

079 Froedtert Hospital
 9200 W Wisconsin Ave, PO Box 26099
 Milwaukee, WI 53226
 414-805-3000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 7

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	85.9%	55.2%	1.56	67.1%	1.28	71.0%	1.21	82.2%	1.04
Obstetrics	56.5%	38.0%	1.49	48.2%	0.60	50.6%	1.12	50.0%	1.13
Pediatrics	0.0%	51.3%	N/A	100.5%	N/A	38.2%	N/A	0.0%	N/A
Total Hospital	82.5%	57.4%	1.44	70.0%	1.18	69.3%	1.19	79.6%	1.04
Average Census (Patients)									
Adult Medical-Surgical	292.9	26.0	11.26	108.6	2.70	106.3	2.76	278.0	1.05
Obstetrics	28.8	4.9	5.83	19.5	1.48	14.5	1.99	25.5	1.13
Pediatrics	0.0	1.3	N/A	9.3	N/A	3.2	N/A	0.0	N/A
Total Hospital	509.0	49.0	10.39	166.8	3.05	202.8	2.51	481.1	1.06
Average Length of Stay (Days)									
Adult Medical-Surgical	5.1	4.1	1.24	5.2	0.97	4.6	1.09	4.7	1.07
Obstetrics	2.9	2.6	1.15	2.8	1.06	2.7	1.08	2.9	1.01
Pediatrics	0.0	3.3	N/A	3.4	N/A	3.3	N/A	0.0	N/A
Total Hospital	6.0	4.5	1.33	5.7	1.05	5.0	1.20	5.6	1.06
Surgical Operations									
Inpatient	10,276	1,426	7.21	3,115	3.30	5,403	1.90	9,849	1.04
Outpatient	9,859	4,581	2.15	5,527	1.78	16,162	0.61	9,823	1.00
Inpatient as % of All Surgeries	51.0%	23.7%	2.15	36.0%	1.42	25.1%	2.04	50.1%	1.02
Outpatient Visits									
Non-Emergency Visits	817,134	144,376	5.66	275,295	2.97	476,432	1.72	799,127	1.02
Emergency Visits	56,784	17,768	3.20	46,822	1.21	47,460	1.20	56,754	1.00
Full-Time Equivalents (FTEs)									
Administrators	257.8	23.0	11.21	58.1	4.43	71.8	3.59	246.8	1.04
Nurses, Licensed	2,343.2	251.3	9.32	763.8	3.07	913.4	2.57	2,120.3	1.11
Ancillary Nursing Personnel	429.5	39.7	10.82	137.7	3.12	148.8	2.89	354.6	1.21
All Other Personnel	3,285.9	509.3	6.45	1,250.1	2.63	1,805.9	1.82	2,965.5	1.11
Total FTEs	6,316.3	823.3	7.67	2,209.8	2.86	2,940.0	2.15	5,687.2	1.11
FTEs per 100 Patient Census (Adjusted)									
Administrators	24.5	17.0	1.44	16.3	1.50	14.7	1.67	24.7	0.99
Nurses, Licensed	222.3	185.7	1.20	213.6	1.04	186.4	1.19	212.1	1.05
Ancillary Nursing Personnel	40.7	29.3	1.39	38.5	1.06	30.4	1.34	35.5	1.15
All Other Personnel	311.8	376.3	0.83	349.6	0.89	368.6	0.85	296.6	1.05
Total FTEs	599.3	608.3	0.99	618.0	0.97	600.1	1.00	568.8	1.05

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	617	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	32
Discharges	31,014	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	3,103
Inpatient Days	185,784			Inpatient Days	0	Newborn Days	5,862

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	341	21,121	106,916	85.9%	292.9	5.1
Orthopedic	1	20	1,233	6,361	87.1%	17.4	5.2
Rehabilitation & Physical Medicine	1	26	537	6,878	72.5%	18.8	12.8
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	1	62	2,352	21,359	0.0%	58.5	9.1
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	51	3,593	10,521	56.5%	28.8	2.9
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	47	933	14,455	84.3%	39.6	15.5
Cardiac Intensive Unit	1	20	241	6,391	87.5%	17.5	26.5
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	10	96	457	12.5%	1.3	4.8
Other Intensive Care	1	40	1,004	12,446	85.2%	34.1	12.4
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	253	8	257.8	Surgical Personnel	94	14	99.3
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	229	155	303.6
Medical & Dental Residents	0	0	0.0	Sonographers	23	20	35.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	78	22	91.8
Registered Nurses	1,826	826	2,257.1	Occupational Therapists	36	58	63.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.7
Licensed Practical Nurses	3	0	3.0	Physical Therapists	56	56	84.9
Ancillary Nursing Personnel	221	522	429.5	Physical Therapy Assistants/Aides	6	6	9.1
Medical Assistants	131	20	142.8	Recreational Therapists	1	0	1.0
Physician Assistants	0	3	1.6	Dietitians & Nutritionists	26	16	34.9
Nurse Practitioners	5	10	10.8	Psychologists	2	0	2.0
Certified Registered Nurse Anesthetists	55	7	55.7	Social Workers	61	23	70.1
Clinical Nurse Specialists	15	3	16.6	All Other Health Professionals	746	433	955.3
Health Info Mgmt-Administrators/Technicians	8	1	8.0	All Other Personnel	929	255	1,062.8
Pharmacy Personnel	263	131	304.8				
Clinical Laboratory Personnel	12	5	14.8	Total	5,079	2,595	6,316.3

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$2,294,877,987	44.7%	46.3%	0.97	43.7%	1.02	46.7%	0.96	44.2%	1.01
Medical Assistance	\$773,363,724	15.1%	13.6%	1.10	20.7%	0.73	12.6%	1.19	15.3%	0.98
Commercial	\$1,718,107,220	33.4%	35.3%	0.95	31.5%	1.06	35.1%	0.95	34.0%	0.98
All Other	\$350,718,904	6.8%	4.8%	1.43	4.1%	1.65	5.6%	1.21	6.5%	1.05
Deductions as % of Total Gross Patient Revenue										
Medicare	\$1,759,272,842	34.2%	34.9%	0.98	34.8%	0.98	36.2%	0.95	33.5%	1.02
Medical Assistance	\$611,543,756	11.9%	10.4%	1.15	15.6%	0.76	9.8%	1.21	11.9%	1.00
Commercial	\$811,671,863	15.8%	14.7%	1.08	14.2%	1.12	15.6%	1.01	15.6%	1.01
Charity Care	\$28,906,993	0.6%	1.0%	0.58	1.2%	0.46	0.9%	0.61	0.6%	0.98
Bad Debt	\$52,592,553	1.0%	1.1%	0.96	1.0%	1.07	0.9%	1.14	1.0%	1.07
All Other	\$87,377,361	1.7%	2.2%	0.79	1.2%	1.45	2.5%	0.69	1.7%	0.97
Total Deductions	\$3,351,365,369	65.2%	64.2%	1.02	67.9%	0.96	66.0%	0.99	64.2%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	1.5%	5.5%	0.27		4.2%	0.36	6.8%	0.22	1.8%	0.83
Net Gains/Losses as % of Net Income	N/A	13.2%	N/A		N/A	N/A	13.1%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$522,320,753	31.5%	44.0%	0.72	35.6%	0.88	42.7%	0.74	31.2%	1.01
Supplies & Services	\$1,037,532,051	62.5%	49.2%	1.27	57.8%	1.08	51.1%	1.22	62.5%	1.00
Capital Component	\$100,429,441	6.0%	6.8%	0.89	6.6%	0.91	6.2%	0.98	6.3%	0.96
Fiscal Statistics										
Operating Margin (%)	8.4%	9.1%	0.93		11.0%	0.77	9.5%	0.89	10.0%	0.84
Total Hospital Net Income (%)	6.1%	10.3%	0.60		10.6%	0.58	10.8%	0.57	8.1%	0.75
Return on Equity (%)	10.1%	6.0%	1.68		7.3%	1.38	7.7%	1.31	13.6%	0.74
Current Ratio	2.8	4.7	0.60		10.4	0.27	5.5	0.51	3.4	0.83
Days in Net Patient Accounts Receivable	43.4	64.0	0.68		48.4	0.90	55.7	0.78	45.3	0.96
Average Payment Period	19.9	56.5	0.35		30.5	0.65	45.6	0.44	17.6	1.13
Equity Financing (%)	90.0%	69.2%	1.30		87.0%	1.04	72.1%	1.25	91.4%	0.98
Long-Term Debt to Equity Ratio	0.0	0.3	0.00		0.1	0.00	0.2	0.00	0.0	0.78
Times Interest Earned	7.5	13.4	0.56		11.9	0.63	15.5	0.48	8.7	0.86
Total Asset Turnover	1.7	0.6	2.93		0.7	2.44	0.7	2.39	1.7	0.99
Average Age of Plant (Years)	10.1	12.6	0.80		10.5	0.96	12.1	0.83	10.0	1.01
Increase (Decrease) Total Net Patient Revenue	8.2%	7.3%	1.13		4.6%	1.76	8.9%	0.92	8.8%	0.93
Outpatient Gross Revenue (% of Total GPR)	52.0%	63.3%	0.82		52.2%	1.00	58.2%	0.89	51.7%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$28,493	\$16,906	1.69		\$22,775	1.25	\$19,324	1.47	\$26,590	1.07
Inpatient Net Revenue per Day	\$4,784	\$3,675	1.30		\$3,908	1.22	\$3,829	1.25	\$4,701	1.02
Outpatient Net Revenue per Visit	\$1,092	\$703	1.55		\$755	1.45	\$741	1.47	\$1,012	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$5,137,067,834	Cash & Cash Equivalents	\$2,974,721	Current Liabilities	\$87,079,244
Less Deductions	\$3,351,365,369	Net Patient Receivables	\$212,367,744	Long-Term Debt	\$215,898
Net Patient Revenue	\$1,785,702,465	Other Receivables	\$1,911,468	Other Liabilities	\$20,009,858
Plus Other Revenue	\$27,458,668			Subtotal	\$107,305,000
Total Revenue	\$1,813,161,133	Land, Buildings & Equipment (Net)	\$821,890,171	Unrestricted Fund Balance	\$970,488,000
Less Expenses	\$1,660,282,245	Other Assets	\$38,648,896	Restricted Fund Balance	\$31,515,000
Non-Operating Gains/Losses	-\$44,082,117			Total Liabilities & Fund Balance	\$1,077,793,000
Net Income	\$108,796,771	Total Assets	\$1,077,793,000		