

**106 Marshfield Medical Center - Park Falls**  
 98 Sherry Avenue, PO Box 310  
 Park Falls, WI 54552  
 715-762-7505

Fiscal Year: 01/01 to 12/31  
 Type: **GMS**  
 Critical Access Hospital  
 Control: **Other Not-For-Profit**

County: Price  
 Analysis Area: **Western Lake Superior (7)**  
 Volume Group: **2**

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 7		Volume Group 2		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	18.5%	57.9%	0.32	25.1%	0.73	19.3%	0.96	13.7%	1.35
Obstetrics	0.0%	36.8%	N/A	24.3%	N/A	21.6%	N/A	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	18.5%	58.7%	0.31	28.2%	0.65	20.9%	0.88	13.4%	1.38
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	4.6	26.8	0.17	5.0	0.93	3.3	1.38	3.0	1.54
Obstetrics	0.0	4.8	N/A	1.1	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.6	49.8	0.09	6.5	0.71	4.2	1.10	3.3	1.38
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.9	4.6	0.86	3.6	1.10	3.6	1.10	3.0	1.31
Obstetrics	0.0	2.4	N/A	2.3	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.4	4.9	0.70	3.9	0.88	3.1	1.11	3.2	1.06
<b>Surgical Operations</b>									
Inpatient	4	1,037	0.00	70	0.06	202	0.02	0	N/A
Outpatient	871	3,865	0.23	1,013	0.86	1,213	0.72	522	1.67
Inpatient as % of All Surgeries	0.5%	21.2%	0.02	6.4%	0.07	14.3%	0.03	0.0%	N/A
<b>Outpatient Visits</b>									
Non-Emergency Visits	78,666	145,246	0.54	40,762	1.93	37,326	2.11	24,707	3.18
Emergency Visits	5,484	16,058	0.34	6,148	0.89	4,868	1.13	5,371	1.02
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.0	19.0	N/A	2.8	N/A	5.6	N/A	1.0	0.00
Nurses, Licensed	26.6	247.5	0.11	61.3	0.43	48.0	0.55	31.5	0.84
Ancillary Nursing Personnel	9.7	40.3	0.24	8.9	1.09	5.7	1.70	11.8	0.82
All Other Personnel	86.0	496.2	0.17	146.9	0.59	98.5	0.87	199.1	0.43
Total FTEs	122.2	803.0	0.15	219.9	0.56	157.8	0.77	243.3	0.50
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.0	13.0	N/A	5.7	N/A	26.2	N/A	3.9	0.00
Nurses, Licensed	60.0	168.4	0.36	125.8	0.48	225.1	0.27	121.2	0.50
Ancillary Nursing Personnel	21.8	27.4	0.80	18.3	1.20	26.6	0.82	45.3	0.48
All Other Personnel	194.1	337.6	0.57	301.1	0.64	461.9	0.42	766.6	0.25
Total FTEs	276.0	546.4	0.51	450.8	0.61	739.8	0.37	937.0	0.29

**Total Hospital:**  
 Beds Set Up & Staffed 25  
 Discharges 493  
 Inpatient Days 1,685

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 2  
 Discharges 26  
 Inpatient Days 270

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 1  
 Newborn Days 0

**106 Marshfield Medical Center - Park Falls**

Park Falls, WI 54552

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	25	427	1,685	18.5%	4.6	3.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	1	0	1.0
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	7	1	8.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	1.6
Registered Nurses	13	20	26.6	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	1	3.8
Ancillary Nursing Personnel	2	14	9.7	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	1	0.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	17	27	26.5
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	19	9	24.3
Pharmacy Personnel	3	3	4.5				
Clinical Laboratory Personnel	8	3	8.6				
				<b>Total</b>	<b>81</b>	<b>81</b>	<b>122.2</b>

**106 Marshfield Medical Center - Park Falls**

Park Falls, WI 54552

Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$44,109,559	59.1%	46.6%	1.27	50.8%	1.16	47.7%	1.24	62.6%	0.94
Medical Assistance	\$9,375,923	12.6%	14.4%	0.87	16.7%	0.75	12.6%	1.00	11.5%	1.09
Commercial	\$17,397,031	23.3%	33.9%	0.69	26.9%	0.87	35.5%	0.66	18.5%	1.26
All Other	\$3,761,874	5.0%	5.1%	0.99	5.6%	0.91	4.2%	1.20	7.3%	0.69
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$19,418,073	26.0%	35.2%	0.74	27.0%	0.96	27.4%	0.95	21.6%	1.20
Medical Assistance	\$5,781,153	7.7%	11.1%	0.70	11.1%	0.70	8.8%	0.88	5.6%	1.39
Commercial	\$3,391,728	4.5%	14.9%	0.30	5.5%	0.83	12.2%	0.37	7.0%	0.65
Charity Care	\$692,481	0.9%	0.7%	1.30	0.7%	1.37	0.7%	1.32	0.8%	1.16
Bad Debt	\$755,923	1.0%	1.0%	0.99	1.5%	0.68	1.3%	0.80	2.1%	0.49
All Other	\$1,150,716	1.5%	2.8%	0.55	2.7%	0.57	2.4%	0.64	3.5%	0.44
Total Deductions	\$31,190,074	41.8%	65.8%	0.64	48.5%	0.86	52.8%	0.79	40.6%	1.03
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.8%	6.5%	0.58	3.4%	1.12	4.2%	0.91	2.9%	1.29
Net Gains/Losses as % of Net Income		0.1%	29.4%	0.00	46.4%	0.00	27.5%	0.00	4,342.4%	0.00
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$17,350,514	50.7%	42.4%	1.19	52.8%	0.96	46.9%	1.08	56.1%	0.90
Supplies & Services	\$15,856,676	46.3%	51.3%	0.90	40.1%	1.16	45.9%	1.01	38.3%	1.21
Capital Component	\$1,017,738	3.0%	6.2%	0.48	7.1%	0.42	7.1%	0.42	5.6%	0.53
<b>Fiscal Statistics</b>										
Operating Margin (%)		24.2%	10.4%	2.33	12.3%	1.97	14.1%	1.72	6.4%	3.77
Total Hospital Net Income (%)		24.2%	14.1%	1.72	20.8%	1.17	18.4%	1.32	-0.2%	N/A
Return on Equity (%)		0.3%	6.3%	0.05	2.3%	0.15	1.6%	0.21	-0.2%	N/A
Current Ratio		2.8	4.1	0.68	3.1	0.89	2.8	1.00	1.5	1.89
Days in Net Patient Accounts Receivable	2,713.0		87.5	31.01	372.2	7.29	469.6	5.78	54.3	49.92
Average Payment Period	3,074.5		89.9	34.21	407.2	7.55	503.0	6.11	176.9	17.38
Equity Financing (%)		47.4%	64.7%	0.73	51.8%	0.92	50.7%	0.94	47.5%	1.00
Long-Term Debt to Equity Ratio		0.8	0.3	2.55	0.7	1.23	0.7	1.14	0.0	110.64
Times Interest Earned	1,143.7		21.0	54.39	56.7	20.17	28.6	40.00	-0.2	N/A
Total Asset Turnover		0.0	0.4	0.03	0.1	0.14	0.1	0.17	1.1	0.01
Average Age of Plant (Years)		956.5	17.1	56.06	55.6	17.20	72.9	13.13	16.5	57.93
Increase (Decrease) Total Net Patient Revenue		71.3%	12.7%	5.60	17.4%	4.10	13.5%	5.29	8.2%	8.70
Outpatient Gross Revenue (% of Total GPR)		87.9%	64.9%	1.35	86.8%	1.01	80.3%	1.10	87.8%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$8,517		\$18,658	0.46	\$14,908	0.57	\$17,504	0.49	\$9,699	0.88
Inpatient Net Revenue per Day	\$2,016		\$3,656	0.55	\$3,393	0.59	\$4,490	0.45	\$3,032	0.66
Outpatient Net Revenue per Visit	\$472		\$781	0.60	\$924	0.51	\$784	0.60	\$749	0.63

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$74,644,387	Cash & Cash Equivalents	\$99,648,000	Current Liabilities	\$280,428,000
Less Deductions	\$31,190,074	Net Patient Receivables	\$322,991,000	Long-Term Debt	\$1,268,807,000
Net Patient Revenue	\$43,454,313	Other Receivables	\$205,942,000	Other Liabilities	\$134,673,000
Plus Other Revenue	\$1,708,007			Subtotal	\$1,683,908,000
Total Revenue	\$45,162,320	Land, Buildings & Equipment (Net)	\$1,077,713,000		
Less Expenses	\$34,224,928	Other Assets	\$1,493,585,000	Unrestricted Fund Balance	\$1,515,971,000
Non-Operating Gains/Losses	\$9,310			Restricted Fund Balance	\$130,865,000
Net Income	\$10,946,702	Total Assets	\$3,199,879,000	Total Liabilities & Fund Balance	\$3,199,879,000