

**112 Crossing Rivers Health**  
 37868 US Highway 18  
 Prairie du Chien, WI 53821  
 608-357-2000

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Crawford  
 Analysis Area: Southwestern (5B)  
 Volume Group: 2

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5B		Volume Group 2		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	20.8%	55.2%	0.38	45.6%	0.46	18.2%	1.15	26.6%	0.78
Obstetrics	24.2%	38.0%	0.64	53.1%	0.02	14.5%	1.67	26.0%	0.93
Pediatrics	0.0%	51.3%	N/A	31.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	21.6%	57.4%	0.38	50.4%	0.43	22.2%	0.97	27.4%	0.79
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	4.4	26.0	0.17	16.7	0.26	2.8	1.56	5.6	0.78
Obstetrics	1.0	4.9	0.20	3.6	0.27	0.6	1.56	1.0	0.93
Pediatrics	0.0	1.3	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	5.4	49.0	0.11	27.5	0.20	4.1	1.30	6.9	0.79
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.2	4.1	0.80	4.0	0.80	3.1	1.04	3.5	0.94
Obstetrics	2.4	2.6	0.95	2.5	0.95	2.2	1.11	2.4	1.02
Pediatrics	0.0	3.3	N/A	2.8	N/A	1.0	N/A	0.0	N/A
Total Hospital	3.1	4.5	0.68	4.7	0.66	2.9	1.05	3.2	0.94
<b>Surgical Operations</b>									
Inpatient	87	1,426	0.06	857	0.10	305	0.29	93	0.94
Outpatient	854	4,581	0.19	2,753	0.31	1,106	0.77	854	1.00
Inpatient as % of All Surgeries	9.2%	23.7%	0.39	23.7%	0.39	21.6%	0.43	9.8%	0.94
<b>Outpatient Visits</b>									
Non-Emergency Visits	5,143	144,376	0.04	121,727	0.04	28,429	0.18	3,043	1.69
Emergency Visits	4,745	17,768	0.27	13,192	0.36	4,284	1.11	5,867	0.81
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.0	23.0	N/A	14.1	N/A	5.9	N/A	1.0	0.00
Nurses, Licensed	89.8	251.3	0.36	157.2	0.57	43.5	2.07	88.4	1.02
Ancillary Nursing Personnel	9.3	39.7	0.24	21.0	0.44	6.3	1.48	13.4	0.69
All Other Personnel	198.3	509.3	0.39	425.8	0.47	106.9	1.85	197.6	1.00
Total FTEs	297.5	823.3	0.36	618.1	0.48	162.6	1.83	300.5	0.99
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.0	17.0	N/A	12.2	N/A	33.7	N/A	3.4	0.00
Nurses, Licensed	361.6	185.7	1.95	135.8	2.66	250.2	1.45	302.4	1.20
Ancillary Nursing Personnel	37.6	29.3	1.28	18.1	2.07	36.4	1.03	46.0	0.82
All Other Personnel	798.3	376.3	2.12	367.9	2.17	615.3	1.30	675.8	1.18
Total FTEs	1,197.5	608.3	1.97	533.9	2.24	935.7	1.28	1,027.6	1.17

**Total Hospital:**  
 Beds Set Up & Staffed 25  
 Discharges 645  
 Inpatient Days 1,969

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 69  
 Inpatient Days 539

**Newborn Nursery:**  
 Bassinets 4  
 Total Births 143  
 Newborn Days 305

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	21	491	1,595	20.8%	4.4	3.2
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	8	21	0.0%	0.1	2.6
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	4	146	353	24.2%	1.0	2.4
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	3	0	3.0
Physicians & Dentists	5	2	5.8	Radiological Services Personnel	8	2	9.5
Medical & Dental Residents	0	0	0.0	Sonographers	3	1	3.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	8	1	8.8
Registered Nurses	75	11	81.3	Occupational Therapists	2	1	2.8
Certified Nurse Midwives	2	1	2.4	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	3	4.8
Ancillary Nursing Personnel	6	9	9.3	Physical Therapy Assistants/Aides	3	0	3.0
Medical Assistants	7	2	7.9	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	3	4	4.1	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	1	3	2.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	8	2	9.5
Health Info Mgmt-Administrators/Technicians	5	0	5.0	All Other Personnel	102	19	113.3
Pharmacy Personnel	4	3	5.2				
Clinical Laboratory Personnel	9	0	9.0				
				<b>Total</b>	<b>264</b>	<b>64</b>	<b>297.5</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5B Value	Ratio	2 Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$38,572,025	47.3%	46.3%	1.02	45.4%	1.04	47.3%	1.00	48.9%	0.97
Medical Assistance	\$10,008,019	12.3%	13.6%	0.90	9.5%	1.29	10.4%	1.18	10.8%	1.14
Commercial	\$28,386,959	34.8%	35.3%	0.99	37.9%	0.92	38.9%	0.90	34.0%	1.02
All Other	\$4,566,736	5.6%	4.8%	1.17	7.2%	0.78	3.4%	1.63	6.3%	0.88
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$17,685,345	21.7%	34.9%	0.62	32.9%	0.66	28.0%	0.78	21.5%	1.01
Medical Assistance	\$6,271,018	7.7%	10.4%	0.74	7.4%	1.04	7.2%	1.06	7.1%	1.08
Commercial	\$4,471,328	5.5%	14.7%	0.37	15.7%	0.35	13.6%	0.40	5.5%	0.99
Charity Care	\$1,412,802	1.7%	1.0%	1.80	0.8%	2.04	0.7%	2.44	1.8%	0.97
Bad Debt	\$641,100	0.8%	1.1%	0.74	1.0%	0.81	1.3%	0.61	0.7%	1.10
All Other	\$1,743,057	2.1%	2.2%	0.99	4.8%	0.44	2.1%	1.01	1.9%	1.12
Total Deductions	\$32,224,650	39.5%	64.2%	0.62	62.7%	0.63	52.9%	0.75	38.6%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		6.2%	5.5%	1.12	20.1%	0.31	4.8%	1.30	7.8%	0.80
Net Gains/Losses as % of Net Income		96.5%	13.2%	7.32	47.1%	2.05	10.4%	9.28	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$31,057,652	59.2%	44.0%	1.35	56.2%	1.05	46.3%	1.28	57.3%	1.03
Supplies & Services	\$15,444,695	29.4%	49.2%	0.60	38.9%	0.76	46.3%	0.64	30.4%	0.97
Capital Component	\$5,946,363	11.3%	6.8%	1.67	4.9%	2.31	7.4%	1.53	12.2%	0.93
<b>Fiscal Statistics</b>										
Operating Margin (%)		0.2%	9.1%	0.02	6.1%	0.03	12.2%	0.02	1.5%	0.15
Total Hospital Net Income (%)		5.7%	10.3%	0.56	10.9%	0.53	13.5%	0.43	1.0%	5.56
Return on Equity (%)		3.4%	6.0%	0.57	8.9%	0.38	12.4%	0.27	0.6%	5.77
Current Ratio		3.3	4.7	0.70	25.9	0.13	3.1	1.08	3.3	0.99
Days in Net Patient Accounts Receivable		54.3	64.0	0.85	63.0	0.86	56.0	0.97	73.1	0.74
Average Payment Period		50.9	56.5	0.90	13.4	3.80	54.4	0.94	47.9	1.06
Equity Financing (%)		55.8%	69.2%	0.81	87.1%	0.64	61.0%	0.92	52.9%	1.05
Long-Term Debt to Equity Ratio		0.7	0.3	2.59	0.1	11.04	0.4	1.83	0.8	0.88
Times Interest Earned		3.6	13.4	0.27	31.0	0.12	16.6	0.22	1.4	2.52
Total Asset Turnover		0.6	0.6	0.98	0.8	0.72	0.9	0.62	0.6	0.98
Average Age of Plant (Years)		5.8	12.6	0.46	9.2	0.63	9.2	0.63	4.8	1.21
Increase (Decrease) Total Net Patient Revenue		5.3%	7.3%	0.72	3.8%	1.37	3.3%	1.59	4.4%	1.20
Outpatient Gross Revenue (% of Total GPR)		78.3%	63.3%	1.24	79.1%	0.99	76.2%	1.03	76.2%	1.03
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$16,890		\$16,906	1.00	\$15,344	1.10	\$15,352	1.10	\$16,352	1.03
Inpatient Net Revenue per Day	\$4,652		\$3,675	1.27	\$3,493	1.33	\$4,244	1.10	\$4,377	1.06
Outpatient Net Revenue per Visit	\$3,825		\$703	5.44	\$855	4.48	\$803	4.76	\$3,987	0.96

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$81,533,739	Cash & Cash Equivalents	\$13,073,799	Current Liabilities	\$6,712,589
Less Deductions	\$32,224,650	Net Patient Receivables	\$7,333,991	Long-Term Debt	\$34,781,127
Net Patient Revenue	\$49,309,089	Other Receivables	\$94,888	Other Liabilities	\$0
Plus Other Revenue	\$3,251,413			Subtotal	\$41,493,716
Total Revenue	\$52,560,502	Land, Buildings & Equipment (Net)	\$38,827,907	Unrestricted Fund Balance	\$52,408,418
Less Expenses	\$52,448,710	Other Assets	\$34,571,549	Restricted Fund Balance	\$510,540
Non-Operating Gains/Losses	\$3,080,535			Total Liabilities & Fund Balance	\$93,902,134
Net Income	\$3,192,327	Total Assets	\$93,902,134		