

309 Mercyhealth Hospital and Medical Center - Walworth
 N 2950 State Road 67
 Lake Geneva, WI 53147
 262-245-0535

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Walworth
 Analysis Area: Southeastern (2A)
 Volume Group: 3

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 2A		Volume Group 3		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	74.1%	55.2%	1.34	58.8%	1.26	35.3%	2.10	73.4%	1.01
Obstetrics	34.7%	38.0%	0.91	30.5%	0.03	22.7%	1.53	29.4%	1.18
Pediatrics	0.0%	51.3%	N/A	6.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	59.6%	57.4%	1.04	54.8%	1.09	35.5%	1.68	58.7%	1.02
Average Census (Patients)									
Adult Medical-Surgical	8.9	26.0	0.34	31.7	0.28	6.5	1.38	8.8	1.01
Obstetrics	1.0	4.9	0.21	5.2	0.20	0.9	1.17	0.9	1.18
Pediatrics	0.0	1.3	N/A	0.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	10.1	49.0	0.21	61.6	0.16	8.7	1.17	10.0	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	4.1	0.68	3.7	0.74	3.0	0.94	2.8	0.99
Obstetrics	2.0	2.6	0.78	2.3	0.87	2.2	0.93	2.0	1.02
Pediatrics	0.0	3.3	N/A	2.7	N/A	1.4	N/A	0.0	N/A
Total Hospital	2.8	4.5	0.62	4.0	0.70	3.2	0.88	2.8	1.01
Surgical Operations									
Inpatient	525	1,426	0.37	1,468	0.36	302	1.74	525	1.00
Outpatient	2,948	4,581	0.64	4,147	0.71	1,419	2.08	2,803	1.05
Inpatient as % of All Surgeries	15.1%	23.7%	0.64	26.1%	0.58	17.6%	0.86	15.8%	0.96
Outpatient Visits									
Non-Emergency Visits	155,787	144,376	1.08	165,725	0.94	63,228	2.46	153,287	1.02
Emergency Visits	10,283	17,768	0.58	24,778	0.42	8,308	1.24	12,544	0.82
Full-Time Equivalents (FTEs)									
Administrators	0.8	23.0	0.03	24.0	0.03	11.1	0.07	0.8	1.00
Nurses, Licensed	101.7	251.3	0.40	290.2	0.35	78.4	1.30	106.4	0.96
Ancillary Nursing Personnel	9.7	39.7	0.24	45.9	0.21	13.7	0.71	10.1	0.97
All Other Personnel	201.7	509.3	0.40	567.1	0.36	191.7	1.05	226.8	0.89
Total FTEs	313.8	823.3	0.38	927.1	0.34	294.9	1.06	344.0	0.91
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.7	17.0	0.10	13.1	0.13	28.7	0.06	1.8	0.94
Nurses, Licensed	221.0	185.7	1.19	158.4	1.40	202.2	1.09	245.4	0.90
Ancillary Nursing Personnel	21.1	29.3	0.72	25.0	0.84	35.2	0.60	23.2	0.91
All Other Personnel	438.4	376.3	1.16	309.5	1.42	494.1	0.89	523.3	0.84
Total FTEs	682.2	608.3	1.12	506.1	1.35	760.1	0.90	793.7	0.86

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	17	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	1
Discharges	1,329	Preferred Provider Organization (PPO)	Yes	Discharges	2	Total Births	178
Inpatient Days	3,697			Inpatient Days	10	Newborn Days	292

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	12	1,169	3,245	74.1%	8.9	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	3	190	380	34.7%	1.0	2.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	2	12	72	9.9%	0.2	6.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	1	0.8	Surgical Personnel	1	6	3.2
Physicians & Dentists	24	19	27.1	Radiological Services Personnel	8	18	15.8
Medical & Dental Residents	0	0	0.0	Sonographers	1	9	1.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	1.8
Registered Nurses	52	122	91.6	Occupational Therapists	1	3	1.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.0
Licensed Practical Nurses	1	7	4.8	Physical Therapists	2	2	2.8
Ancillary Nursing Personnel	6	13	9.7	Physical Therapy Assistants/Aides	2	3	2.8
Medical Assistants	8	11	14.2	Recreational Therapists	0	0	0.0
Physician Assistants	5	1	5.5	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	3	3	4.3	Psychologists	1	1	1.7
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	23	41	35.8
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	44	58	69.8
Pharmacy Personnel	5	3	6.9				
Clinical Laboratory Personnel	8	1	8.8				
				Total	199	325	313.8

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$79,872,202	38.5%	46.3%	0.83	50.9%	0.76	45.9%	0.84	38.2%	1.01
Medical Assistance	\$20,011,312	9.6%	13.6%	0.71	10.1%	0.95	12.4%	0.78	10.9%	0.89
Commercial	\$75,573,396	36.4%	35.3%	1.03	36.0%	1.01	36.6%	1.00	36.9%	0.99
All Other	\$31,949,456	15.4%	4.8%	3.22	3.0%	5.21	5.1%	3.04	14.0%	1.10
Deductions as % of Total Gross Patient Revenue										
Medicare	\$63,009,946	30.4%	34.9%	0.87	40.8%	0.74	28.9%	1.05	29.9%	1.02
Medical Assistance	\$16,550,875	8.0%	10.4%	0.77	8.0%	1.00	8.3%	0.96	9.2%	0.87
Commercial	\$38,075,892	18.4%	14.7%	1.25	15.9%	1.16	13.0%	1.42	17.6%	1.04
Charity Care	\$1,128,165	0.5%	1.0%	0.56	1.1%	0.50	1.1%	0.51	0.5%	1.13
Bad Debt	\$4,063,360	2.0%	1.1%	1.84	1.1%	1.82	1.9%	1.02	1.5%	1.27
All Other	\$17,726,970	8.5%	2.2%	3.95	1.4%	6.16	2.5%	3.49	8.5%	1.00
Total Deductions	\$140,555,207	67.8%	64.2%	1.06	68.2%	0.99	55.7%	1.22	67.3%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		26.9%	5.5%	4.86	4.9%	5.53	6.0%	4.47	29.4%	0.91
Net Gains/Losses as % of Net Income		0.0%	13.2%	N/A	N/A	N/A	15.2%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$24,833,745	28.5%	44.0%	0.65	39.6%	0.72	51.6%	0.55	29.6%	0.96
Supplies & Services	\$55,878,503	64.1%	49.2%	1.30	51.8%	1.24	40.7%	1.57	62.1%	1.03
Capital Component	\$6,515,641	7.5%	6.8%	1.10	8.7%	0.86	7.7%	0.97	8.3%	0.90
Fiscal Statistics										
Operating Margin (%)		4.6%	9.1%	0.51	14.3%	0.32	7.0%	0.66	3.6%	1.27
Total Hospital Net Income (%)		4.6%	10.3%	0.45	12.8%	0.36	8.2%	0.57	3.6%	1.27
Return on Equity (%)		0.0%	6.0%	N/A	8.8%	N/A	2.2%	N/A	0.0%	N/A
Current Ratio		0.0	4.7	N/A	9.4	N/A	3.1	N/A	0.0	N/A
Days in Net Patient Accounts Receivable		0.0	64.0	N/A	48.9	N/A	140.0	N/A	0.0	N/A
Average Payment Period		0.0	56.5	N/A	33.2	N/A	146.6	N/A	0.0	N/A
Equity Financing (%)		0.0%	69.2%	N/A	82.0%	N/A	56.4%	N/A	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.6	N/A	0.0	N/A
Times Interest Earned		3.8	13.4	0.28	13.0	0.29	9.0	0.42	2.9	1.29
Total Asset Turnover		0.0	0.6	N/A	0.7	N/A	0.3	N/A	0.0	N/A
Average Age of Plant (Years)		0.0	12.6	N/A	9.5	N/A	23.9	N/A	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		7.0%	7.3%	0.96	4.1%	1.71	7.2%	0.97	1.1%	6.42
Outpatient Gross Revenue (% of Total GPR)		78.3%	63.3%	1.24	64.9%	1.20	77.9%	1.00	76.9%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,161		\$16,906	0.72	\$13,299	0.91	\$13,622	0.89	\$12,018	1.01
Inpatient Net Revenue per Day	\$4,406		\$3,675	1.20	\$3,202	1.38	\$4,079	1.08	\$4,349	1.01
Outpatient Net Revenue per Visit	\$329		\$703	0.47	\$685	0.48	\$592	0.56	\$299	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$207,406,367	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$140,555,207	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$66,851,160	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$24,621,263			Subtotal	\$0
Total Revenue	\$91,472,423	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$0
Less Expenses	\$87,227,889	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$0	Total Liabilities & Fund Balance	\$0
Net Income	\$4,244,534				