

001 Amery Regional Medical Center
 265 Griffin Street East
 Amery, WI 54001
 715-268-8000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 3

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	53.0%	55.2%	0.96	42.1%	1.26	35.3%	1.50	77.8%	0.68
Obstetrics	48.8%	38.0%	1.28	26.3%	0.02	22.7%	2.15	36.7%	1.33
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	74.7%	57.4%	1.30	43.5%	1.72	35.5%	2.11	80.8%	0.92
Average Census (Patients)									
Adult Medical-Surgical	5.3	26.0	0.20	11.3	0.47	6.5	0.82	6.2	0.85
Obstetrics	0.5	4.9	0.10	1.9	0.26	0.9	0.55	0.7	0.66
Pediatrics	0.0	1.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	12.7	49.0	0.26	18.5	0.69	8.7	1.47	12.9	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	4.1	0.71	3.6	0.80	3.0	0.98	3.7	0.79
Obstetrics	1.9	2.6	0.75	2.3	0.84	2.2	0.89	2.2	0.89
Pediatrics	0.0	3.3	N/A	0.0	N/A	1.4	N/A	0.0	N/A
Total Hospital	4.1	4.5	0.91	3.9	1.04	3.2	1.29	4.2	0.97
Surgical Operations									
Inpatient	198	1,426	0.14	509	0.39	302	0.66	210	0.94
Outpatient	1,470	4,581	0.32	2,269	0.65	1,419	1.04	1,394	1.05
Inpatient as % of All Surgeries	11.9%	23.7%	0.50	18.3%	0.65	17.6%	0.68	13.1%	0.91
Outpatient Visits									
Non-Emergency Visits	105,812	144,376	0.73	78,013	1.36	63,228	1.67	103,688	1.02
Emergency Visits	8,058	17,768	0.45	8,412	0.96	8,308	0.97	7,841	1.03
Full-Time Equivalents (FTEs)									
Administrators	4.0	23.0	0.17	13.4	0.30	11.1	0.36	4.0	1.00
Nurses, Licensed	83.1	251.3	0.33	124.0	0.67	78.4	1.06	74.1	1.12
Ancillary Nursing Personnel	16.7	39.7	0.42	18.7	0.89	13.7	1.22	16.7	1.00
All Other Personnel	209.7	509.3	0.41	265.3	0.79	191.7	1.09	228.1	0.92
Total FTEs	313.4	823.3	0.38	421.4	0.74	294.9	1.06	322.9	0.97
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.2	17.0	0.36	20.2	0.31	28.7	0.22	5.7	1.08
Nurses, Licensed	128.8	185.7	0.69	186.6	0.69	202.2	0.64	106.3	1.21
Ancillary Nursing Personnel	25.8	29.3	0.88	28.1	0.92	35.2	0.73	23.9	1.08
All Other Personnel	324.9	376.3	0.86	399.1	0.81	494.1	0.66	327.1	0.99
Total FTEs	485.8	608.3	0.80	633.9	0.77	760.1	0.64	463.1	1.05

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	17	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	0
Discharges	1,138	Preferred Provider Organization (PPO)	Yes	Discharges	73	Total Births	93
Inpatient Days	4,634			Inpatient Days	555	Newborn Days	178

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	10	666	1,935	53.0%	5.3	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	1	93	178	48.8%	0.5	1.9
Psychiatric	1	5	355	2,485	136.2%	6.8	7.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	1	24	36	9.9%	0.1	1.5
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	2	3	3.8
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	11	0	11.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	0	2.0
Registered Nurses	56	37	76.9	Occupational Therapists	2	1	2.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	1	0	1.0	Physical Therapists	7	0	7.0
Ancillary Nursing Personnel	9	13	16.7	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	30	3	31.6	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	5	1	5.2	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	28	0	28.0
Health Info Mgmt-Administrators/Technicians	14	2	15.1	All Other Personnel	70	29	84.5
Pharmacy Personnel	5	1	5.7				
Clinical Laboratory Personnel	13	1	13.7				
				Total	263	92	313.4

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$61,740,239	51.2%	46.3%	1.11	50.4%	1.01	45.9%	1.11	52.4%	0.98
Medical Assistance	\$16,368,398	13.6%	13.6%	0.99	11.5%	1.18	12.4%	1.09	13.3%	1.02
Commercial	\$37,983,055	31.5%	35.3%	0.89	34.7%	0.91	36.6%	0.86	30.3%	1.04
All Other	\$4,611,049	3.8%	4.8%	0.80	3.4%	1.13	5.1%	0.75	4.0%	0.95
Deductions as % of Total Gross Patient Revenue										
Medicare	\$29,726,390	24.6%	34.9%	0.71	33.8%	0.73	28.9%	0.85	24.3%	1.01
Medical Assistance	\$9,250,244	7.7%	10.4%	0.74	8.0%	0.95	8.3%	0.92	8.6%	0.89
Commercial	\$10,972,137	9.1%	14.7%	0.62	10.5%	0.86	13.0%	0.70	9.2%	0.99
Charity Care	\$1,221,881	1.0%	1.0%	1.05	0.9%	1.13	1.1%	0.94	0.7%	1.52
Bad Debt	\$2,301,601	1.9%	1.1%	1.80	1.0%	1.92	1.9%	1.00	2.7%	0.72
All Other	\$5,871,077	4.9%	2.2%	2.25	1.5%	3.18	2.5%	1.98	0.6%	7.51
Total Deductions	\$59,343,330	49.2%	64.2%	0.77	55.8%	0.88	55.7%	0.88	46.0%	1.07
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.9%	5.5%	0.35	3.2%	0.61	6.0%	0.32	2.6%	0.73
Net Gains/Losses as % of Net Income		51.1%	13.2%	3.88	52.1%	0.98	15.2%	3.36	54.3%	0.94
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$39,289,185	63.9%	44.0%	1.45	51.5%	1.24	51.6%	1.24	64.3%	0.99
Supplies & Services	\$17,767,699	28.9%	49.2%	0.59	43.3%	0.67	40.7%	0.71	27.9%	1.03
Capital Component	\$4,476,330	7.3%	6.8%	1.07	5.2%	1.41	7.7%	0.94	7.8%	0.93
Fiscal Statistics										
Operating Margin (%)		1.6%	9.1%	0.18	1.7%	0.95	7.0%	0.23	0.6%	2.79
Total Hospital Net Income (%)		3.3%	10.3%	0.32	3.5%	0.93	8.2%	0.40	1.3%	2.58
Return on Equity (%)		4.0%	6.0%	0.66	0.7%	5.31	2.2%	1.85	1.4%	2.88
Current Ratio		3.2	4.7	0.68	2.3	1.39	3.1	1.03	3.7	0.87
Days in Net Patient Accounts Receivable		43.2	64.0	0.67	168.6	0.26	140.0	0.31	43.5	0.99
Average Payment Period		33.8	56.5	0.60	192.0	0.18	146.6	0.23	38.9	0.87
Equity Financing (%)		45.0%	69.2%	0.65	52.0%	0.86	56.4%	0.80	38.8%	1.16
Long-Term Debt to Equity Ratio		1.0	0.3	3.73	0.6	1.50	0.6	1.66	1.1	0.90
Times Interest Earned		3.7	13.4	0.27	12.2	0.30	9.0	0.41	2.0	1.88
Total Asset Turnover		1.2	0.6	2.06	0.2	5.69	0.3	4.57	1.1	1.10
Average Age of Plant (Years)		12.1	12.6	0.97	38.0	0.32	23.9	0.51	11.8	1.03
Increase (Decrease) Total Net Patient Revenue		3.1%	7.3%	0.43	16.1%	0.19	7.2%	0.43	18.6%	0.17
Outpatient Gross Revenue (% of Total GPR)		80.2%	63.3%	1.27	72.3%	1.11	77.9%	1.03	81.4%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,557		\$16,906	0.68	\$14,502	0.80	\$13,622	0.85	\$10,340	1.12
Inpatient Net Revenue per Day	\$2,677		\$3,675	0.73	\$3,502	0.76	\$4,079	0.66	\$2,344	1.14
Outpatient Net Revenue per Visit	\$436		\$703	0.62	\$807	0.54	\$592	0.74	\$450	0.97

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$120,702,741	Cash & Cash Equivalents	\$8,609,325	Current Liabilities	\$5,386,849
Less Deductions	\$59,343,330	Net Patient Receivables	\$7,262,809	Long-Term Debt	\$22,713,024
Net Patient Revenue	\$61,359,411	Other Receivables	\$389,521	Other Liabilities	\$1,006,867
Plus Other Revenue	\$1,202,150			Subtotal	\$29,106,740
Total Revenue	\$62,561,561	Land, Buildings & Equipment (Net)	\$21,488,042	Unrestricted Fund Balance	\$23,777,036
Less Expenses	\$61,533,214	Other Assets	\$15,134,079	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,073,081			Total Liabilities & Fund Balance	\$52,883,776
Net Income	\$2,101,428	Total Assets	\$52,883,776		