

113 Sauk Prairie Healthcare
 260 26th Street
 Prairie du Sac, WI 53578
 608-643-3311

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Sauk
 Analysis Area: Southern (1)
 Volume Group: 4

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	30.3%	55.2%	0.55	59.0%	0.51	40.9%	0.74	28.7%	1.06
Obstetrics	62.3%	38.0%	1.64	44.3%	0.04	25.8%	2.42	66.6%	0.94
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	1.1%	N/A	0.0%	N/A
Total Hospital	32.9%	57.4%	0.57	61.2%	0.54	41.6%	0.79	32.0%	1.03
Average Census (Patients)									
Adult Medical-Surgical	9.1	26.0	0.35	24.6	0.37	10.2	0.89	8.6	1.06
Obstetrics	1.9	4.9	0.38	4.8	0.39	1.8	1.03	0.0	N/A
Pediatrics	0.0	1.3	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	11.8	49.0	0.24	52.3	0.23	17.6	0.67	11.5	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	2.1	4.1	0.51	4.0	0.52	3.1	0.67	2.0	1.03
Obstetrics	2.0	2.6	0.78	2.7	0.74	2.2	0.91	2.0	0.99
Pediatrics	0.0	3.3	N/A	3.5	N/A	2.2	N/A	0.0	N/A
Total Hospital	2.2	4.5	0.49	4.4	0.50	3.3	0.66	2.2	1.00
Surgical Operations									
Inpatient	1,180	1,426	0.83	2,131	0.55	479	2.46	1,184	1.00
Outpatient	3,637	4,581	0.79	7,954	0.46	1,923	1.89	3,531	1.03
Inpatient as % of All Surgeries	24.5%	23.7%	1.03	21.1%	1.16	19.9%	1.23	25.1%	0.98
Outpatient Visits									
Non-Emergency Visits	127,009	144,376	0.88	179,501	0.71	67,442	1.88	109,848	1.16
Emergency Visits	8,321	17,768	0.47	17,324	0.48	12,660	0.66	8,503	0.98
Full-Time Equivalents (FTEs)									
Administrators	26.0	23.0	1.13	23.4	1.11	12.7	2.04	27.0	0.96
Nurses, Licensed	122.0	251.3	0.49	255.4	0.48	102.4	1.19	114.5	1.07
Ancillary Nursing Personnel	25.6	39.7	0.64	45.5	0.56	17.0	1.51	23.6	1.08
All Other Personnel	334.5	509.3	0.66	652.5	0.51	220.5	1.52	329.4	1.02
Total FTEs	508.1	823.3	0.62	976.8	0.52	352.5	1.44	494.5	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	59.0	17.0	3.47	17.6	3.36	19.4	3.05	63.6	0.93
Nurses, Licensed	277.1	185.7	1.49	191.8	1.44	155.7	1.78	269.9	1.03
Ancillary Nursing Personnel	58.1	29.3	1.98	34.1	1.70	25.8	2.25	55.6	1.04
All Other Personnel	759.5	376.3	2.02	490.1	1.55	335.3	2.26	776.6	0.98
Total FTEs	1,153.7	608.3	1.90	733.6	1.57	536.2	2.15	1,165.7	0.99

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	36	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	4
Discharges	1,973	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	354
Inpatient Days	4,323			Inpatient Days	0	Newborn Days	670

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	30	1,608	3,320	30.3%	9.1	2.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	3	341	682	62.3%	1.9	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	3	99	321	29.3%	0.9	3.2
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	26	0	26.0	Surgical Personnel	6	2	7.8
Physicians & Dentists	19	11	24.9	Radiological Services Personnel	14	10	19.4
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	5	6.5
Registered Nurses	59	81	99.1	Occupational Therapists	2	1	2.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	4	1	5.0	Physical Therapists	5	10	11.3
Ancillary Nursing Personnel	11	33	25.6	Physical Therapy Assistants/Aides	3	2	4.0
Medical Assistants	10	3	12.6	Recreational Therapists	0	0	0.0
Physician Assistants	8	7	11.2	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	7	2	8.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	9	2	9.3	Social Workers	0	3	1.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	18	17	30.6
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	147	73	179.0
Pharmacy Personnel	7	7	10.1				
Clinical Laboratory Personnel	9	1	9.3				
				Total	372	271	508.1

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value ¹	Ratio	Value ⁴	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$99,057,635	44.7%	46.3%	0.97	42.2%	1.06	49.1%	0.91	43.0%	1.04
Medical Assistance	\$13,000,641	5.9%	13.6%	0.43	11.5%	0.51	10.9%	0.54	6.2%	0.95
Commercial	\$105,246,118	47.5%	35.3%	1.35	38.6%	1.23	36.4%	1.31	48.8%	0.97
All Other	\$4,131,574	1.9%	4.8%	0.39	7.8%	0.24	3.5%	0.53	2.0%	0.93
Deductions as % of Total Gross Patient Revenue										
Medicare	\$70,924,437	32.0%	34.9%	0.92	31.6%	1.01	35.9%	0.89	30.3%	1.06
Medical Assistance	\$9,578,559	4.3%	10.4%	0.42	8.7%	0.49	8.3%	0.52	4.6%	0.94
Commercial	\$45,232,720	20.4%	14.7%	1.39	18.2%	1.12	14.2%	1.44	20.7%	0.99
Charity Care	\$1,995,155	0.9%	1.0%	0.93	0.8%	1.15	1.3%	0.68	0.9%	1.02
Bad Debt	\$551,319	0.2%	1.1%	0.23	1.1%	0.23	1.2%	0.20	0.5%	0.45
All Other	\$1,348,606	0.6%	2.2%	0.28	3.5%	0.18	1.3%	0.46	0.6%	1.08
Total Deductions	\$129,630,796	58.5%	64.2%	0.91	63.9%	0.92	62.3%	0.94	57.6%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	1.6%	5.5%	0.30	6.4%	0.26	3.2%	0.51	1.7%	0.97	
Net Gains/Losses as % of Net Income	99.2%	13.2%	7.53	39.0%	2.54	29.1%	3.41	134.3%	0.74	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$54,003,723	57.9%	44.0%	1.32	47.0%	1.23	44.1%	1.31	57.4%	1.01
Supplies & Services	\$29,508,907	31.6%	49.2%	0.64	45.7%	0.69	47.4%	0.67	31.5%	1.00
Capital Component	\$9,790,331	10.5%	6.8%	1.54	7.3%	1.45	8.5%	1.23	11.1%	0.95
Fiscal Statistics										
Operating Margin (%)	0.0%	9.1%	0.00	6.3%	0.01	5.4%	0.01	-0.7%	N/A	
Total Hospital Net Income (%)	4.2%	10.3%	0.40	10.0%	0.42	7.4%	0.56	2.0%	2.03	
Return on Equity (%)	2.7%	6.0%	0.45	7.5%	0.36	4.7%	0.57	1.3%	2.10	
Current Ratio	3.5	4.7	0.73	2.4	1.46	4.8	0.72	3.0	1.17	
Days in Net Patient Accounts Receivable	47.8	64.0	0.75	50.8	0.94	49.3	0.97	45.1	1.06	
Average Payment Period	48.8	56.5	0.86	52.7	0.93	48.1	1.01	54.0	0.90	
Equity Financing (%)	51.6%	69.2%	0.75	59.1%	0.87	74.4%	0.69	49.5%	1.04	
Long-Term Debt to Equity Ratio	0.8	0.3	2.93	0.3	2.34	0.2	3.87	0.8	0.91	
Times Interest Earned	2.4	13.4	0.18	9.5	0.25	7.5	0.32	1.7	1.45	
Total Asset Turnover	0.6	0.6	1.08	0.7	0.86	0.6	0.99	0.6	1.02	
Average Age of Plant (Years)	10.6	12.6	0.84	10.8	0.98	10.2	1.04	9.3	1.14	
Increase (Decrease) Total Net Patient Revenue	3.9%	7.3%	0.54	5.8%	0.68	4.2%	0.93	4.8%	0.81	
Outpatient Gross Revenue (% of Total GPR)	75.0%	63.3%	1.19	60.4%	1.24	72.8%	1.03	75.0%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,722	\$16,906	0.87	\$18,736	0.79	\$11,314	1.30	\$14,723	1.00	
Inpatient Net Revenue per Day	\$7,231	\$3,675	1.97	\$4,176	1.73	\$3,281	2.20	\$7,277	0.99	
Outpatient Net Revenue per Visit	\$467	\$703	0.66	\$623	0.75	\$705	0.66	\$516	0.91	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$221,435,968	Cash & Cash Equivalents	\$26,409,448	Current Liabilities	\$11,749,185
Less Deductions	\$129,630,796	Net Patient Receivables	\$12,010,804	Long-Term Debt	\$58,566,813
Net Patient Revenue	\$91,805,172	Other Receivables	\$0	Other Liabilities	\$2,681,825
Plus Other Revenue	\$1,529,436			Subtotal	\$72,997,823
Total Revenue	\$93,334,609	Land, Buildings & Equipment (Net)	\$73,995,044	Unrestricted Fund Balance	\$77,945,455
Less Expenses	\$93,302,962	Other Assets	\$38,527,982	Restricted Fund Balance	\$4,345,129
Non-Operating Gains/Losses	\$4,020,200			Total Liabilities & Fund Balance	\$150,943,278
Net Income	\$4,051,847	Total Assets	\$150,943,278		