

**178 Holy Family Memorial Inc**  
 2300 Western Ave, PO Box 1450  
 Manitowoc, WI 54221  
 920-320-2011

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Manitowoc  
 Analysis Area: Northeastern (4)  
 Volume Group: 5

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	50.2%	55.2%	0.91	48.2%	1.04	43.3%	1.16	50.1%	1.00
Obstetrics	8.3%	38.0%	0.22	34.9%	0.03	23.8%	0.35	8.7%	0.95
Pediatrics	0.0%	51.3%	N/A	22.1%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	40.7%	57.4%	0.71	47.8%	0.85	44.0%	0.92	39.4%	1.03
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	17.6	26.0	0.68	22.4	0.78	15.3	1.15	17.5	1.00
Obstetrics	1.1	4.9	0.22	4.2	0.26	2.1	0.51	1.1	0.95
Pediatrics	0.0	1.3	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	23.6	49.0	0.48	40.5	0.58	27.3	0.87	22.8	1.03
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.3	4.1	0.81	3.6	0.91	3.4	0.96	3.3	1.00
Obstetrics	2.2	2.6	0.85	2.4	0.89	2.3	0.94	2.1	1.03
Pediatrics	0.0	3.3	N/A	3.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.4	4.5	0.75	3.7	0.91	3.7	0.91	3.3	1.00
<b>Surgical Operations</b>									
Inpatient	984	1,426	0.69	1,109	0.89	657	1.50	908	1.08
Outpatient	1,855	4,581	0.40	5,157	0.36	2,872	0.65	2,018	0.92
Inpatient as % of All Surgeries	34.7%	23.7%	1.46	17.7%	1.96	18.6%	1.86	31.0%	1.12
<b>Outpatient Visits</b>									
Non-Emergency Visits	216,752	144,376	1.50	219,705	0.99	115,084	1.88	211,910	1.02
Emergency Visits	10,498	17,768	0.59	18,012	0.58	13,821	0.76	11,206	0.94
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	8.0	23.0	0.35	16.0	0.50	18.2	0.44	8.0	1.00
Nurses, Licensed	146.7	251.3	0.58	277.3	0.53	150.6	0.97	165.7	0.89
Ancillary Nursing Personnel	16.0	39.7	0.40	36.2	0.44	19.7	0.81	19.9	0.80
All Other Personnel	496.7	509.3	0.98	540.2	0.92	320.3	1.55	510.4	0.97
Total FTEs	667.3	823.3	0.81	869.6	0.77	508.8	1.31	704.0	0.95
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	7.8	17.0	0.46	10.4	0.76	18.2	0.43	7.8	1.00
Nurses, Licensed	143.7	185.7	0.77	180.1	0.80	151.1	0.95	162.5	0.88
Ancillary Nursing Personnel	15.7	29.3	0.53	23.5	0.67	19.8	0.79	19.5	0.80
All Other Personnel	486.7	376.3	1.29	350.8	1.39	321.5	1.51	500.6	0.97
Total FTEs	653.9	608.3	1.08	564.7	1.16	510.6	1.28	690.5	0.95

**Total Hospital:**  
 Beds Set Up & Staffed 58  
 Discharges 2,562  
 Inpatient Days 8,610

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 12  
 Total Births 127  
 Newborn Days 258

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	35	1,943	6,417	50.2%	17.6	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	13	181	393	8.3%	1.1	2.2
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	10	438	1,800	49.3%	4.9	4.1
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	8	0	8.0	Surgical Personnel	4	1	4.6
Physicians & Dentists	44	7	46.8	Radiological Services Personnel	9	17	19.2
Medical & Dental Residents	0	0	0.0	Sonographers	4	3	4.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	5	5.7
Registered Nurses	96	69	128.1	Occupational Therapists	4	4	6.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.0
Licensed Practical Nurses	0	1	0.6	Physical Therapists	9	5	12.0
Ancillary Nursing Personnel	11	21	16.0	Physical Therapy Assistants/Aides	4	5	5.5
Medical Assistants	49	16	57.7	Recreational Therapists	0	0	0.0
Physician Assistants	8	0	8.0	Dietitians & Nutritionists	1	4	1.8
Nurse Practitioners	15	1	15.0	Psychologists	2	0	2.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	1	2	2.1
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	80	49	102.9
Health Info Mgmt-Administrators/Technicians	3	3	5.1	All Other Personnel	154	102	188.3
Pharmacy Personnel	8	4	9.6				
Clinical Laboratory Personnel	9	9	14.4				
				<b>Total</b>	<b>531</b>	<b>329</b>	<b>667.3</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area <sup>4</sup>		Volume Group <sup>5</sup>		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$206,365,993	55.9%	46.3%	1.21	47.5%	1.18	51.1%	1.09	54.4%	1.03
Medical Assistance	\$39,527,371	10.7%	13.6%	0.79	11.3%	0.95	11.3%	0.95	10.4%	1.03
Commercial	\$112,060,108	30.4%	35.3%	0.86	37.0%	0.82	33.7%	0.90	32.3%	0.94
All Other	\$11,175,106	3.0%	4.8%	0.63	4.2%	0.71	3.9%	0.78	2.9%	1.06
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$154,790,990	41.9%	34.9%	1.20	35.6%	1.18	36.8%	1.14	42.3%	0.99
Medical Assistance	\$32,200,052	8.7%	10.4%	0.84	8.9%	0.97	8.5%	1.03	7.9%	1.11
Commercial	\$43,412,778	11.8%	14.7%	0.80	15.3%	0.77	12.8%	0.92	14.9%	0.79
Charity Care	\$448,817	0.1%	1.0%	0.13	1.0%	0.13	0.9%	0.14	0.4%	0.30
Bad Debt	\$11,332,230	3.1%	1.1%	2.89	1.1%	2.76	1.4%	2.26	1.4%	2.20
All Other	\$7,090,159	1.9%	2.2%	0.89	2.1%	0.89	2.1%	0.92	2.9%	0.67
Total Deductions	\$249,275,026	67.5%	64.2%	1.05	64.1%	1.05	62.4%	1.08	69.7%	0.97
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.2%	5.5%	0.39	3.5%	0.63	3.4%	0.64	2.3%	0.95
Net Gains/Losses as % of Net Income		106.3%	13.2%	8.07	N/A	N/A	4.5%	23.53	19.0%	5.61
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$68,956,736	56.0%	44.0%	1.27	47.1%	1.19	46.0%	1.22	57.7%	0.97
Supplies & Services	\$45,447,350	36.9%	49.2%	0.75	45.7%	0.81	46.6%	0.79	36.4%	1.02
Capital Component	\$8,739,468	7.1%	6.8%	1.04	7.2%	0.98	7.4%	0.96	6.0%	1.19
<b>Fiscal Statistics</b>										
Operating Margin (%)		-0.5%	9.1%	N/A	10.6%	N/A	8.2%	N/A	-15.2%	0.03
Total Hospital Net Income (%)		7.4%	10.3%	0.72	10.5%	0.71	8.6%	0.87	-19.4%	N/A
Return on Equity (%)		5.5%	6.0%	0.92	7.1%	0.78	5.8%	0.95	-12.5%	N/A
Current Ratio		1.6	4.7	0.34	4.5	0.36	4.4	0.36	1.4	1.10
Days in Net Patient Accounts Receivable		37.2	64.0	0.58	51.1	0.73	49.0	0.76	53.8	0.69
Average Payment Period		57.5	56.5	1.02	60.2	0.96	41.1	1.40	67.1	0.86
Equity Financing (%)		64.0%	69.2%	0.92	74.2%	0.86	81.8%	0.78	59.0%	1.08
Long-Term Debt to Equity Ratio		0.4	0.3	1.55	0.2	2.23	0.1	4.04	0.5	0.86
Times Interest Earned		6.6	13.4	0.49	13.3	0.50	14.1	0.47	-10.9	N/A
Total Asset Turnover		0.7	0.6	1.19	0.7	1.01	0.7	1.02	0.7	1.02
Average Age of Plant (Years)		19.7	12.6	1.57	10.6	1.86	9.6	2.05	21.0	0.94
Increase (Decrease) Total Net Patient Revenue		3.4%	7.3%	0.46	6.6%	0.51	2.8%	1.22	-3.4%	N/A
Outpatient Gross Revenue (% of Total GPR)		76.9%	63.3%	1.21	72.4%	1.06	71.9%	1.07	77.6%	0.99
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$12,117		\$16,906	0.72	\$13,311	0.91	\$12,065	1.00	\$8,992	1.35
Inpatient Net Revenue per Day	\$3,606		\$3,675	0.98	\$3,405	1.06	\$3,161	1.14	\$2,688	1.34
Outpatient Net Revenue per Visit	\$441		\$703	0.63	\$549	0.80	\$614	0.72	\$443	0.99

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$369,128,578	Cash & Cash Equivalents	\$6,506,200	Current Liabilities	\$18,353,038
Less Deductions	\$249,275,026	Net Patient Receivables	\$12,206,408	Long-Term Debt	\$45,934,702
Net Patient Revenue	\$119,853,552	Other Receivables	\$3,321,660	Other Liabilities	\$632,720
Plus Other Revenue	\$2,664,643			Subtotal	\$64,920,460
Total Revenue	\$122,518,197	Land, Buildings & Equipment (Net)	\$77,951,932	Unrestricted Fund Balance	\$115,300,545
Less Expenses	\$123,143,554	Other Assets	\$80,234,805	Restricted Fund Balance	\$3,792,351
Non-Operating Gains/Losses	\$10,533,184			Total Liabilities & Fund Balance	\$180,221,005
Net Income	\$9,907,827	Total Assets	\$180,221,005		