

168 Aurora Sinai Medical Center
 945 N 12th Street, PO Box 342
 Milwaukee, WI 53233
 414-219-2000

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Milwaukee**
 Analysis Area: **Milwaukee County (2B)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	43.8%	57.9%	0.76	68.4%	0.64	58.1%	0.75	56.5%	0.78
Obstetrics	41.8%	36.8%	1.14	42.5%	0.45	31.4%	1.33	18.4%	2.28
Pediatrics	0.0%	59.6%	N/A	78.9%	N/A	77.0%	N/A	0.0%	N/A
Total Hospital	42.0%	58.7%	0.71	68.1%	0.62	55.7%	0.75	43.3%	0.97
Average Census (Patients)									
Adult Medical-Surgical	43.4	26.8	1.62	106.2	0.41	31.3	1.38	55.9	0.78
Obstetrics	19.2	4.8	3.97	17.1	1.12	4.8	3.97	8.4	2.28
Pediatrics	0.0	1.5	N/A	7.5	N/A	4.0	N/A	0.0	N/A
Total Hospital	96.5	49.8	1.94	158.1	0.61	61.6	1.57	99.7	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	5.7	4.6	1.23	5.5	1.02	4.4	1.29	6.7	0.85
Obstetrics	2.9	2.4	1.20	2.6	1.12	2.4	1.24	1.3	2.34
Pediatrics	0.0	3.8	N/A	3.5	N/A	3.5	N/A	0.0	N/A
Total Hospital	5.0	4.9	1.03	6.0	0.84	4.6	1.08	5.1	0.98
Surgical Operations									
Inpatient	1,422	1,037	1.37	2,696	0.53	1,302	1.09	1,455	0.98
Outpatient	2,574	3,865	0.67	4,901	0.53	5,418	0.48	1,798	1.43
Inpatient as % of All Surgeries	35.6%	21.2%	1.68	35.5%	1.00	19.4%	1.84	44.7%	0.80
Outpatient Visits									
Non-Emergency Visits	129,134	145,246	0.89	244,552	0.53	219,131	0.59	134,473	0.96
Emergency Visits	48,980	16,058	3.05	36,633	1.34	24,739	1.98	47,689	1.03
Full-Time Equivalents (FTEs)									
Administrators	36.0	19.0	1.89	50.6	0.71	20.7	1.74	36.0	1.00
Nurses, Licensed	547.3	247.5	2.21	682.1	0.80	342.9	1.60	573.0	0.96
Ancillary Nursing Personnel	165.6	40.3	4.11	143.1	1.16	54.5	3.04	168.7	0.98
All Other Personnel	1,191.3	496.2	2.40	1,134.1	1.05	656.1	1.82	1,196.4	1.00
Total FTEs	1,940.2	803.0	2.42	2,009.8	0.97	1,074.1	1.81	1,974.1	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.8	13.0	1.06	14.7	0.94	10.1	1.36	14.9	0.93
Nurses, Licensed	209.6	168.4	1.24	198.5	1.06	168.5	1.24	236.7	0.89
Ancillary Nursing Personnel	63.4	27.4	2.31	41.6	1.52	26.8	2.37	69.7	0.91
All Other Personnel	456.1	337.6	1.35	330.0	1.38	322.3	1.42	494.4	0.92
Total FTEs	742.9	546.4	1.36	584.8	1.27	527.7	1.41	815.7	0.91

Total Hospital:
 Beds Set Up & Staffed 230
 Discharges 7,020
 Inpatient Days 35,239

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 35
 Total Births 2,166
 Newborn Days 3,524

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	99	2,799	15,840	43.8%	43.4	5.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	2	18	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	46	2,385	7,013	41.8%	19.2	2.9
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	24	467	4,186	47.8%	11.5	9.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	43	408	8,200	52.2%	22.5	20.1
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	36	0	36.0	Surgical Personnel	29	9	33.1
Physicians & Dentists	88	50	108.1	Radiological Services Personnel	33	21	43.3
Medical & Dental Residents	58	0	58.0	Sonographers	20	11	26.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	28	8	32.9
Registered Nurses	382	206	505.2	Occupational Therapists	7	9	10.7
Certified Nurse Midwives	9	4	10.7	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	1	2	1.7	Physical Therapists	23	15	30.3
Ancillary Nursing Personnel	82	143	165.6	Physical Therapy Assistants/Aides	6	8	7.9
Medical Assistants	42	6	44.6	Recreational Therapists	0	0	0.0
Physician Assistants	24	8	27.5	Dietitians & Nutritionists	7	8	11.4
Nurse Practitioners	20	3	22.4	Psychologists	6	1	6.6
Certified Registered Nurse Anesthetists	4	1	4.3	Social Workers	15	5	18.7
Clinical Nurse Specialists	3	0	3.0	All Other Health Professionals	189	62	219.2
Health Info Mgmt-Administrators/Technicians	22	1	22.6	All Other Personnel	337	77	377.1
Pharmacy Personnel	63	22	73.0				
Clinical Laboratory Personnel	28	18	38.8				
				Total	1,563	698	1,940.2

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	2B Value	Ratio	6 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$261,130,824	30.0%	46.6%	0.64	44.6%	0.67	43.4%	0.69	30.5%	0.98
Medical Assistance	\$416,186,116	47.8%	14.4%	3.31	21.6%	2.21	18.4%	2.60	47.3%	1.01
Commercial	\$164,370,982	18.9%	33.9%	0.56	30.1%	0.63	33.8%	0.56	18.9%	1.00
All Other	\$29,196,898	3.4%	5.1%	0.66	3.7%	0.92	4.3%	0.77	3.2%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$216,506,377	24.9%	35.2%	0.71	35.8%	0.69	33.7%	0.74	25.2%	0.99
Medical Assistance	\$334,405,456	38.4%	11.1%	3.47	16.4%	2.33	14.1%	2.72	36.5%	1.05
Commercial	\$78,134,887	9.0%	14.9%	0.60	14.1%	0.64	13.7%	0.66	9.0%	0.99
Charity Care	\$14,906,954	1.7%	0.7%	2.40	0.9%	1.95	0.7%	2.60	1.9%	0.89
Bad Debt	\$11,144,525	1.3%	1.0%	1.26	0.9%	1.36	1.3%	1.02	1.4%	0.91
All Other	\$8,190,327	0.9%	2.8%	0.34	1.3%	0.74	2.7%	0.35	0.8%	1.12
Total Deductions	\$663,288,526	76.2%	65.8%	1.16	69.4%	1.10	66.0%	1.15	74.9%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	5.0%	6.5%	0.77	5.3%	0.94	6.7%	0.74	11.8%	0.42	
Net Gains/Losses as % of Net Income	0.0%	29.4%	N/A	N/A	N/A	20.9%	N/A	0.0%	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$98,402,066	45.0%	42.4%	1.06	34.5%	1.31	43.3%	1.04	43.8%	1.03
Supplies & Services	\$108,477,485	49.6%	51.3%	0.97	59.5%	0.83	49.2%	1.01	51.1%	0.97
Capital Component	\$11,755,988	5.4%	6.2%	0.86	6.0%	0.90	7.4%	0.72	5.1%	1.05
Fiscal Statistics										
Operating Margin (%)	-0.1%	10.4%	N/A	11.2%	N/A	12.2%	N/A	0.1%	N/A	
Total Hospital Net Income (%)	-0.1%	14.1%	N/A	10.9%	N/A	15.0%	N/A	0.1%	N/A	
Return on Equity (%)	0.0%	6.3%	N/A	7.1%	N/A	3.8%	N/A	0.0%	N/A	
Current Ratio	0.0	4.1	N/A	6.9	N/A	4.0	N/A	0.0	N/A	
Days in Net Patient Accounts Receivable	0.0	87.5	N/A	56.9	N/A	139.1	N/A	0.0	N/A	
Average Payment Period	0.0	89.9	N/A	51.3	N/A	140.8	N/A	0.0	N/A	
Equity Financing (%)	0.0%	64.7%	N/A	83.8%	N/A	62.1%	N/A	0.0%	N/A	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A	
Times Interest Earned	0.9	21.0	0.04	14.2	0.06	15.1	0.06	1.1	0.81	
Total Asset Turnover	0.0	0.4	N/A	0.7	N/A	0.2	N/A	0.0	N/A	
Average Age of Plant (Years)	0.0	17.1	N/A	11.7	N/A	23.5	N/A	0.0	N/A	
Increase (Decrease) Total Net Patient Revenue	8.8%	12.7%	0.69	11.5%	0.76	18.6%	0.47	-4.3%	N/A	
Outpatient Gross Revenue (% of Total GPR)	60.0%	64.9%	0.92	52.8%	1.14	69.2%	0.87	55.7%	1.08	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,642	\$18,658	0.62	\$25,873	0.45	\$18,023	0.65	\$14,679	0.79	
Inpatient Net Revenue per Day	\$2,141	\$3,656	0.59	\$4,216	0.51	\$3,813	0.56	\$2,650	0.81	
Outpatient Net Revenue per Visit	\$769	\$781	0.98	\$852	0.90	\$729	1.05	\$535	1.44	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$870,884,820	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$663,288,526	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$207,596,294	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$10,869,999			Subtotal	\$0
Total Revenue	\$218,466,294	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$0
Less Expenses	\$218,635,539	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$0	Total Liabilities & Fund Balance	\$0
Net Income	-\$169,245				