

067 Aurora Medical Center - Bay Area
 3003 University Drive
 Marinette, WI 54143
 715-735-6621

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Marinette
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	61.0%	60.7%	1.01	62.0%	0.98	58.7%	1.04	59.9%	1.02
Obstetrics	28.6%	37.3%	0.77	34.4%	0.06	29.8%	0.96	36.1%	0.79
Pediatrics	0.0%	67.4%	N/A	14.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	52.2%	61.9%	0.84	56.6%	0.92	59.2%	0.88	46.9%	1.11
Average Census (Patients)									
Adult Medical-Surgical	25.0	27.3	0.92	27.3	0.92	18.7	1.33	24.6	1.02
Obstetrics	2.0	4.7	0.42	3.8	0.53	2.5	0.79	2.5	0.79
Pediatrics	0.0	1.7	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	33.9	50.5	0.67	46.9	0.72	35.1	0.97	34.2	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	4.9	4.9	0.99	4.6	1.07	4.5	1.09	4.0	1.21
Obstetrics	2.0	2.4	0.84	2.3	0.88	2.2	0.92	2.2	0.93
Pediatrics	0.0	4.0	N/A	2.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	5.2	5.3	0.98	4.8	1.09	4.6	1.12	4.5	1.16
Surgical Operations									
Inpatient	290	990	0.29	796	0.36	526	0.55	340	0.85
Outpatient	2,187	4,017	0.54	5,614	0.39	3,165	0.69	2,249	0.97
Inpatient as % of All Surgeries	11.7%	19.8%	0.59	12.4%	0.94	14.3%	0.82	13.1%	0.89
Outpatient Visits									
Non-Emergency Visits	81,207	141,022	0.58	209,631	0.39	102,926	0.79	82,200	0.99
Emergency Visits	20,264	17,305	1.17	18,500	1.10	18,037	1.12	20,474	0.99
Full-Time Equivalents (FTEs)									
Administrators	10.0	18.9	0.53	21.3	0.47	17.9	0.56	11.0	0.91
Nurses, Licensed	147.6	234.4	0.63	265.2	0.56	148.0	1.00	178.8	0.83
Ancillary Nursing Personnel	42.5	38.1	1.12	40.3	1.05	25.5	1.67	56.0	0.76
All Other Personnel	283.3	466.6	0.61	448.1	0.63	271.6	1.04	348.7	0.81
Total FTEs	483.4	758.0	0.64	775.0	0.62	463.0	1.04	594.4	0.81
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.2	12.6	0.49	11.2	0.55	13.6	0.45	7.8	0.79
Nurses, Licensed	91.1	156.2	0.58	139.6	0.65	112.9	0.81	127.0	0.72
Ancillary Nursing Personnel	26.2	25.4	1.03	21.2	1.24	19.5	1.35	39.7	0.66
All Other Personnel	174.8	310.9	0.56	235.8	0.74	207.1	0.84	247.6	0.71
Total FTEs	298.3	505.0	0.59	407.8	0.73	353.1	0.84	422.1	0.71

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	65	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	11
Discharges	2,380	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	160
Inpatient Days	12,376			Inpatient Days	0	Newborn Days	308

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	41	1,866	9,129	61.0%	25.0	4.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	362	732	28.6%	2.0	2.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	10	266	2,283	62.5%	6.3	8.6
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	3	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	1	4	40	232	15.9%	0.6	5.8

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	10	0	10.0	Surgical Personnel	8	8	12.5
Physicians & Dentists	23	10	24.0	Radiological Services Personnel	27	17	33.7
Medical & Dental Residents	0	0	0.0	Sonographers	3	3	3.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	12	9.7
Registered Nurses	73	99	132.4	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	4	5	7.4	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	16	65	42.5	Physical Therapy Assistants/Aides	0	1	0.9
Medical Assistants	5	2	6.6	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	5	1	5.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	22	15	24.1
Health Info Mgmt-Administrators/Technicians	12	1	12.8	All Other Personnel	80	57	110.5
Pharmacy Personnel	13	10	16.1				
Clinical Laboratory Personnel	14	19	22.9				
				Total	326	325	483.4

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$272,126,764	58.2%	47.3%	1.23	47.8%	1.22	50.2%	1.16	56.7%	1.03
Medical Assistance	\$62,737,961	13.4%	14.4%	0.93	12.4%	1.08	14.7%	0.91	13.9%	0.96
Commercial	\$89,340,728	19.1%	32.9%	0.58	34.5%	0.55	30.7%	0.62	21.6%	0.88
All Other	\$43,487,209	9.3%	5.4%	1.72	5.3%	1.75	4.4%	2.11	7.8%	1.20
Deductions as % of Total Gross Patient Revenue										
Medicare	\$227,885,507	48.7%	36.1%	1.35	36.7%	1.33	37.5%	1.30	46.2%	1.06
Medical Assistance	\$54,967,558	11.8%	11.3%	1.04	9.9%	1.19	11.2%	1.05	12.0%	0.98
Commercial	\$49,324,973	10.5%	14.8%	0.71	15.4%	0.69	12.7%	0.83	9.3%	1.13
Charity Care	\$3,255,718	0.7%	0.7%	0.96	0.8%	0.93	0.8%	0.84	0.8%	0.84
Bad Debt	\$4,875,692	1.0%	0.9%	1.19	0.9%	1.18	1.0%	1.04	1.5%	0.70
All Other	\$30,865,079	6.6%	3.0%	2.17	3.5%	1.90	2.8%	2.35	5.1%	1.29
Total Deductions	\$371,174,527	79.4%	66.8%	1.19	67.1%	1.18	66.0%	1.20	74.9%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	1.0%	5.7%	0.18		3.6%	0.29	3.3%	0.31	0.9%	1.12
Net Gains/Losses as % of Net Income	N/A	N/A	N/A		N/A	N/A	14,078.6%	N/A	25.6%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$45,226,575	40.5%	41.8%	0.97	43.8%	0.93	41.0%	0.99	37.7%	1.07
Supplies & Services	\$56,582,956	50.7%	52.2%	0.97	50.3%	1.01	52.7%	0.96	51.7%	0.98
Capital Component	\$9,833,726	8.8%	6.0%	1.47	5.9%	1.49	6.3%	1.40	10.6%	0.83
Fiscal Statistics										
Operating Margin (%)	-14.5%	5.7%	N/A		6.7%	N/A	2.9%	N/A	4.9%	N/A
Total Hospital Net Income (%)	-8.2%	3.5%	N/A		4.5%	N/A	0.0%	387.24	6.5%	N/A
Return on Equity (%)	-4.2%	1.4%	N/A		2.9%	N/A	0.0%	466.77	3.3%	N/A
Current Ratio	7.0	3.9	1.79		5.4	1.28	3.2	2.17	3.5	1.97
Days in Net Patient Accounts Receivable	57.8	91.7	0.63		52.8	1.09	88.3	0.65	58.7	0.98
Average Payment Period	35.1	91.7	0.38		47.9	0.73	85.8	0.41	85.5	0.41
Equity Financing (%)	51.0%	59.1%	0.86		77.7%	0.66	60.3%	0.85	51.4%	0.99
Long-Term Debt to Equity Ratio	0.7	0.4	1.68		0.1	5.33	0.4	1.71	0.7	1.05
Times Interest Earned	-2.2	5.7	N/A		6.8	N/A	1.0	N/A	3.2	N/A
Total Asset Turnover	0.5	0.4	1.17		0.7	0.72	0.4	1.11	0.5	0.96
Average Age of Plant (Years)	4.2	18.1	0.23		10.8	0.39	16.0	0.26	2.9	1.44
Increase (Decrease) Total Net Patient Revenue	-11.0%	3.5%	N/A		3.1%	N/A	3.7%	N/A	12.4%	N/A
Outpatient Gross Revenue (% of Total GPR)	77.0%	66.2%	1.16		74.8%	1.03	73.1%	1.05	75.0%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,286	\$19,849	0.62		\$15,277	0.80	\$13,245	0.93	\$12,404	0.99
Inpatient Net Revenue per Day	\$2,146	\$3,697	0.58		\$3,088	0.69	\$2,825	0.76	\$2,679	0.80
Outpatient Net Revenue per Visit	\$711	\$819	0.87		\$666	1.07	\$766	0.93	\$783	0.91

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$467,692,661	Cash & Cash Equivalents	\$40,296,682	Current Liabilities	\$10,110,936
Less Deductions	\$371,174,527	Net Patient Receivables	\$15,285,326	Long-Term Debt	\$71,830,000
Net Patient Revenue	\$96,518,134	Other Receivables	\$207,977	Other Liabilities	\$16,219,598
Plus Other Revenue	\$995,204			Subtotal	\$98,160,534
Total Revenue	\$97,513,339	Land, Buildings & Equipment (Net)	\$127,532,959	Unrestricted Fund Balance	\$102,254,940
Less Expenses	\$111,643,257	Other Assets	\$17,092,528	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$5,641,224			Total Liabilities & Fund Balance	\$200,415,474
Net Income	-\$8,488,694	Total Assets	\$200,415,472		