

093 Marshfield Medical Center - Neillsville
 N3708 River Avenue
 Neillsville, WI 54456
 715-743-3101

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Clark
 Analysis Area: West Central (5A)
 Volume Group: 2

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	20.3%	60.7%	0.33	51.4%	0.39	20.4%	0.99	22.4%	0.90
Obstetrics	0.0%	37.3%	N/A	29.2%	N/A	19.3%	N/A	0.0%	N/A
Pediatrics	0.0%	67.4%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	20.3%	61.9%	0.33	51.8%	0.39	21.1%	0.96	22.4%	0.90
Average Census (Patients)									
Adult Medical-Surgical	1.6	27.3	0.06	12.6	0.13	3.3	0.50	1.8	0.90
Obstetrics	0.0	4.7	N/A	2.0	N/A	0.8	N/A	0.0	N/A
Pediatrics	0.0	1.7	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	1.6	50.5	0.03	19.0	0.09	3.9	0.42	1.8	0.90
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	4.9	0.65	4.5	0.72	4.1	0.78	3.0	1.07
Obstetrics	0.0	2.4	N/A	2.1	N/A	1.9	N/A	0.0	N/A
Pediatrics	0.0	4.0	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.2	5.3	0.61	4.6	0.70	3.5	0.91	3.0	1.07
Surgical Operations									
Inpatient	16	990	0.02	339	0.05	181	0.09	43	0.37
Outpatient	521	4,017	0.13	2,633	0.20	1,361	0.38	526	0.99
Inpatient as % of All Surgeries	3.0%	19.8%	0.15	11.4%	0.26	11.7%	0.25	7.6%	0.39
Outpatient Visits									
Non-Emergency Visits	50,768	141,022	0.36	82,166	0.62	43,437	1.17	54,120	0.94
Emergency Visits	2,999	17,305	0.17	8,774	0.34	4,927	0.61	2,453	1.22
Full-Time Equivalents (FTEs)									
Administrators	1.0	18.9	0.05	10.2	0.10	7.3	0.14	2.0	0.50
Nurses, Licensed	44.7	234.4	0.19	129.2	0.35	46.6	0.96	29.8	1.50
Ancillary Nursing Personnel	9.7	38.1	0.25	20.8	0.46	9.1	1.06	9.4	1.02
All Other Personnel	95.2	466.6	0.20	279.2	0.34	110.7	0.86	84.2	1.13
Total FTEs	150.5	758.0	0.20	439.4	0.34	173.6	0.87	125.4	1.20
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.5	12.6	0.35	12.5	0.36	33.5	0.13	9.8	0.45
Nurses, Licensed	199.3	156.2	1.28	158.9	1.25	213.4	0.93	146.5	1.36
Ancillary Nursing Personnel	43.0	25.4	1.70	25.5	1.69	41.6	1.04	46.3	0.93
All Other Personnel	424.4	310.9	1.37	343.4	1.24	507.2	0.84	413.9	1.03
Total FTEs	671.2	505.0	1.33	540.3	1.24	795.7	0.84	616.5	1.09

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	8	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	0
Discharges	185	Preferred Provider Organization (PPO)	Yes	Discharges	22	Total Births	0
Inpatient Days	592			Inpatient Days	564	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	8	185	592	20.3%	1.6	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	2	0	2.0
Physicians & Dentists	6	0	6.0	Radiological Services Personnel	4	1	4.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	4	2.7
Registered Nurses	40	7	41.7	Occupational Therapists	1	3	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	2	3.4
Ancillary Nursing Personnel	8	6	9.7	Physical Therapy Assistants/Aides	1	1	1.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	27	7	30.8
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	29	10	34.3
Pharmacy Personnel	2	0	2.0				
Clinical Laboratory Personnel	6	0	6.0				
				Total	135	42	150.5

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	5A Value	Ratio	2 Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$26,448,240	47.9%	47.3%	1.01	51.1%	0.94	47.2%	1.01	46.6%	1.03
Medical Assistance	\$7,218,819	13.1%	14.4%	0.91	12.0%	1.09	12.9%	1.02	12.4%	1.05
Commercial	\$17,562,106	31.8%	32.9%	0.97	32.3%	0.98	35.1%	0.91	34.2%	0.93
All Other	\$4,023,446	7.3%	5.4%	1.34	4.6%	1.58	4.8%	1.51	6.8%	1.06
Deductions as % of Total Gross Patient Revenue										
Medicare	\$14,421,173	26.1%	36.1%	0.72	34.5%	0.76	29.4%	0.89	22.9%	1.14
Medical Assistance	\$5,161,480	9.3%	11.3%	0.83	8.8%	1.07	9.6%	0.98	8.6%	1.08
Commercial	\$6,275,555	11.4%	14.8%	0.77	10.3%	1.10	13.1%	0.87	10.7%	1.07
Charity Care	\$422,764	0.8%	0.7%	1.05	0.5%	1.57	0.6%	1.28	0.6%	1.23
Bad Debt	\$765,262	1.4%	0.9%	1.58	0.9%	1.56	1.1%	1.21	1.5%	0.94
All Other	\$2,382,782	4.3%	3.0%	1.42	3.0%	1.44	3.3%	1.31	2.5%	1.75
Total Deductions	\$29,429,016	53.3%	66.8%	0.80	58.0%	0.92	57.1%	0.93	46.8%	1.14
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	3.4%	5.7%	0.59	3.6%	0.93	4.1%	0.81	-1.4%	N/A	
Net Gains/Losses as % of Net Income	0.0%	N/A	N/A	136.6%	N/A	N/A	N/A	9.8%	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$14,610,411	46.6%	41.8%	1.11	49.3%	0.95	46.6%	1.00	50.7%	0.92
Supplies & Services	\$14,518,552	46.3%	52.2%	0.89	45.8%	1.01	47.2%	0.98	43.7%	1.06
Capital Component	\$2,215,967	7.1%	6.0%	1.18	4.9%	1.46	6.2%	1.14	5.6%	1.26
Fiscal Statistics										
Operating Margin (%)	-17.3%	5.7%	N/A	0.5%	N/A	11.8%	N/A	-1.0%	17.49	
Total Hospital Net Income (%)	-17.3%	3.5%	N/A	-1.3%	12.85	11.1%	N/A	-1.1%	15.76	
Return on Equity (%)	-0.2%	1.4%	N/A	-0.2%	0.72	0.8%	N/A	0.0%	11.99	
Current Ratio	1.5	3.9	0.39	1.7	0.90	1.6	0.92	2.8	0.54	
Days in Net Patient Accounts Receivable	4,675.1	91.7	50.98	260.0	17.98	569.1	8.21	3,150.7	1.48	
Average Payment Period	5,039.9	91.7	54.98	309.6	16.28	772.8	6.52	2,903.1	1.74	
Equity Financing (%)	37.8%	59.1%	0.64	43.6%	0.87	39.2%	0.96	47.4%	0.80	
Long-Term Debt to Equity Ratio	1.2	0.4	2.86	0.9	1.31	1.1	1.07	0.8	1.43	
Times Interest Earned	-16,734.6	5.7	N/A	-2.9	5,803.3	17.1	N/A	-20.2	826.96	
Total Asset Turnover	0.0	0.4	0.02	0.2	0.06	0.1	0.12	0.0	0.76	
Average Age of Plant (Years)	428.8	18.1	23.63	52.7	8.14	99.6	4.31	447.4	0.96	
Increase (Decrease) Total Net Patient Revenue	-31.0%	3.5%	N/A	-1.2%	24.79	2.2%	N/A	36.9%	N/A	
Outpatient Gross Revenue (% of Total GPR)	92.4%	66.2%	1.40	76.7%	1.21	81.7%	1.13	91.3%	1.01	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,873	\$19,849	0.80	\$16,058	0.99	\$21,242	0.75	\$11,752	1.35	
Inpatient Net Revenue per Day	\$2,596	\$3,697	0.70	\$3,281	0.79	\$4,286	0.61	\$2,121	1.22	
Outpatient Net Revenue per Visit	\$433	\$819	0.53	\$891	0.49	\$728	0.60	\$623	0.69	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$55,252,611	Cash & Cash Equivalents	\$25,498,240	Current Liabilities	\$403,436,555
Less Deductions	\$29,429,016	Net Patient Receivables	\$330,761,573	Long-Term Debt	\$1,376,262,435
Net Patient Revenue	\$25,823,595	Other Receivables	\$133,522,567	Other Liabilities	\$116,079,447
Plus Other Revenue	\$902,300			Subtotal	\$1,895,778,437
Total Revenue	\$26,725,895	Land, Buildings & Equipment (Net)	\$1,150,751,072	Unrestricted Fund Balance	\$1,152,913,143
Less Expenses	\$31,344,930	Other Assets	\$1,408,158,130	Restricted Fund Balance	\$113,689,294
Non-Operating Gains/Losses	\$0	Total Assets	\$3,048,691,582	Total Liabilities & Fund Balance	\$3,048,691,580
Net Income	-\$4,619,035				