

**152 Gundersen Tri-County Hospital and Clinics**  
 18601 Lincoln Street  
 Whitehall, WI 54773  
 715-538-4361

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Trempealeau  
 Analysis Area: Southwestern (5B)  
 Volume Group: 1

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	18.0%	60.7%	0.30	48.3%	0.37	15.0%	1.20	12.1%	1.49
Obstetrics	0.0%	37.3%	N/A	52.2%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	0.0%	67.4%	N/A	27.8%	N/A	59.0%	N/A	0.0%	N/A
Total Hospital	25.9%	61.9%	0.42	52.3%	0.50	19.9%	1.30	14.0%	1.86
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	2.7	27.3	0.10	17.3	0.16	2.6	1.06	1.8	1.49
Obstetrics	0.0	4.7	N/A	4.4	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	1.7	N/A	0.6	N/A	0.2	N/A	0.0	N/A
Total Hospital	3.9	50.5	0.08	28.6	0.14	3.5	1.10	2.1	1.86
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	5.4	4.9	1.09	3.9	1.37	3.9	1.36	3.4	1.59
Obstetrics	0.0	2.4	N/A	3.2	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	4.0	N/A	2.3	N/A	2.5	N/A	0.0	N/A
Total Hospital	7.6	5.3	1.44	5.3	1.43	4.8	1.57	4.2	1.83
<b>Surgical Operations</b>									
Inpatient	0	990	N/A	777	N/A	64	N/A	0	N/A
Outpatient	147	4,017	0.04	2,953	0.05	1,572	0.09	183	0.80
Inpatient as % of All Surgeries	0.0%	19.8%	N/A	20.8%	N/A	3.9%	N/A	0.0%	N/A
<b>Outpatient Visits</b>									
Non-Emergency Visits	41,242	141,022	0.29	139,670	0.30	20,590	2.00	42,772	0.96
Emergency Visits	4,290	17,305	0.25	15,081	0.28	4,256	1.01	4,450	0.96
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.0	18.9	N/A	12.1	N/A	3.1	N/A	0.0	N/A
Nurses, Licensed	33.7	234.4	0.14	149.1	0.23	36.9	0.92	27.8	1.21
Ancillary Nursing Personnel	24.6	38.1	0.65	20.6	1.20	6.4	3.86	10.5	2.35
All Other Personnel	84.7	466.6	0.18	402.4	0.21	63.8	1.33	112.9	0.75
Total FTEs	143.1	758.0	0.19	584.2	0.24	110.2	1.30	151.2	0.95
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.0	12.6	N/A	8.3	N/A	16.5	N/A	0.0	N/A
Nurses, Licensed	206.1	156.2	1.32	102.9	2.00	195.6	1.05	247.3	0.83
Ancillary Nursing Personnel	150.4	25.4	5.93	14.2	10.58	33.9	4.44	93.3	1.61
All Other Personnel	517.3	310.9	1.66	277.6	1.86	338.7	1.53	1,004.6	0.51
Total FTEs	873.8	505.0	1.73	403.1	2.17	584.8	1.49	1,345.1	0.65

**Total Hospital:**  
 Beds Set Up & Staffed 15  
 Discharges 187  
 Inpatient Days 1,419

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 71  
 Inpatient Days 1,674

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	15	183	985	18.0%	2.7	5.4
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	13	434	0.0%	1.2	33.4
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	0	1	0.2
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	3	4.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	1	0.9
Registered Nurses	23	14	29.5	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	1	1.2	Physical Therapists	2	2	3.3
Ancillary Nursing Personnel	17	17	24.6	Physical Therapy Assistants/Aides	1	1	1.9
Medical Assistants	3	1	3.3	Recreational Therapists	0	0	0.0
Physician Assistants	3	1	3.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	3	0	3.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	1	0.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	6	16	10.6
Health Info Mgmt-Administrators/Technicians	4	0	4.0	All Other Personnel	35	15	44.0
Pharmacy Personnel	1	2	2.1				
Clinical Laboratory Personnel	1	6	5.8				
				<b>Total</b>	<b>104</b>	<b>82</b>	<b>143.1</b>

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	5B Value	Ratio	1 Value	Ratio	FY 2021	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$21,540,596	49.2%	47.3%	1.04	46.5%	1.06	47.0%	1.05	47.6%	1.03
Medical Assistance	\$6,228,629	14.2%	14.4%	0.99	10.5%	1.35	13.0%	1.09	13.9%	1.02
Commercial	\$13,179,803	30.1%	32.9%	0.91	34.6%	0.87	36.0%	0.84	28.1%	1.07
All Other	\$2,865,852	6.5%	5.4%	1.21	8.4%	0.78	4.0%	1.63	10.4%	0.63
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$8,037,180	18.3%	36.1%	0.51	33.5%	0.55	26.2%	0.70	19.3%	0.95
Medical Assistance	\$4,143,791	9.5%	11.3%	0.84	8.4%	1.12	9.3%	1.02	8.0%	1.18
Commercial	\$5,186,426	11.8%	14.8%	0.80	16.0%	0.74	11.3%	1.05	11.0%	1.08
Charity Care	\$593,562	1.4%	0.7%	1.87	0.5%	2.62	0.7%	1.95	0.8%	1.61
Bad Debt	\$429,964	1.0%	0.9%	1.12	0.8%	1.17	1.5%	0.63	1.0%	1.03
All Other	\$893,104	2.0%	3.0%	0.67	6.3%	0.32	2.2%	0.91	3.5%	0.59
Total Deductions	\$19,284,027	44.0%	66.8%	0.66	65.6%	0.67	51.3%	0.86	43.5%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	4.4%	5.7%	0.77	23.7%	0.19	4.8%	0.93	4.9%	0.91	
Net Gains/Losses as % of Net Income	N/A	N/A	N/A	125.8%	N/A	11.4%	N/A	2.2%	N/A	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$15,705,689	57.4%	41.8%	1.37	53.3%	1.08	49.1%	1.17	51.8%	1.11
Supplies & Services	\$10,832,655	39.6%	52.2%	0.76	42.3%	0.94	43.7%	0.91	44.6%	0.89
Capital Component	\$818,568	3.0%	6.0%	0.50	4.4%	0.68	7.2%	0.42	3.6%	0.83
<b>Fiscal Statistics</b>										
Operating Margin (%)	-6.6%	5.7%	N/A	0.8%	N/A	6.2%	N/A	9.7%	N/A	
Total Hospital Net Income (%)	-6.0%	3.5%	N/A	-3.1%	1.96	6.9%	N/A	9.9%	N/A	
Return on Equity (%)	-2.5%	1.4%	N/A	-2.3%	1.07	7.1%	N/A	10.6%	N/A	
Current Ratio	6.5	3.9	1.67	29.1	0.22	3.3	1.99	7.0	0.93	
Days in Net Patient Accounts Receivable	63.2	91.7	0.69	57.9	1.09	58.5	1.08	56.9	1.11	
Average Payment Period	36.0	91.7	0.39	11.8	3.07	38.2	0.94	43.0	0.84	
Equity Financing (%)	31.7%	59.1%	0.54	87.6%	0.36	49.5%	0.64	71.8%	0.44	
Long-Term Debt to Equity Ratio	2.0	0.4	4.84	0.1	30.30	0.8	2.66	0.0	64.62	
Times Interest Earned	-46.0	5.7	N/A	-6.2	7.40	6.4	N/A	57.3	N/A	
Total Asset Turnover	0.4	0.4	0.97	0.8	0.52	1.0	0.39	1.1	0.38	
Average Age of Plant (Years)	20.7	18.1	1.14	9.7	2.14	7.1	2.92	18.0	1.15	
Increase (Decrease) Total Net Patient Revenue	4.0%	3.5%	1.12	3.0%	1.30	8.5%	0.47	9.9%	0.40	
Outpatient Gross Revenue (% of Total GPR)	83.9%	66.2%	1.27	82.1%	1.02	81.4%	1.03	84.6%	0.99	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$20,214	\$19,849	1.02	\$19,610	1.03	\$19,261	1.05	\$17,051	1.19	
Inpatient Net Revenue per Day	\$2,053	\$3,697	0.56	\$3,774	0.54	\$2,916	0.70	\$2,153	0.95	
Outpatient Net Revenue per Visit	\$427	\$819	0.52	\$837	0.51	\$812	0.53	\$406	1.05	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$43,814,880	Cash & Cash Equivalents	\$10,878,244	Current Liabilities	\$2,632,281
Less Deductions	\$19,284,027	Net Patient Receivables	\$4,247,418	Long-Term Debt	\$40,629,693
Net Patient Revenue	\$24,530,853	Other Receivables	\$1,247,730	Other Liabilities	\$0
Plus Other Revenue	\$1,138,044			Subtotal	\$43,261,974
Total Revenue	\$25,668,897	Land, Buildings & Equipment (Net)	\$22,473,432	Unrestricted Fund Balance	\$20,099,182
Less Expenses	\$27,356,912	Other Assets	\$24,514,332	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$132,077			Total Liabilities & Fund Balance	\$63,361,156
Net Income	-\$1,555,938	Total Assets	\$63,361,156		