

305 Froedtert South
 6308 8th Ave
 Kenosha, WI 53143
 262-656-3011

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Kenosha
 Analysis Area: Southeastern (2A)
 Volume Group: 7

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 2A		Volume Group 7		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	70.8%	55.2%	1.28	58.8%	1.20	71.0%	1.00	70.2%	1.01
Obstetrics	17.1%	38.0%	0.45	30.5%	0.22	50.6%	0.34	16.5%	1.04
Pediatrics	5.6%	51.3%	0.11	6.9%	0.82	38.2%	0.15	4.3%	1.31
Total Hospital	50.8%	57.4%	0.88	54.8%	0.93	69.3%	0.73	46.2%	1.10
Average Census (Patients)									
Adult Medical-Surgical	77.1	26.0	2.97	31.7	2.43	106.3	0.73	70.9	1.09
Obstetrics	6.7	4.9	1.35	5.2	1.28	14.5	0.46	6.4	1.04
Pediatrics	0.7	1.3	0.52	0.1	5.28	3.2	0.52	0.0	N/A
Total Hospital	96.9	49.0	1.98	61.6	1.57	202.8	0.48	94.3	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	5.1	4.1	1.27	3.7	1.38	4.6	1.11	5.0	1.02
Obstetrics	2.3	2.6	0.88	2.3	0.97	2.7	0.83	2.3	0.99
Pediatrics	3.8	3.3	1.15	2.7	1.42	3.3	1.16	4.0	0.96
Total Hospital	4.6	4.5	1.02	4.0	1.15	5.0	0.92	4.4	1.04
Surgical Operations									
Inpatient	1,680	1,426	1.18	1,468	1.14	5,403	0.31	1,828	0.92
Outpatient	4,858	4,581	1.06	4,147	1.17	16,162	0.30	4,799	1.01
Inpatient as % of All Surgeries	25.7%	23.7%	1.08	26.1%	0.98	25.1%	1.03	27.6%	0.93
Outpatient Visits									
Non-Emergency Visits	298,660	144,376	2.07	165,725	1.80	476,432	0.63	277,955	1.07
Emergency Visits	61,876	17,768	3.48	24,778	2.50	47,460	1.30	65,807	0.94
Full-Time Equivalents (FTEs)									
Administrators	60.4	23.0	2.63	24.0	2.52	71.8	0.84	68.7	0.88
Nurses, Licensed	569.2	251.3	2.27	290.2	1.96	913.4	0.62	511.6	1.11
Ancillary Nursing Personnel	101.1	39.7	2.55	45.9	2.20	148.8	0.68	97.7	1.03
All Other Personnel	1,305.2	509.3	2.56	567.1	2.30	1,805.9	0.72	1,207.2	1.08
Total FTEs	2,036.0	823.3	2.47	927.1	2.20	2,940.0	0.69	1,885.2	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	19.2	17.0	1.13	13.1	1.47	14.7	1.31	23.3	0.82
Nurses, Licensed	180.8	185.7	0.97	158.4	1.14	186.4	0.97	173.5	1.04
Ancillary Nursing Personnel	32.1	29.3	1.09	25.0	1.28	30.4	1.06	33.1	0.97
All Other Personnel	414.5	376.3	1.10	309.5	1.34	368.6	1.12	409.5	1.01
Total FTEs	646.6	608.3	1.06	506.1	1.28	600.1	1.08	639.4	1.01

Total Hospital:
 Beds Set Up & Staffed 191
 Discharges 7,722
 Inpatient Days 35,385

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) No

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 55
 Total Births 963
 Newborn Days 2,051

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	109	5,468	28,151	70.8%	77.1	5.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	12	64	246	5.6%	0.7	3.8
Obstetrics	1	39	1,083	2,437	17.1%	6.7	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	31	621	4,551	40.2%	12.5	7.3
Step-Down (Special Care)	1	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	58	3	60.4	Surgical Personnel	33	6	39.5
Physicians & Dentists	50	7	52.8	Radiological Services Personnel	31	62	74.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	20	13	26.7
Registered Nurses	319	292	534.4	Occupational Therapists	10	5	11.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	6	6	9.9	Physical Therapists	29	10	37.1
Ancillary Nursing Personnel	39	117	101.1	Physical Therapy Assistants/Aides	9	17	21.5
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	8	1	8.7	Dietitians & Nutritionists	3	4	6.1
Nurse Practitioners	17	6	24.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	7	4	10.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	147	138	225.0
Health Info Mgmt-Administrators/Technicians	64	7	67.7	All Other Personnel	502	192	613.0
Pharmacy Personnel	39	15	46.2				
Clinical Laboratory Personnel	53	20	64.4				
				Total	1,444	925	2,036.0

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$448,627,651	47.3%	46.3%	1.02	50.9%	0.93	46.7%	1.01	48.2%	0.98
Medical Assistance	\$149,249,721	15.7%	13.6%	1.15	10.1%	1.55	12.6%	1.25	15.5%	1.01
Commercial	\$325,278,523	34.3%	35.3%	0.97	36.0%	0.95	35.1%	0.98	33.6%	1.02
All Other	\$25,920,495	2.7%	4.8%	0.57	3.0%	0.92	5.6%	0.49	2.6%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$357,957,168	37.7%	34.9%	1.08	40.8%	0.92	36.2%	1.04	37.0%	1.02
Medical Assistance	\$117,003,199	12.3%	10.4%	1.19	8.0%	1.55	9.8%	1.25	11.0%	1.12
Commercial	\$106,048,069	11.2%	14.7%	0.76	15.9%	0.70	15.6%	0.71	14.4%	0.78
Charity Care	\$10,376,975	1.1%	1.0%	1.13	1.1%	1.01	0.9%	1.18	1.1%	1.02
Bad Debt	\$13,661,053	1.4%	1.1%	1.36	1.1%	1.34	0.9%	1.60	1.4%	1.04
All Other	\$23,814,859	2.5%	2.2%	1.16	1.4%	1.81	2.5%	1.01	0.9%	2.73
Total Deductions	\$628,861,323	66.3%	64.2%	1.03	68.2%	0.97	66.0%	1.00	65.7%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	2.1%	5.5%	0.38		4.9%	0.43	6.8%	0.31	2.1%	0.98
Net Gains/Losses as % of Net Income	15.7%	13.2%	1.19		N/A	N/A	13.1%	1.19	29.4%	0.53
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$171,936,148	54.7%	44.0%	1.24	39.6%	1.38	42.7%	1.28	55.7%	0.98
Supplies & Services	\$118,417,511	37.6%	49.2%	0.77	51.8%	0.73	51.1%	0.74	36.0%	1.05
Capital Component	\$24,207,439	7.7%	6.8%	1.13	8.7%	0.89	6.2%	1.24	8.3%	0.93
Fiscal Statistics										
Operating Margin (%)	3.8%	9.1%	0.42		14.3%	0.27	9.5%	0.40	3.7%	1.02
Total Hospital Net Income (%)	4.5%	10.3%	0.43		12.8%	0.35	10.8%	0.42	5.2%	0.86
Return on Equity (%)	3.0%	6.0%	0.50		8.8%	0.34	7.7%	0.39	3.2%	0.95
Current Ratio	4.4	4.7	0.93		9.4	0.46	5.5	0.79	5.3	0.82
Days in Net Patient Accounts Receivable	59.6	64.0	0.93		48.9	1.22	55.7	1.07	61.2	0.97
Average Payment Period	43.3	56.5	0.77		33.2	1.31	45.6	0.95	45.2	0.96
Equity Financing (%)	80.8%	69.2%	1.17		82.0%	0.99	72.1%	1.12	83.3%	0.97
Long-Term Debt to Equity Ratio	0.0	0.3	N/A		0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned	0.0	13.4	N/A		13.0	N/A	15.5	N/A	0.0	N/A
Total Asset Turnover	0.7	0.6	1.16		0.7	0.96	0.7	0.94	0.6	1.11
Average Age of Plant (Years)	12.5	12.6	0.99		9.5	1.31	12.1	1.03	11.0	1.13
Increase (Decrease) Total Net Patient Revenue	3.6%	7.3%	0.50		4.1%	0.89	8.9%	0.41	1.9%	1.97
Outpatient Gross Revenue (% of Total GPR)	69.1%	63.3%	1.09		64.9%	1.06	58.2%	1.19	66.5%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,259	\$16,906	0.78		\$13,299	1.00	\$19,324	0.69	\$6,157	2.15
Inpatient Net Revenue per Day	\$2,879	\$3,675	0.78		\$3,202	0.90	\$3,829	0.75	\$1,336	2.15
Outpatient Net Revenue per Visit	\$642	\$703	0.91		\$685	0.94	\$741	0.87	\$795	0.81

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$949,076,390	Cash & Cash Equivalents	\$7,655,127	Current Liabilities	\$34,592,420
Less Deductions	\$628,861,323	Net Patient Receivables	\$52,259,843	Long-Term Debt	\$0
Net Patient Revenue	\$320,215,067	Other Receivables	\$877,739	Other Liabilities	\$59,697,303
Plus Other Revenue	\$6,795,343			Subtotal	\$94,289,723
Total Revenue	\$327,010,410	Land, Buildings & Equipment (Net)	\$249,768,545	Unrestricted Fund Balance	\$397,515,657
Less Expenses	\$314,561,098	Other Assets	\$181,244,126	Restricted Fund Balance	\$2,425,394
Non-Operating Gains/Losses	\$2,312,163			Total Liabilities & Fund Balance	\$491,805,380
Net Income	\$14,761,475	Total Assets	\$491,805,380		