

**189 Aurora Medical Center - Kenosha**  
10400 75th Avenue  
Kenosha, WI 53142  
262-948-5600

Fiscal Year: 01/01 to 12/31  
Type: GMS  
General Medical & Surgical

County: Kenosha  
Analysis Area: Southeastern (2A)  
Volume Group: 6

Control:

|                                               |         | All GMS Hospitals |       | Analysis Area<br>2A |       | Volume Group<br>6 |       | FY 2024 vs. 2023 |       |
|-----------------------------------------------|---------|-------------------|-------|---------------------|-------|-------------------|-------|------------------|-------|
| Selected Utilization Statistics               |         | Value             | Ratio | Value               | Ratio | Value             | Ratio | FY 2023          | Ratio |
| <b>Occupancy Rate (%)</b>                     |         |                   |       |                     |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 84.0%   | 63.0%             | 1.33  | 67.1%               | 1.25  | 62.3%             | 1.35  | 81.5%            | 1.03  |
| Obstetrics                                    | 42.3%   | 40.9%             | 1.03  | 41.8%               | 0.08  | 32.8%             | 1.29  | 47.6%            | 0.89  |
| Pediatrics                                    | 0.0%    | 77.7%             | N/A   | 0.0%                | N/A   | 98.7%             | N/A   | 0.0%             | N/A   |
| Total Hospital                                | 74.6%   | 63.6%             | 1.17  | 64.2%               | 1.16  | 62.3%             | 1.20  | 74.3%            | 1.00  |
| <b>Average Census (Patients)</b>              |         |                   |       |                     |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 44.5    | 25.0              | 1.78  | 24.5                | 1.82  | 24.7              | 1.80  | 43.2             | 1.03  |
| Obstetrics                                    | 3.4     | 5.2               | 0.65  | 5.1                 | 0.67  | 3.2               | 1.05  | 3.8              | 0.89  |
| Pediatrics                                    | 0.0     | 3.9               | N/A   | 0.0                 | N/A   | 7.6               | N/A   | 0.0              | N/A   |
| Total Hospital                                | 61.2    | 46.9              | 1.31  | 44.3                | 1.38  | 47.9              | 1.28  | 60.9             | 1.00  |
| <b>Average Length of Stay (Days)</b>          |         |                   |       |                     |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 3.5     | 4.3               | 0.81  | 4.2                 | 0.84  | 4.1               | 0.86  | 3.7              | 0.95  |
| Obstetrics                                    | 6.0     | 2.4               | 2.49  | 2.3                 | 2.60  | 2.4               | 2.55  | 6.2              | 0.97  |
| Pediatrics                                    | 0.0     | 3.9               | N/A   | 0.0                 | N/A   | 3.5               | N/A   | 0.0              | N/A   |
| Total Hospital                                | 4.1     | 4.8               | 0.85  | 4.4                 | 0.94  | 4.5               | 0.92  | 4.4              | 0.94  |
| <b>Surgical Operations</b>                    |         |                   |       |                     |       |                   |       |                  |       |
| Inpatient                                     | 1,109   | 1,014             | 1.09  | 1,039               | 1.07  | 880               | 1.26  | 1,035            | 1.07  |
| Outpatient                                    | 3,906   | 4,465             | 0.87  | 4,179               | 0.93  | 5,032             | 0.78  | 3,893            | 1.00  |
| Inpatient as % of All Surgeries               | 22.1%   | 18.5%             | 1.19  | 19.9%               | 1.11  | 14.9%             | 1.49  | 21.0%            | 1.05  |
| <b>Outpatient Visits</b>                      |         |                   |       |                     |       |                   |       |                  |       |
| Non-Emergency Visits                          | 156,790 | 139,692           | 1.12  | 122,527             | 1.28  | 212,752           | 0.74  | 150,617          | 1.04  |
| Emergency Visits                              | 32,004  | 17,650            | 1.81  | 19,187              | 1.67  | 24,278            | 1.32  | 31,688           | 1.01  |
| <b>Full-Time Equivalents (FTEs)</b>           |         |                   |       |                     |       |                   |       |                  |       |
| Administrators                                | 6.1     | 4.3               | 1.42  | 2.4                 | 2.58  | 5.1               | 1.21  | 16.9             | 0.36  |
| Nurses, Licensed                              | 403.7   | 232.9             | 1.73  | 196.3               | 2.06  | 296.9             | 1.36  | 384.8            | 1.05  |
| Ancillary Nursing Personnel                   | 73.3    | 38.9              | 1.88  | 42.3                | 1.74  | 40.5              | 1.81  | 70.7             | 1.04  |
| All Other Personnel                           | 622.3   | 451.0             | 1.38  | 342.1               | 1.82  | 592.9             | 1.05  | 636.7            | 0.98  |
| Total FTEs                                    | 1,105.5 | 727.1             | 1.52  | 583.0               | 1.90  | 935.4             | 1.18  | 1,109.0          | 1.00  |
| <b>FTEs per 100 Patient Census (Adjusted)</b> |         |                   |       |                     |       |                   |       |                  |       |
| Administrators                                | 2.9     | 3.0               | 0.96  | 1.7                 | 1.72  | 2.9               | 0.99  | 8.6              | 0.33  |
| Nurses, Licensed                              | 188.3   | 160.0             | 1.18  | 137.5               | 1.37  | 169.8             | 1.11  | 197.4            | 0.95  |
| Ancillary Nursing Personnel                   | 34.2    | 26.7              | 1.28  | 29.6                | 1.16  | 23.2              | 1.48  | 36.3             | 0.94  |
| All Other Personnel                           | 290.3   | 309.9             | 0.94  | 239.6               | 1.21  | 339.2             | 0.86  | 326.6            | 0.89  |
| Total FTEs                                    | 515.7   | 499.6             | 1.03  | 408.4               | 1.26  | 535.1             | 0.96  | 568.9            | 0.91  |

**Total Hospital:**

Beds Set Up & Staffed 82  
Discharges 5,412  
Inpatient Days 22,399

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 0  
Inpatient Days 0

**Newborn Nursery:**

Bassinets 12  
Total Births 1,155  
Newborn Days 1,787

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| Inpatient Service Area                | Level of Service* | Beds Set Up & Staffed<br>12/31/2024 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| <b>General Medical-Surgical</b>       |                   |                                     |                          |                      |                    |                           |                               |
| Adult Medical-Surgical, Acute         | H                 | 53                                  | 4,645                    | 16,294               | 84.0%              | 44.5                      | 3.5                           |
| Orthopedic                            | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Rehabilitation & Physical Medicine    | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Hospice                               | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Palliative Care                       | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Acute Long-Term Care                  | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Acute                           | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Pediatric, acute</b>               | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Geriatric, acute</b>               | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Obstetrics</b>                     | H                 | 8                                   | 206                      | 1,240                | 42.3%              | 3.4                       | 6.0                           |
| <b>Psychiatric</b>                    | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Alcoholism/chemical dependency</b> | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Intensive Care</b>                 |                   |                                     |                          |                      |                    |                           |                               |
| ICU/CCU                               | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Cardiac Intensive Unit                | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Pediatric Intensive Care              | N                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Burn Care                             | N                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Mixed Intensive Care                  | H                 | 12                                  | 552                      | 3,697                | 84.2%              | 10.1                      | 6.7                           |
| Step-Down (Special Care)              | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Neonatal Intensive/Intermediate Care  | H                 | 9                                   | 120                      | 1,168                | 35.5%              | 3.2                       | 9.7                           |
| <b>Care</b>                           |                   |                                     |                          |                      |                    |                           |                               |
| Other Intensive Care                  | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Subacute care</b>                  | N                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Other inpatient</b>                | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* H = Service is provided in or by the Hospital, S = Service is provided by the System

C = Contracted, N = Service Not Provided

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| Occupation                                  | Number<br>Full-Time | Number<br>Part-Time | Number<br>FTE | Occupation                            | Number<br>Full-Time | Number<br>Part-Time | Number<br>FTE  |
|---------------------------------------------|---------------------|---------------------|---------------|---------------------------------------|---------------------|---------------------|----------------|
| Administrators                              | 5                   | 1                   | 6.1           | Radiological Services Personnel       | 45                  | 25                  | 57.7           |
| Dentists                                    | 0                   | 0                   | 0.0           | Sonographers                          | 12                  | 8                   | 16.1           |
| Medical & Dental Residents                  | 0                   | 0                   | 0.0           | Physician Assistants                  | 17                  | 3                   | 17.5           |
| Dental Hygienists                           | 0                   | 0                   | 0.0           | Surgical Technicians                  | 8                   | 5                   | 10.6           |
| Registered Nurses                           | 295                 | 149                 | 369.3         | Respiratory Therapists                | 11                  | 7                   | 13.6           |
| Certified Nurse Midwives                    | 0                   | 0                   | 0.0           | Occupational Therapists               | 3                   | 0                   | 3.0            |
| Licensed Practical Nurses                   | 5                   | 0                   | 5.0           | Occupational Therapy Assistants/Aides | 0                   | 0                   | 0.0            |
| Ancillary Nursing Personnel                 | 50                  | 49                  | 73.3          | Physical Therapists                   | 4                   | 1                   | 4.1            |
| Medical Assistants                          | 62                  | 12                  | 68.1          | Physical Therapy Assistants/Aides     | 1                   | 0                   | 1.0            |
| Nurse Practitioners                         | 22                  | 11                  | 26.9          | Recreational Therapists               | 0                   | 0                   | 0.0            |
| Certified Registered Nurse Anesthetists     | 2                   | 1                   | 2.6           | Dietitians & Nutritionists            | 2                   | 1                   | 2.6            |
| Clinical Nurse Specialists                  | 0                   | 0                   | 0.0           | Psychologists                         | 0                   | 0                   | 0.0            |
| Health Info Mgmt-Administrators/Technicians | 16                  | 3                   | 18.4          | Social Workers                        | 8                   | 1                   | 8.0            |
| Pharmacists                                 | 13                  | 2                   | 13.6          | Psychiatric Technicians               | 1                   | 0                   | 1.0            |
| Medical & Clinical LaboratoryTechnicians    | 22                  | 5                   | 24.1          | Pharmacy Technicians                  | 12                  | 11                  | 16.9           |
| Surgical Personnel                          | 17                  | 7                   | 21.9          | Medical Coding Technicians            | 6                   | 1                   | 6.5            |
| Directors/Managers                          | 42                  | 0                   | 42.0          | All Other Contracted Staff            | 0                   | 0                   | 0.0            |
| Food Service Workers                        | 22                  | 16                  | 29.0          | All Other Health Professionals        | 30                  | 16                  | 34.1           |
| Environmental Services Workers              | 24                  | 11                  | 29.8          | All Other Personnel                   | 134                 | 50                  | 165.5          |
| Medical & Clinical LaboratoryTechnologists  | 8                   | 4                   | 10.1          |                                       |                     |                     |                |
| All Other Radiologic Personnel              | 4                   | 10                  | 7.1           |                                       |                     |                     |                |
|                                             |                     |                     |               | <b>Total</b>                          | <b>903</b>          | <b>410</b>          | <b>1,105.5</b> |
| Total Active Privileged Medical Staff: 664  |                     |                     |               |                                       |                     |                     |                |

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|                                                   |               |       |                   |       |               |             |              |            |                  |         |       |
|---------------------------------------------------|---------------|-------|-------------------|-------|---------------|-------------|--------------|------------|------------------|---------|-------|
| Kenosha, WI 53142                                 |               |       | All GMS Hospitals |       | Analysis Area |             | Volume Group |            | FY 2024 vs. 2023 |         |       |
| Selected Financial Statistics                     |               |       | FY 2024           | Value | Ratio         | 2A<br>Value | Ratio        | 6<br>Value | Ratio            | FY 2023 | Ratio |
| Gross Revenue as % of Total Gross Patient Revenue |               |       |                   |       |               |             |              |            |                  |         |       |
| Medicare                                          | \$492,693,757 | 49.4% | 49.1%             | 1.01  | 53.9%         | 0.92        | 45.3%        | 1.09       | 48.0%            | 1.03    |       |
| Medical Assistance                                | \$118,609,694 | 11.9% | 13.0%             | 0.92  | 10.1%         | 1.18        | 17.8%        | 0.67       | 14.2%            | 0.84    |       |
| Commercial                                        | \$341,141,215 | 34.2% | 32.2%             | 1.06  | 33.1%         | 1.03        | 31.9%        | 1.07       | 33.2%            | 1.03    |       |
| All Other                                         | \$44,863,286  | 4.5%  | 5.7%              | 0.78  | 2.9%          | 1.56        | 5.0%         | 0.90       | 4.6%             | 0.97    |       |
| Deductions as % of Total Gross Patient Revenue    |               |       |                   |       |               |             |              |            |                  |         |       |
| Medicare                                          | \$420,134,806 | 42.1% | 38.3%             | 1.10  | 44.4%         | 0.95        | 36.1%        | 1.17       | 40.6%            | 1.04    |       |
| Medical Assistance                                | \$94,231,294  | 9.4%  | 10.2%             | 0.93  | 8.3%          | 1.13        | 13.5%        | 0.70       | 11.7%            | 0.81    |       |
| Commercial                                        | \$163,715,988 | 16.4% | 15.3%             | 1.07  | 16.7%         | 0.98        | 13.5%        | 1.22       | 15.7%            | 1.05    |       |
| Charity Care                                      | \$15,058,555  | 1.5%  | 0.9%              | 1.77  | 0.8%          | 1.83        | 0.7%         | 2.12       | 1.3%             | 1.20    |       |
| Bad Debt                                          | \$13,352,429  | 1.3%  | 1.0%              | 1.30  | 1.1%          | 1.23        | 1.0%         | 1.31       | 1.1%             | 1.18    |       |
| All Other                                         | \$19,780,559  | 2.0%  | 3.3%              | 0.61  | 1.7%          | 1.19        | 2.9%         | 0.69       | 2.3%             | 0.87    |       |
| Total Deductions                                  | \$726,273,631 | 72.8% | 68.9%             | 1.06  | 73.0%         | 1.00        | 67.7%        | 1.08       | 72.7%            | 1.00    |       |
| Other Revenue & Net Gains or Losses               |               |       |                   |       |               |             |              |            |                  |         |       |
| Other Revenue as % of Total Revenue               |               | 0.4%  | 7.1%              | 0.06  | 3.9%          | 0.10        | 7.5%         | 0.05       | 0.7%             | 0.54    |       |
| Net Gains/Losses as % of Net Income               |               | 0.0%  | 19.9%             | N/A   | N/A           | N/A         | 17.5%        | N/A        | 0.3%             | N/A     |       |
| Expenses as % of Total Expenses                   |               |       |                   |       |               |             |              |            |                  |         |       |
| Salary/Fringe Benefits                            | \$81,213,523  | 42.5% | 41.8%             | 1.02  | 40.1%         | 1.06        | 44.3%        | 0.96       | 39.1%            | 1.09    |       |
| Supplies & Services                               | \$96,997,608  | 50.7% | 52.7%             | 0.96  | 52.4%         | 0.97        | 49.1%        | 1.03       | 51.6%            | 0.98    |       |
| Capital Component                                 | \$12,939,438  | 6.8%  | 5.5%              | 1.24  | 7.6%          | 0.90        | 6.6%         | 1.02       | 9.4%             | 0.72    |       |
| Fiscal Statistics                                 |               |       |                   |       |               |             |              |            |                  |         |       |
| Operating Margin (%)                              |               | 29.8% | 7.9%              | 3.78  | 11.7%         | 2.54        | 8.4%         | 3.54       | 24.3%            | 1.22    |       |
| Total Hospital Net Income (%)                     |               | 29.8% | 9.7%              | 3.08  | 11.0%         | 2.69        | 10.0%        | 2.97       | 24.4%            | 1.22    |       |
| Return on Equity (%)                              |               | 9.9%  | 8.4%              | 1.18  | 7.8%          | 1.28        | 7.7%         | 1.29       | 7.8%             | 1.28    |       |
| Current Ratio                                     |               | 39.3  | 5.5               | 7.20  | 13.2          | 2.98        | 5.2          | 7.62       | 36.2             | 1.08    |       |
| Days in Net Patient Accounts Receivable           |               | 49.1  | 78.5              | 0.62  | 54.2          | 0.91        | 99.3         | 0.49       | 55.5             | 0.88    |       |
| Equity Financing (%)                              |               | 98.1% | 59.9%             | 1.64  | 87.0%         | 1.13        | 55.9%        | 1.75       | 97.9%            | 1.00    |       |
| Long-Term Debt to Equity Ratio                    |               | 0.0   | 0.5               | 0.00  | 0.1           | 0.01        | 0.6          | 0.00       | 0.0              | 0.70    |       |
| Times Interest Earned                             |               | 39.4  | 16.8              | 2.34  | 12.6          | 3.12        | 12.2         | 3.23       | 10.1             | 3.89    |       |
| Total Asset Turnover                              |               | 0.3   | 0.5               | 0.69  | 0.6           | 0.53        | 0.3          | 1.01       | 0.3              | 1.03    |       |
| Average Age of Plant (Years)                      |               | 13.8  | 20.1              | 0.69  | 12.7          | 1.09        | 24.5         | 0.56       | 12.6             | 1.10    |       |
| Increase (Decrease) Total Net Patient Revenue     |               | 11.4% | 7.2%              | 1.57  | 8.1%          | 1.40        | 5.0%         | 2.27       | 1.5%             | 7.56    |       |
| Outpatient Gross Revenue (% of Total GPR)         |               | 71.7% | 67.5%             | 1.06  | 68.5%         | 1.05        | 72.7%        | 0.99       | 72.2%            | 0.99    |       |

| Income Statement            |               | Assets                            |               | Liabilities & Fund Balances      |                  |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|------------------|
| Gross Patient Revenue (GPR) | \$997,307,952 | Cash & Cash Equivalents           | \$565,245,590 | Current Liabilities              | \$15,585,481     |
| Less Deductions             | \$726,273,631 | Net Patient Receivables           | \$36,340,707  | Long-Term Debt                   | \$501,434        |
| Net Patient Revenue         | \$271,034,321 | Other Receivables                 | \$118,391     | Other Liabilities                | \$83,907         |
| Plus Other Revenue          | \$1,071,034   |                                   |               | Subtotal                         | \$16,170,822     |
| Total Revenue               | \$272,105,357 | Land, Buildings & Equipment (Net) | \$218,327,466 | Unrestricted Fund Balance        | \$814,092,019.00 |
| Less Expenses               | \$191,150,569 | Other Assets                      | \$10,230,689  | Restricted Fund Balance          | \$0              |
| Non-Operating Gains/Losses  | \$0           |                                   |               | Total Liabilities & Fund Balance | \$830,262,841    |
| Net Income                  | \$80,954,788  | Total Assets                      | \$830,262,843 |                                  |                  |