

108 Southwest Health
 1400 East Side Road
 Platteville, WI 53818
 608-348-2331

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 3

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	29.0%	55.2%	0.53	59.0%	0.49	35.3%	0.82	30.5%	0.95
Obstetrics	13.5%	38.0%	0.36	44.3%	0.02	22.7%	0.60	18.1%	0.75
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	30.3%	57.4%	0.53	61.2%	0.50	35.5%	0.86	34.9%	0.87
Average Census (Patients)									
Adult Medical-Surgical	5.8	26.0	0.22	24.6	0.24	6.5	0.90	6.1	0.95
Obstetrics	0.7	4.9	0.14	4.8	0.14	0.9	0.76	0.9	0.75
Pediatrics	0.0	1.3	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	10.6	49.0	0.22	52.3	0.20	8.7	1.23	12.2	0.87
Average Length of Stay (Days)									
Adult Medical-Surgical	2.6	4.1	0.64	4.0	0.65	3.0	0.88	3.0	0.87
Obstetrics	1.7	2.6	0.66	2.7	0.63	2.2	0.78	1.8	0.95
Pediatrics	0.0	3.3	N/A	3.5	N/A	1.4	N/A	0.0	N/A
Total Hospital	4.3	4.5	0.95	4.4	0.97	3.2	1.35	4.2	1.01
Surgical Operations									
Inpatient	421	1,426	0.30	2,131	0.20	302	1.39	320	1.32
Outpatient	1,220	4,581	0.27	7,954	0.15	1,419	0.86	1,193	1.02
Inpatient as % of All Surgeries	25.7%	23.7%	1.08	21.1%	1.21	17.6%	1.46	21.2%	1.21
Outpatient Visits									
Non-Emergency Visits	73,987	144,376	0.51	179,501	0.41	63,228	1.17	69,067	1.07
Emergency Visits	6,783	17,768	0.38	17,324	0.39	8,308	0.82	6,250	1.09
Full-Time Equivalents (FTEs)									
Administrators	38.0	23.0	1.65	23.4	1.62	11.1	3.42	37.0	1.03
Nurses, Licensed	134.4	251.3	0.53	255.4	0.53	78.4	1.71	103.9	1.29
Ancillary Nursing Personnel	59.2	39.7	1.49	45.5	1.30	13.7	4.34	44.6	1.33
All Other Personnel	332.1	509.3	0.65	652.5	0.51	191.7	1.73	308.3	1.08
Total FTEs	563.7	823.3	0.68	976.8	0.58	294.9	1.91	493.8	1.14
FTEs per 100 Patient Census (Adjusted)									
Administrators	95.3	17.0	5.61	17.6	5.42	28.7	3.33	68.3	1.40
Nurses, Licensed	337.3	185.7	1.82	191.8	1.76	202.2	1.67	191.6	1.76
Ancillary Nursing Personnel	148.6	29.3	5.07	34.1	4.35	35.2	4.22	82.2	1.81
All Other Personnel	833.2	376.3	2.21	490.1	1.70	494.1	1.69	568.7	1.47
Total FTEs	1,414.4	608.3	2.33	733.6	1.93	760.1	1.86	910.8	1.55

Total Hospital:
 Beds Set Up & Staffed 35
 Discharges 905
 Inpatient Days 3,874

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 36
 Inpatient Days 334

Newborn Nursery:
 Bassinets 5
 Total Births 147
 Newborn Days 247

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	20	813	2,119	29.0%	5.8	2.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	2	5	147	247	13.5%	0.7	1.7
Psychiatric	1	10	92	1,508	41.3%	4.1	16.4
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	38	0	38.0	Surgical Personnel	5	0	5.0
Physicians & Dentists	20	2	21.7	Radiological Services Personnel	7	2	9.7
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	0	4.0
Registered Nurses	70	22	95.9	Occupational Therapists	1	2	2.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	1	2.2
Licensed Practical Nurses	18	9	26.5	Physical Therapists	9	1	9.7
Ancillary Nursing Personnel	35	30	59.2	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	13	2	15.8	Recreational Therapists	1	0	1.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	6	0	6.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	6	0	6.0	Social Workers	3	0	3.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	3	1	3.3	All Other Personnel	189	74	226.8
Pharmacy Personnel	8	8	14.1				
Clinical Laboratory Personnel	4	4	8.5				
				Total	447	158	563.7

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$55,715,174	41.3%	46.3%	0.89	42.2%	0.98	45.9%	0.90	42.1%	0.98
Medical Assistance	\$15,380,393	11.4%	13.6%	0.84	11.5%	0.99	12.4%	0.92	12.9%	0.88
Commercial	\$60,840,321	45.1%	35.3%	1.28	38.6%	1.17	36.6%	1.23	42.9%	1.05
All Other	\$3,081,463	2.3%	4.8%	0.48	7.8%	0.29	5.1%	0.45	2.1%	1.08
Deductions as % of Total Gross Patient Revenue										
Medicare	\$34,161,528	25.3%	34.9%	0.72	31.6%	0.80	28.9%	0.87	24.4%	1.04
Medical Assistance	\$10,484,943	7.8%	10.4%	0.75	8.7%	0.89	8.3%	0.93	9.1%	0.85
Commercial	\$22,583,213	16.7%	14.7%	1.14	18.2%	0.92	13.0%	1.29	15.5%	1.08
Charity Care	\$231,290	0.2%	1.0%	0.18	0.8%	0.22	1.1%	0.16	0.1%	1.52
Bad Debt	\$2,239,142	1.7%	1.1%	1.56	1.1%	1.51	1.9%	0.87	1.4%	1.20
All Other	\$387,018	0.3%	2.2%	0.13	3.5%	0.08	2.5%	0.12	0.6%	0.45
Total Deductions	\$70,087,133	51.9%	64.2%	0.81	63.9%	0.81	55.7%	0.93	51.1%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		7.4%	5.5%	1.33	6.4%	1.15	6.0%	1.22	6.2%	1.18
Net Gains/Losses as % of Net Income		12.9%	13.2%	0.98	39.0%	0.33	15.2%	0.85	38.4%	0.34
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$36,801,470	59.1%	44.0%	1.34	47.0%	1.26	51.6%	1.15	59.4%	0.99
Supplies & Services	\$20,464,161	32.8%	49.2%	0.67	45.7%	0.72	40.7%	0.81	33.3%	0.99
Capital Component	\$5,034,603	8.1%	6.8%	1.19	7.3%	1.11	7.7%	1.05	7.3%	1.11
Fiscal Statistics										
Operating Margin (%)		11.1%	9.1%	1.22	6.3%	1.75	7.0%	1.58	5.9%	1.89
Total Hospital Net Income (%)		12.6%	10.3%	1.22	10.0%	1.26	8.2%	1.53	9.2%	1.36
Return on Equity (%)		8.5%	6.0%	1.42	7.5%	1.14	2.2%	3.97	5.7%	1.49
Current Ratio		3.8	4.7	0.80	2.4	1.60	3.1	1.23	3.0	1.25
Days in Net Patient Accounts Receivable		56.4	64.0	0.88	50.8	1.11	140.0	0.40	55.5	1.02
Average Payment Period		44.3	56.5	0.78	52.7	0.84	146.6	0.30	42.7	1.04
Equity Financing (%)		64.0%	69.2%	0.92	59.1%	1.08	56.4%	1.13	58.2%	1.10
Long-Term Debt to Equity Ratio		0.3	0.3	1.31	0.3	1.05	0.6	0.58	0.5	0.70
Times Interest Earned		11.4	13.4	0.85	9.5	1.21	9.0	1.27	9.4	1.21
Total Asset Turnover		0.7	0.6	1.17	0.7	0.93	0.3	2.58	0.6	1.12
Average Age of Plant (Years)		12.5	12.6	0.99	10.8	1.16	23.9	0.52	13.7	0.91
Increase (Decrease) Total Net Patient Revenue		13.8%	7.3%	1.89	5.8%	2.38	7.2%	1.90	8.5%	1.61
Outpatient Gross Revenue (% of Total GPR)		75.8%	63.3%	1.20	60.4%	1.26	77.9%	0.97	78.0%	0.97
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,886		\$16,906	1.06	\$18,736	0.95	\$13,622	1.31	\$11,599	1.54
Inpatient Net Revenue per Day	\$4,357		\$3,675	1.19	\$4,176	1.04	\$4,079	1.07	\$2,212	1.97
Outpatient Net Revenue per Visit	\$622		\$703	0.88	\$623	1.00	\$592	1.05	\$599	1.04

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$135,017,351	Cash & Cash Equivalents	\$14,993,390	Current Liabilities	\$7,149,456
Less Deductions	\$70,087,133	Net Patient Receivables	\$10,031,064	Long-Term Debt	\$22,569,412
Net Patient Revenue	\$64,930,218	Other Receivables	\$659,633	Other Liabilities	\$8,022,503
Plus Other Revenue	\$5,157,185			Subtotal	\$37,741,371
Total Revenue	\$70,087,403	Land, Buildings & Equipment (Net)	\$35,860,026	Unrestricted Fund Balance	\$66,976,375
Less Expenses	\$62,300,234	Other Assets	\$43,173,634	Restricted Fund Balance	\$711,128
Non-Operating Gains/Losses	\$1,155,664			Total Liabilities & Fund Balance	\$104,717,747
Net Income	\$8,942,833	Total Assets	\$104,717,747		