22	4,927	0.78	3,944	0.98
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	5.0	18.9	0.26	19.3	0.26	7.3	0.68	5.0	1.00
Nurses, Licensed	70.9	234.4	0.30	274.7	0.26	46.6	1.52	65.8	1.08
Ancillary Nursing Personnel	6.8	38.1	0.18	35.1	0.19	9.1	0.75	8.5	0.80
All Other Personnel	155.7	466.6	0.33	643.2	0.24	110.7	1.41	143.9	1.08
Total FTEs	238.4	758.0	0.31	972.4	0.25	173.6	1.37	223.2	1.07
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	16.9	12.6	1.34	12.6	1.34	33.5	0.50	17.0	0.99
Nurses, Licensed	239.0	156.2	1.53	178.7	1.34	213.4	1.12	224.0	1.07
Ancillary Nursing Personnel	22.9	25.4	0.90	22.9	1.00	41.6	0.55	28.9	0.79
All Other Personnel	525.0	310.9	1.69	418.4	1.25	507.2	1.03	489.9	1.07
Total FTEs	803.7	505.0	1.59	632.6	1.27	795.7	1.01	759.9	1.06

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	21	Health Maintenance Organization (HMO)	Yes	Average Beds Used	3	Bassinets	1
Discharges	420	Preferred Provider Organization (PPO)	Yes	Discharges	86	Total Births	119
Inpatient Days	1,558			Inpatient Days	1,000	Newborn Days	217

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	16	311	1,279	21.9%	3.5	4.1
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	4	22	0.0%	0.1	5.5
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	5	126	257	14.1%	0.7	2.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	4	2	5.9
Physicians & Dentists	8	5	12.4	Radiological Services Personnel	1	10	9.5
Medical & Dental Residents	0	0	0.0	Sonographers	0	2	1.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	1	1.1
Registered Nurses	42	25	60.1	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	3	2	4.8	Physical Therapists	5	5	8.3
Ancillary Nursing Personnel	4	4	6.8	Physical Therapy Assistants/Aides	2	2	3.7
Medical Assistants	7	3	8.5	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	3	0	3.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	1	1	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	19	4	21.7
Health Info Mgmt-Administrators/Technicians	4	1	4.7	All Other Personnel	38	33	58.1
Pharmacy Personnel	2	3	4.0				
Clinical Laboratory Personnel	8	1	8.3				
				<b>Total</b>	<b>166</b>	<b>105</b>	<b>238.4</b>

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value <sup>1</sup>	Ratio	Value <sup>2</sup>	Ratio	FY 2021	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$36,123,956	45.6%	47.3%	0.97	42.3%	1.08	47.2%	0.97	45.4%	1.00
Medical Assistance	\$9,628,690	12.2%	14.4%	0.85	12.2%	1.00	12.9%	0.95	12.6%	0.97
Commercial	\$31,953,346	40.4%	32.9%	1.23	36.7%	1.10	35.1%	1.15	39.5%	1.02
All Other	\$1,455,126	1.8%	5.4%	0.34	8.8%	0.21	4.8%	0.38	2.5%	0.74
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$16,829,364	21.3%	36.1%	0.59	32.5%	0.65	29.4%	0.72	22.4%	0.95
Medical Assistance	\$6,039,504	7.6%	11.3%	0.68	9.6%	0.79	9.6%	0.80	7.1%	1.08
Commercial	\$11,109,492	14.0%	14.8%	0.95	18.5%	0.76	13.1%	1.07	13.1%	1.07
Charity Care	\$353,846	0.4%	0.7%	0.62	0.6%	0.74	0.6%	0.75	0.4%	1.09
Bad Debt	\$712,672	0.9%	0.9%	1.03	0.9%	0.96	1.1%	0.78	0.5%	1.74
All Other	\$880,385	1.1%	3.0%	0.37	4.8%	0.23	3.3%	0.34	1.6%	0.69
Total Deductions	\$35,925,262	45.4%	66.8%	0.68	67.0%	0.68	57.1%	0.79	45.1%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	11.2%	5.7%	1.95	4.8%	2.35	4.1%	2.71	5.8%	1.94	
Net Gains/Losses as % of Net Income	N/A	N/A	N/A	5,067.6%	N/A	N/A	N/A	N/A	58.6%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$26,222,186	60.1%	41.8%	1.44	43.9%	1.37	46.6%	1.29	57.7%	1.04
Supplies & Services	\$12,710,236	29.1%	52.2%	0.56	48.8%	0.60	47.2%	0.62	29.8%	0.98
Capital Component	\$4,683,588	10.7%	6.0%	1.79	7.3%	1.48	6.2%	1.73	12.5%	0.86
<b>Fiscal Statistics</b>										
Operating Margin (%)	10.4%	5.7%	1.83	4.7%	2.23	11.8%	0.88	7.5%	1.40	
Total Hospital Net Income (%)	5.9%	3.5%	1.70	-0.1%	N/A	11.1%	0.53	16.4%	0.36	
Return on Equity (%)	3.6%	1.4%	2.50	0.0%	N/A	0.8%	4.37	10.1%	0.35	
Current Ratio	6.8	3.9	1.75	3.2	2.10	1.6	4.16	2.4	2.83	
Days in Net Patient Accounts Receivable	50.0	91.7	0.54	71.6	0.70	569.1	0.09	54.3	0.92	
Average Payment Period	34.8	91.7	0.38	90.2	0.39	772.8	0.04	102.8	0.34	
Equity Financing (%)	51.0%	59.1%	0.86	50.6%	1.01	39.2%	1.30	48.9%	1.04	
Long-Term Debt to Equity Ratio	0.9	0.4	2.06	0.5	1.86	1.1	0.78	0.8	1.11	
Times Interest Earned	4.0	5.7	0.70	0.9	4.39	17.1	0.23	7.8	0.51	
Total Asset Turnover	0.6	0.4	1.51	0.4	1.42	0.1	8.53	0.6	1.13	
Average Age of Plant (Years)	8.1	18.1	0.45	15.8	0.51	99.6	0.08	7.3	1.11	
Increase (Decrease) Total Net Patient Revenue	9.7%	3.5%	2.74	5.2%	1.86	2.2%	4.41	21.0%	0.46	
Outpatient Gross Revenue (% of Total GPR)	86.4%	66.2%	1.30	63.7%	1.36	81.7%	1.06	85.1%	1.02	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$17,931	\$19,849	0.90	\$21,625	0.83	\$21,242	0.84	\$15,779	1.14	
Inpatient Net Revenue per Day	\$3,687	\$3,697	1.00	\$4,090	0.90	\$4,286	0.86	\$3,726	0.99	
Outpatient Net Revenue per Visit	\$656	\$819	0.80	\$759	0.86	\$728	0.90	\$599	1.09	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$79,161,118	Cash & Cash Equivalents	\$13,956,997	Current Liabilities	\$3,820,580
Less Deductions	\$35,925,262	Net Patient Receivables	\$5,918,032	Long-Term Debt	\$33,926,511
Net Patient Revenue	\$43,235,856	Other Receivables	\$1,524,220	Other Liabilities	\$0
Plus Other Revenue	\$5,466,681			Subtotal	\$37,747,091
Total Revenue	\$48,702,536	Land, Buildings & Equipment (Net)	\$37,018,190	Unrestricted Fund Balance	\$39,359,169
Less Expenses	\$43,616,010	Other Assets	\$18,688,820	Restricted Fund Balance	\$274,186
Non-Operating Gains/Losses	-\$2,342,959			Total Liabilities & Fund Balance	\$77,106,260
Net Income	\$2,743,567	Total Assets	\$77,106,259		