

**057 Mayo Clinic Health System - Franciscan Healthcare in La Crosse**  
 700 West Avenue South  
 La Crosse, WI 54601  
 608-785-0940

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: La Crosse  
 Analysis Area: Southwestern (5B)  
 Volume Group: 6

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5B		Volume Group 6		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	49.4%	55.2%	0.90	45.6%	1.08	50.7%	0.98	54.1%	0.91
Obstetrics	54.7%	38.0%	1.44	53.1%	0.08	34.4%	1.59	22.6%	2.42
Pediatrics	0.0%	51.3%	N/A	31.9%	N/A	78.2%	N/A	0.0%	N/A
Total Hospital	49.8%	57.4%	0.87	50.4%	0.99	54.8%	0.91	44.5%	1.12
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	38.6	26.0	1.48	16.7	2.32	27.5	1.40	45.5	0.85
Obstetrics	4.4	4.9	0.89	3.6	1.21	6.2	0.71	4.7	0.92
Pediatrics	0.0	1.3	N/A	0.6	N/A	4.2	N/A	0.0	N/A
Total Hospital	49.8	49.0	1.02	27.5	1.81	63.1	0.79	58.7	0.85
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.0	4.1	0.97	4.0	0.98	3.6	1.09	4.2	0.95
Obstetrics	2.3	2.6	0.90	2.5	0.91	2.5	0.92	2.4	0.97
Pediatrics	0.0	3.3	N/A	2.8	N/A	3.4	N/A	0.0	N/A
Total Hospital	4.0	4.5	0.90	4.7	0.86	4.3	0.93	4.2	0.95
<b>Surgical Operations</b>									
Inpatient	1,106	1,426	0.78	857	1.29	1,501	0.74	1,343	0.82
Outpatient	5,060	4,581	1.10	2,753	1.84	5,596	0.90	5,416	0.93
Inpatient as % of All Surgeries	17.9%	23.7%	0.76	23.7%	0.76	21.2%	0.85	19.9%	0.90
<b>Outpatient Visits</b>									
Non-Emergency Visits	315,571	144,376	2.19	121,727	2.59	193,333	1.63	312,978	1.01
Emergency Visits	19,147	17,768	1.08	13,192	1.45	29,751	0.64	22,414	0.85
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	89.0	23.0	3.87	14.1	6.32	31.4	2.84	78.0	1.14
Nurses, Licensed	552.7	251.3	2.20	157.2	3.52	357.1	1.55	620.7	0.89
Ancillary Nursing Personnel	50.5	39.7	1.27	21.0	2.40	53.7	0.94	42.4	1.19
All Other Personnel	1,480.6	509.3	2.91	425.8	3.48	692.3	2.14	1,561.1	0.95
Total FTEs	2,172.9	823.3	2.64	618.1	3.52	1,134.4	1.92	2,302.1	0.94
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	41.8	17.0	2.46	12.2	3.44	16.1	2.59	33.6	1.24
Nurses, Licensed	259.6	185.7	1.40	135.8	1.91	183.4	1.42	267.7	0.97
Ancillary Nursing Personnel	23.7	29.3	0.81	18.1	1.31	27.6	0.86	18.3	1.30
All Other Personnel	695.3	376.3	1.85	367.9	1.89	355.6	1.96	673.2	1.03
Total FTEs	1,020.4	608.3	1.68	533.9	1.91	582.6	1.75	992.7	1.03

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	100	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	14
Discharges	4,528	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	673
Inpatient Days	18,191			Inpatient Days	0	Newborn Days	1,118

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	78	3,549	14,077	49.4%	38.6	4.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	8	694	1,597	54.7%	4.4	2.3
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	14	214	1,648	32.3%	4.5	7.7
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	71	869	0.0%	2.4	12.2
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	89	0	89.0	Surgical Personnel	15	18	25.1
Physicians & Dentists	139	53	165.0	Radiological Services Personnel	29	35	51.8
Medical & Dental Residents	18	0	18.0	Sonographers	6	16	15.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	25	17.5
Registered Nurses	209	349	430.7	Occupational Therapists	5	6	8.2
Certified Nurse Midwives	6	0	6.0	Occupational Therapy Assistants/Aides	1	3	2.6
Licensed Practical Nurses	37	36	60.3	Physical Therapists	12	10	17.1
Ancillary Nursing Personnel	15	69	50.5	Physical Therapy Assistants/Aides	8	17	11.9
Medical Assistants	28	26	46.3	Recreational Therapists	1	2	1.8
Physician Assistants	19	10	21.7	Dietitians & Nutritionists	5	4	7.7
Nurse Practitioners	28	8	31.2	Psychologists	2	2	3.6
Certified Registered Nurse Anesthetists	14	10	20.5	Social Workers	19	13	23.9
Clinical Nurse Specialists	4	0	4.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	51	0	51.0	All Other Personnel	771	286	918.1
Pharmacy Personnel	29	22	36.9				
Clinical Laboratory Personnel	21	22	36.9				
				<b>Total</b>	<b>1,585</b>	<b>1,042</b>	<b>2,172.9</b>

**057 Mayo Clinic Health System - Franciscan Healthcare in La Crosse**

La Crosse, WI 54601

Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5B Value	Ratio	6 Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$448,136,738	50.5%	46.3%	1.09	45.4%	1.11	41.9%	1.21	49.4%	1.02
Medical Assistance	\$85,869,733	9.7%	13.6%	0.71	9.5%	1.02	19.2%	0.50	10.3%	0.94
Commercial	\$313,911,247	35.4%	35.3%	1.00	37.9%	0.93	35.7%	0.99	36.3%	0.97
All Other	\$40,075,121	4.5%	4.8%	0.94	7.2%	0.63	3.3%	1.38	4.1%	1.11
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$333,540,551	37.6%	34.9%	1.08	32.9%	1.14	32.2%	1.16	37.2%	1.01
Medical Assistance	\$66,763,044	7.5%	10.4%	0.73	7.4%	1.01	14.2%	0.53	8.0%	0.94
Commercial	\$98,313,167	11.1%	14.7%	0.75	15.7%	0.70	13.6%	0.81	11.4%	0.97
Charity Care	\$10,077,135	1.1%	1.0%	1.18	0.8%	1.34	1.0%	1.11	0.8%	1.35
Bad Debt	\$5,481,136	0.6%	1.1%	0.58	1.0%	0.63	1.2%	0.53	0.7%	0.83
All Other	\$26,651,742	3.0%	2.2%	1.39	4.8%	0.62	1.5%	1.97	2.1%	1.45
Total Deductions	\$540,826,775	60.9%	64.2%	0.95	62.7%	0.97	63.7%	0.96	60.3%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.1%	5.5%	0.57	20.1%	0.16	3.9%	0.80	6.7%	0.47
Net Gains/Losses as % of Net Income		129.8%	13.2%	9.85	47.1%	2.75	14.4%	9.03	12.4%	10.45
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$221,010,538	61.4%	44.0%	1.39	56.2%	1.09	44.1%	1.39	63.6%	0.96
Supplies & Services	\$120,746,160	33.5%	49.2%	0.68	38.9%	0.86	48.5%	0.69	32.2%	1.04
Capital Component	\$18,381,333	5.1%	6.8%	0.75	4.9%	1.04	7.4%	0.69	4.2%	1.22
<b>Fiscal Statistics</b>										
Operating Margin (%)		-0.5%	9.1%	N/A	6.1%	N/A	9.4%	N/A	6.2%	N/A
Total Hospital Net Income (%)		1.6%	10.3%	0.16	10.9%	0.15	10.8%	0.15	7.0%	0.23
Return on Equity (%)		2.7%	6.0%	0.45	8.9%	0.30	4.3%	0.63	9.0%	0.30
Current Ratio		6.2	4.7	1.32	25.9	0.24	4.3	1.45	5.9	1.05
Days in Net Patient Accounts Receivable		59.0	64.0	0.92	63.0	0.94	85.1	0.69	64.4	0.92
Average Payment Period		15.2	56.5	0.27	13.4	1.13	80.6	0.19	14.5	1.05
Equity Financing (%)		48.9%	69.2%	0.71	87.1%	0.56	65.0%	0.75	61.7%	0.79
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		2.4	13.4	0.18	31.0	0.08	11.7	0.20	378.0	0.01
Total Asset Turnover		1.7	0.6	2.89	0.8	2.14	0.4	4.23	1.3	1.30
Average Age of Plant (Years)		14.1	12.6	1.12	9.2	1.54	14.3	0.99	14.4	0.98
Increase (Decrease) Total Net Patient Revenue		2.5%	7.3%	0.35	3.8%	0.66	7.2%	0.35	16.4%	0.15
Outpatient Gross Revenue (% of Total GPR)		76.5%	63.3%	1.21	79.1%	0.97	66.6%	1.15	73.4%	1.04
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$15,098		\$16,906	0.89	\$15,344	0.98	\$15,576	0.97	\$17,884	0.84
Inpatient Net Revenue per Day	\$3,745		\$3,675	1.02	\$3,493	1.07	\$3,515	1.07	\$4,033	0.93
Outpatient Net Revenue per Visit	\$849		\$703	1.21	\$855	0.99	\$685	1.24	\$758	1.12

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$887,992,839	Cash & Cash Equivalents	\$18,162	Current Liabilities	\$14,463,084
Less Deductions	\$540,826,775	Net Patient Receivables	\$56,102,796	Long-Term Debt	\$0
Net Patient Revenue	\$347,166,064	Other Receivables	\$2,913,497	Other Liabilities	\$96,001,497
Plus Other Revenue	\$11,217,835			Subtotal	\$110,464,581
Total Revenue	\$358,383,899	Land, Buildings & Equipment (Net)	\$99,330,774	Unrestricted Fund Balance	\$105,871,067
Less Expenses	\$360,138,031	Other Assets	\$57,970,418	Restricted Fund Balance	\$8,071,458
Non-Operating Gains/Losses	\$7,632,740			Total Liabilities & Fund Balance	\$216,335,647
Net Income	\$5,878,608	Total Assets	\$216,335,647		