

122 River Falls Area Hospital
 1629 East Division Street
 River Falls, WI 54022
 715-425-6155

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 3

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	29.4%	55.2%	0.53	42.1%	0.70	35.3%	0.83	29.9%	0.98
Obstetrics	12.3%	38.0%	0.32	26.3%	0.02	22.7%	0.54	13.3%	0.93
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	25.6%	57.4%	0.45	43.5%	0.59	35.5%	0.72	26.2%	0.98
Average Census (Patients)									
Adult Medical-Surgical	4.1	26.0	0.16	11.3	0.36	6.5	0.64	4.2	0.98
Obstetrics	0.5	4.9	0.10	1.9	0.26	0.9	0.55	0.5	0.93
Pediatrics	0.0	1.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.6	49.0	0.09	18.5	0.25	8.7	0.53	4.7	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	2.3	4.1	0.57	3.6	0.64	3.0	0.79	2.5	0.95
Obstetrics	2.0	2.6	0.78	2.3	0.87	2.2	0.93	2.2	0.93
Pediatrics	0.0	3.3	N/A	0.0	N/A	1.4	N/A	0.0	N/A
Total Hospital	2.2	4.5	0.49	3.9	0.56	3.2	0.69	2.4	0.93
Surgical Operations									
Inpatient	189	1,426	0.13	509	0.37	302	0.63	172	1.10
Outpatient	871	4,581	0.19	2,269	0.38	1,419	0.61	941	0.93
Inpatient as % of All Surgeries	17.8%	23.7%	0.75	18.3%	0.97	17.6%	1.02	15.5%	1.15
Outpatient Visits									
Non-Emergency Visits	13,276	144,376	0.09	78,013	0.17	63,228	0.21	13,325	1.00
Emergency Visits	5,329	17,768	0.30	8,412	0.63	8,308	0.64	5,282	1.01
Full-Time Equivalents (FTEs)									
Administrators	12.7	23.0	0.55	13.4	0.95	11.1	1.15	12.8	1.00
Nurses, Licensed	43.9	251.3	0.17	124.0	0.35	78.4	0.56	53.0	0.83
Ancillary Nursing Personnel	3.7	39.7	0.09	18.7	0.20	13.7	0.27	3.7	1.00
All Other Personnel	90.2	509.3	0.18	265.3	0.34	191.7	0.47	95.0	0.95
Total FTEs	150.5	823.3	0.18	421.4	0.36	294.9	0.51	164.5	0.92
FTEs per 100 Patient Census (Adjusted)									
Administrators	48.7	17.0	2.86	20.2	2.41	28.7	1.70	46.6	1.04
Nurses, Licensed	167.9	185.7	0.90	186.6	0.90	202.2	0.83	192.9	0.87
Ancillary Nursing Personnel	14.0	29.3	0.48	28.1	0.50	35.2	0.40	13.4	1.05
All Other Personnel	344.4	376.3	0.92	399.1	0.86	494.1	0.70	345.6	1.00
Total FTEs	575.0	608.3	0.95	633.9	0.91	760.1	0.76	598.5	0.96

Total Hospital:
 Beds Set Up & Staffed 18
 Discharges 767
 Inpatient Days 1,684

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 26
 Inpatient Days 218

Newborn Nursery:
 Bassinets 4
 Total Births 87
 Newborn Days 171

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	14	647	1,504	29.4%	4.1	2.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	90	180	12.3%	0.5	2.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	11	2	12.7	Surgical Personnel	0	4	2.4
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	2	4	4.2
Medical & Dental Residents	0	0	0.0	Sonographers	2	4	4.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	3	2.3
Registered Nurses	11	55	43.9	Occupational Therapists	1	1	1.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	6	2	7.1
Ancillary Nursing Personnel	0	6	3.7	Physical Therapy Assistants/Aides	0	1	0.4
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	5	18	15.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	20	39	43.7
Pharmacy Personnel	2	8	6.3				
Clinical Laboratory Personnel	0	0	0.0				
				Total	63	147	150.5

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$36,177,360	52.9%	46.3%	1.14	50.4%	1.05	45.9%	1.15	51.0%	1.04
Medical Assistance	\$5,491,467	8.0%	13.6%	0.59	11.5%	0.70	12.4%	0.65	8.2%	0.98
Commercial	\$24,677,054	36.1%	35.3%	1.02	34.7%	1.04	36.6%	0.99	37.9%	0.95
All Other	\$2,044,319	3.0%	4.8%	0.63	3.4%	0.88	5.1%	0.59	2.9%	1.02
Deductions as % of Total Gross Patient Revenue										
Medicare	\$19,327,195	28.3%	34.9%	0.81	33.8%	0.84	28.9%	0.98	25.5%	1.11
Medical Assistance	\$2,810,599	4.1%	10.4%	0.40	8.0%	0.51	8.3%	0.49	4.7%	0.87
Commercial	\$6,139,257	9.0%	14.7%	0.61	10.5%	0.85	13.0%	0.69	8.2%	1.10
Charity Care	\$436,962	0.6%	1.0%	0.66	0.9%	0.71	1.1%	0.59	0.3%	1.96
Bad Debt	\$1,322,075	1.9%	1.1%	1.82	1.0%	1.95	1.9%	1.01	1.8%	1.09
All Other	\$1,237,173	1.8%	2.2%	0.84	1.5%	1.18	2.5%	0.74	2.7%	0.67
Total Deductions	\$31,273,262	45.7%	64.2%	0.71	55.8%	0.82	55.7%	0.82	43.2%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.7%	5.5%	1.02	3.2%	1.79	6.0%	0.94	5.4%	1.05
Net Gains/Losses as % of Net Income		N/A	13.2%	N/A	52.1%	N/A	15.2%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$19,067,369	48.5%	44.0%	1.10	51.5%	0.94	51.6%	0.94	47.6%	1.02
Supplies & Services	\$16,923,484	43.1%	49.2%	0.88	43.3%	0.99	40.7%	1.06	44.0%	0.98
Capital Component	\$3,301,653	8.4%	6.8%	1.23	5.2%	1.62	7.7%	1.09	8.3%	1.01
Fiscal Statistics										
Operating Margin (%)		0.1%	9.1%	0.02	1.7%	0.08	7.0%	0.02	2.2%	0.06
Total Hospital Net Income (%)		0.1%	10.3%	0.01	3.5%	0.03	8.2%	0.01	2.2%	0.05
Return on Equity (%)		0.2%	6.0%	0.03	0.7%	0.25	2.2%	0.09	4.4%	0.04
Current Ratio		1.6	4.7	0.34	2.3	0.69	3.1	0.51	2.0	0.79
Days in Net Patient Accounts Receivable		58.4	64.0	0.91	168.6	0.35	140.0	0.42	53.2	1.10
Average Payment Period		46.0	56.5	0.82	192.0	0.24	146.6	0.31	32.7	1.41
Equity Financing (%)		489.7%	69.2%	7.07	52.0%	9.41	56.4%	8.69	518.1%	0.95
Long-Term Debt to Equity Ratio		0.0	0.3	0.00	0.6	0.00	0.6	0.00	0.0	1.05
Times Interest Earned		1.1	13.4	0.08	12.2	0.09	9.0	0.12	2.3	0.45
Total Asset Turnover		1.8	0.6	3.17	0.2	8.74	0.3	7.02	2.0	0.91
Average Age of Plant (Years)		10.5	12.6	0.84	38.0	0.28	23.9	0.44	10.6	1.00
Increase (Decrease) Total Net Patient Revenue		-4.3%	7.3%	N/A	16.1%	N/A	7.2%	N/A	-6.9%	0.63
Outpatient Gross Revenue (% of Total GPR)		82.4%	63.3%	1.30	72.3%	1.14	77.9%	1.06	83.2%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,002	\$16,906	0.53	\$14,502	0.62	\$13,622	0.66	\$11,268	0.80	
Inpatient Net Revenue per Day	\$3,713	\$3,675	1.01	\$3,502	1.06	\$4,079	0.91	\$4,499	0.83	
Outpatient Net Revenue per Visit	\$1,680	\$703	2.39	\$807	2.08	\$592	2.84	\$1,702	0.99	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$68,390,200	Cash & Cash Equivalents	\$4,375	Current Liabilities	\$4,635,638
Less Deductions	\$31,273,262	Net Patient Receivables	\$5,940,568	Long-Term Debt	\$38,700
Net Patient Revenue	\$37,116,938	Other Receivables	\$133,109	Other Liabilities	-\$88,986,501
Plus Other Revenue	\$2,229,516			Subtotal	-\$84,312,163
Total Revenue	\$39,346,453	Land, Buildings & Equipment (Net)	\$14,316,650	Unrestricted Fund Balance	\$105,945,153
Less Expenses	\$39,292,505	Other Assets	\$1,238,288	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$12,907			Total Liabilities & Fund Balance	\$21,632,990
Net Income	\$41,041	Total Assets	\$21,632,990		