

138 Vernon Memorial Healthcare
 507 S Main Street
 Viroqua, WI 54665
 608-637-2101

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 3

| Selected Utilization Statistics | FY 2022 | All GMS Hospitals | | Analysis Area 5B | | Volume Group 3 | | FY 2022 vs. 2021 | |
|-----------------------------------------------|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2021 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 38.0% | 60.7% | 0.63 | 48.3% | 0.79 | 37.9% | 1.00 | 41.3% | 0.92 |
| Obstetrics | 10.0% | 37.3% | 0.27 | 52.2% | 0.01 | 18.2% | 0.55 | 14.3% | 0.70 |
| Pediatrics | 0.0% | 67.4% | N/A | 27.8% | N/A | 0.0% | N/A | 0.0% | N/A |
| Total Hospital | 32.4% | 61.9% | 0.52 | 52.3% | 0.62 | 39.7% | 0.82 | 35.9% | 0.90 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 7.6 | 27.3 | 0.28 | 17.3 | 0.44 | 6.8 | 1.12 | 8.3 | 0.92 |
| Obstetrics | 0.5 | 4.7 | 0.11 | 4.4 | 0.11 | 0.9 | 0.59 | 0.7 | 0.70 |
| Pediatrics | 0.0 | 1.7 | N/A | 0.6 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 8.1 | 50.5 | 0.16 | 28.6 | 0.28 | 9.8 | 0.82 | 9.0 | 0.90 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.4 | 4.9 | 0.70 | 3.9 | 0.88 | 3.7 | 0.92 | 2.5 | 1.36 |
| Obstetrics | 1.9 | 2.4 | 0.78 | 3.2 | 0.58 | 2.1 | 0.89 | 2.0 | 0.95 |
| Pediatrics | 0.0 | 4.0 | N/A | 2.3 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 3.3 | 5.3 | 0.63 | 5.3 | 0.63 | 4.0 | 0.85 | 2.5 | 1.35 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 243 | 990 | 0.25 | 777 | 0.31 | 203 | 1.20 | 596 | 0.41 |
| Outpatient | 1,270 | 4,017 | 0.32 | 2,953 | 0.43 | 1,593 | 0.80 | 718 | 1.77 |
| Inpatient as % of All Surgeries | 16.1% | 19.8% | 0.81 | 20.8% | 0.77 | 11.3% | 1.42 | 45.4% | 0.35 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 123,789 | 141,022 | 0.88 | 139,670 | 0.89 | 64,671 | 1.91 | 120,552 | 1.03 |
| Emergency Visits | 7,733 | 17,305 | 0.45 | 15,081 | 0.51 | 8,798 | 0.88 | 6,840 | 1.13 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 19.9 | 18.9 | 1.05 | 12.1 | 1.64 | 12.5 | 1.59 | 18.8 | 1.06 |
| Nurses, Licensed | 85.0 | 234.4 | 0.36 | 149.1 | 0.57 | 81.9 | 1.04 | 79.1 | 1.07 |
| Ancillary Nursing Personnel | 13.6 | 38.1 | 0.36 | 20.6 | 0.66 | 11.6 | 1.17 | 12.9 | 1.05 |
| All Other Personnel | 247.8 | 466.6 | 0.53 | 402.4 | 0.62 | 180.7 | 1.37 | 231.8 | 1.07 |
| Total FTEs | 366.2 | 758.0 | 0.48 | 584.2 | 0.63 | 286.7 | 1.28 | 342.6 | 1.07 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 38.0 | 12.6 | 3.02 | 8.3 | 4.56 | 23.7 | 1.60 | 51.3 | 0.74 |
| Nurses, Licensed | 162.8 | 156.2 | 1.04 | 102.9 | 1.58 | 155.9 | 1.04 | 215.9 | 0.75 |
| Ancillary Nursing Personnel | 26.0 | 25.4 | 1.02 | 14.2 | 1.83 | 22.0 | 1.18 | 35.3 | 0.74 |
| All Other Personnel | 474.6 | 310.9 | 1.53 | 277.6 | 1.71 | 344.0 | 1.38 | 632.8 | 0.75 |
| Total FTEs | 701.4 | 505.0 | 1.39 | 403.1 | 1.74 | 545.6 | 1.29 | 935.4 | 0.75 |

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 884
 Inpatient Days 2,956

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 3
 Discharges 11
 Inpatient Days 100

Newborn Nursery:
 Bassinets 5
 Total Births 104
 Newborn Days 178

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 09/30/2022 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 20 | 806 | 2,773 | 38.0% | 7.6 | 3.4 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 1 | 5 | 97 | 183 | 10.0% | 0.5 | 1.9 |
| Psychiatric | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---------------------------------------------|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 19 | 1 | 19.9 | Surgical Personnel | 5 | 0 | 5.0 |
| Physicians & Dentists | 12 | 7 | 17.0 | Radiological Services Personnel | 9 | 4 | 12.0 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 1 | 1 | 1.8 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 2 | 3 | 4.1 |
| Registered Nurses | 29 | 60 | 74.2 | Occupational Therapists | 3 | 4 | 5.1 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 3 | 1 | 3.9 |
| Licensed Practical Nurses | 0 | 0 | 0.0 | Physical Therapists | 10 | 1 | 10.1 |
| Ancillary Nursing Personnel | 5 | 15 | 13.6 | Physical Therapy Assistants/Aides | 7 | 0 | 7.0 |
| Medical Assistants | 10 | 0 | 10.0 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 4 | 3 | 5.7 | Dietitians & Nutritionists | 2 | 0 | 2.0 |
| Nurse Practitioners | 5 | 3 | 7.0 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 3 | 3 | 3.8 | Social Workers | 2 | 1 | 2.6 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 50 | 18 | 60.9 |
| Health Info Mgmt-Administrators/Technicians | 10 | 1 | 10.6 | All Other Personnel | 53 | 29 | 68.6 |
| Pharmacy Personnel | 7 | 3 | 7.4 | | | | |
| Clinical Laboratory Personnel | 6 | 11 | 14.2 | | | | |
| | | | | Total | 257 | 169 | 366.2 |

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| Selected Financial Statistics | FY 2022 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2022 vs. 2021 | | |
|----------------------------------------------------------|--------------|-------------------|----------|---------------|----------|--------------|----------|------------------|----------|------|
| | | Value | Ratio | 5B Value | Ratio | 3 Value | Ratio | FY 2021 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$84,429,623 | 54.1% | 47.3% | 1.15 | 46.5% | 1.16 | 48.7% | 1.11 | 53.1% | 1.02 |
| Medical Assistance | \$17,700,655 | 11.4% | 14.4% | 0.79 | 10.5% | 1.08 | 12.5% | 0.91 | 11.8% | 0.96 |
| Commercial | \$50,067,618 | 32.1% | 32.9% | 0.97 | 34.6% | 0.93 | 35.0% | 0.92 | 32.8% | 0.98 |
| All Other | \$3,741,531 | 2.4% | 5.4% | 0.44 | 8.4% | 0.29 | 3.9% | 0.62 | 2.3% | 1.03 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$53,930,526 | 34.6% | 36.1% | 0.96 | 33.5% | 1.03 | 31.8% | 1.09 | 34.2% | 1.01 |
| Medical Assistance | \$11,228,887 | 7.2% | 11.3% | 0.64 | 8.4% | 0.85 | 9.0% | 0.80 | 7.2% | 1.00 |
| Commercial | \$19,991,635 | 12.8% | 14.8% | 0.87 | 16.0% | 0.80 | 14.1% | 0.91 | 12.8% | 1.00 |
| Charity Care | \$1,582,751 | 1.0% | 0.7% | 1.40 | 0.5% | 1.96 | 0.7% | 1.49 | 1.0% | 1.04 |
| Bad Debt | \$854,049 | 0.5% | 0.9% | 0.63 | 0.8% | 0.65 | 1.2% | 0.45 | 0.7% | 0.79 |
| All Other | \$984,420 | 0.6% | 3.0% | 0.21 | 6.3% | 0.10 | 2.5% | 0.25 | 0.6% | 1.12 |
| Total Deductions | \$88,572,268 | 56.8% | 66.8% | 0.85 | 65.6% | 0.87 | 59.2% | 0.96 | 56.4% | 1.01 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | 14.3% | | 5.7% | 2.49 | 23.7% | 0.61 | 6.5% | 2.21 | 15.8% | 0.91 |
| Net Gains/Losses as % of Net Income | N/A | | N/A | N/A | 125.8% | N/A | N/A | N/A | 23.2% | N/A |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$38,451,652 | 53.1% | 41.8% | 1.27 | 53.3% | 0.99 | 49.3% | 1.08 | 51.9% | 1.02 |
| Supplies & Services | \$28,422,504 | 39.2% | 52.2% | 0.75 | 42.3% | 0.93 | 43.7% | 0.90 | 39.6% | 0.99 |
| Capital Component | \$5,574,956 | 7.7% | 6.0% | 1.28 | 4.4% | 1.76 | 7.0% | 1.10 | 8.5% | 0.91 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | 7.9% | 5.7% | 1.38 | 0.8% | 10.29 | 5.9% | 1.34 | 12.7% | 0.62 |
| Total Hospital Net Income (%) | | 0.0% | 3.5% | 0.01 | -3.1% | N/A | 2.8% | 0.01 | 15.9% | 0.00 |
| Return on Equity (%) | | 0.0% | 1.4% | 0.01 | -2.3% | N/A | 0.7% | 0.03 | 10.9% | 0.00 |
| Current Ratio | | 3.2 | 3.9 | 0.83 | 29.1 | 0.11 | 2.6 | 1.25 | 3.7 | 0.88 |
| Days in Net Patient Accounts Receivable | | 36.5 | 91.7 | 0.40 | 57.9 | 0.63 | 148.9 | 0.25 | 40.9 | 0.89 |
| Average Payment Period | | 71.0 | 91.7 | 0.77 | 11.8 | 6.04 | 167.7 | 0.42 | 82.6 | 0.86 |
| Equity Financing (%) | | 75.8% | 59.1% | 1.28 | 87.6% | 0.87 | 55.3% | 1.37 | 73.9% | 1.03 |
| Long-Term Debt to Equity Ratio | | 0.2 | 0.4 | 0.36 | 0.1 | 2.25 | 0.6 | 0.25 | 0.2 | 0.94 |
| Times Interest Earned | | 1.0 | 5.7 | 0.18 | -6.2 | N/A | 5.2 | 0.20 | 14.5 | 0.07 |
| Total Asset Turnover | | 0.7 | 0.4 | 1.59 | 0.8 | 0.86 | 0.3 | 2.45 | 0.7 | 1.00 |
| Average Age of Plant (Years) | | 12.0 | 18.1 | 0.66 | 9.7 | 1.24 | 22.7 | 0.53 | 12.3 | 0.98 |
| Increase (Decrease) Total Net Patient Revenue | | -1.0% | 3.5% | N/A | 3.0% | N/A | 5.0% | N/A | 10.2% | N/A |
| Outpatient Gross Revenue (% of Total GPR) | | 84.8% | 66.2% | 1.28 | 82.1% | 1.03 | 81.3% | 1.04 | 75.5% | 1.12 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$15,875 | | \$19,849 | 0.80 | \$19,610 | 0.81 | \$15,118 | 1.05 | \$15,924 | 1.00 |
| Inpatient Net Revenue per Day | \$4,655 | | \$3,697 | 1.26 | \$3,774 | 1.23 | \$3,557 | 1.31 | \$6,062 | 0.77 |
| Outpatient Net Revenue per Visit | \$408 | | \$819 | 0.50 | \$837 | 0.49 | \$717 | 0.57 | \$373 | 1.09 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$155,939,430 | Cash & Cash Equivalents | \$30,864,303 | Current Liabilities | \$13,211,006 |
| Less Deductions | \$88,572,268 | Net Patient Receivables | \$6,731,304 | Long-Term Debt | \$13,531,661 |
| Net Patient Revenue | \$67,367,162 | Other Receivables | \$171,045 | Other Liabilities | \$2,031,861 |
| Plus Other Revenue | \$11,255,802 | | | Subtotal | \$28,774,528 |
| Total Revenue | \$78,622,964 | Land, Buildings & Equipment (Net) | \$36,782,010 | Unrestricted Fund Balance | \$90,021,133 |
| Less Expenses | \$72,449,112 | Other Assets | \$44,246,999 | Restricted Fund Balance | \$0 |
| Non-Operating Gains/Losses | -\$6,150,719 | | | Total Liabilities & Fund Balance | \$118,795,661 |
| Net Income | \$23,133 | Total Assets | \$118,795,661 | | |