

056 Gundersen Lutheran Medical Center
1900 South Avenue
La Crosse, WI 54601
608-782-7300

Fiscal Year: 10/01 to 09/30
Type: GMS
General Medical & Surgical

County: La Crosse
Analysis Area: Southwestern (5B)
Volume Group: 7

Control:

		All GMS Hospitals		Analysis Area 5B		Volume Group 7		FY 2024 vs. 2023	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2023	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	65.0%	63.0%	1.03	48.1%	1.35	79.3%	0.82	62.0%	1.05
Obstetrics	130.3%	40.9%	3.18	67.0%	0.31	49.7%	2.62	121.5%	1.07
Pediatrics	40.4%	77.7%	0.52	41.6%	0.97	66.8%	0.60	35.5%	1.14
Total Hospital	68.6%	63.6%	1.08	53.4%	1.29	72.9%	0.94	65.8%	1.04
Average Census (Patients)									
Adult Medical-Surgical	104.0	25.0	4.16	17.7	5.88	93.2	1.12	102.2	1.02
Obstetrics	20.9	5.2	4.00	4.6	4.56	13.0	1.60	19.4	1.07
Pediatrics	4.0	3.9	1.03	0.9	4.42	6.0	1.03	3.6	1.14
Total Hospital	210.0	46.9	4.48	29.7	7.07	188.5	1.11	201.9	1.04
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	4.3	0.72	3.4	0.93	4.7	0.67	3.4	0.92
Obstetrics	2.0	2.4	0.82	2.0	0.99	2.5	0.80	2.0	1.00
Pediatrics	3.0	3.9	0.78	2.8	1.08	4.3	0.70	2.4	1.23
Total Hospital	4.7	4.8	0.96	4.4	1.07	5.2	0.89	4.3	1.09
Surgical Operations									
Inpatient	4,874	1,014	4.81	897	5.43	3,636	1.34	4,639	1.05
Outpatient	20,516	4,465	4.60	3,726	5.51	11,900	1.72	19,325	1.06
Inpatient as % of All Surgeries	19.2%	18.5%	1.04	19.4%	0.99	23.4%	0.82	19.4%	0.99
Outpatient Visits									
Non-Emergency Visits	725,050	139,692	5.19	146,388	4.95	398,884	1.82	699,226	1.04
Emergency Visits	68,038	17,650	3.85	15,857	4.29	41,840	1.63	66,700	1.02
Full-Time Equivalents (FTEs)									
Administrators	0.0	4.3	N/A	4.0	N/A	12.4	N/A	0.0	N/A
Nurses, Licensed	444.0	232.9	1.91	147.0	3.02	803.2	0.55	449.0	0.99
Ancillary Nursing Personnel	23.0	38.9	0.59	21.2	1.08	139.1	0.17	29.0	0.79
All Other Personnel	1,425.0	451.0	3.16	405.5	3.51	1,510.6	0.94	1,401.0	1.02
Total FTEs	1,892.0	727.1	2.60	577.8	3.27	2,465.3	0.77	1,879.0	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	3.0	N/A	2.3	N/A	2.5	N/A	0.0	N/A
Nurses, Licensed	37.6	160.0	0.24	85.3	0.44	159.6	0.24	38.8	0.97
Ancillary Nursing Personnel	1.9	26.7	0.07	12.3	0.16	27.6	0.07	2.5	0.78
All Other Personnel	120.7	309.9	0.39	235.2	0.51	300.2	0.40	121.0	1.00
Total FTEs	160.3	499.6	0.32	335.1	0.48	489.9	0.33	162.2	0.99

Total Hospital:

Beds Set Up & Staffed 306
Discharges 16,496
Inpatient Days 76,846

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 14
Total Births 1,838
Newborn Days 6,450

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La Crosse, WI 54601

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2024	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	H	160	12,178	38,081	65.0%	104.0	3.1
Orthopedic	H	24	1,843	6,204	70.6%	17.0	3.4
Rehabilitation & Physical Medicine	S	20	518	6,733	92.0%	18.4	13.0
Hospice	H	0	0	0	0.0%	0.0	0.0
Palliative Care	S	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	S	0	0	0	0.0%	0.0	0.0
Other Acute	H	0	0	0	0.0%	0.0	0.0
Pediatric, acute	H	10	493	1,480	40.4%	4.0	3.0
Geriatric, acute	S	0	0	0	0.0%	0.0	0.0
Obstetrics	H	16	3,834	7,632	130.3%	20.9	2.0
Psychiatric	H	34	1,478	7,890	63.4%	21.6	5.3
Alcoholism/chemical dependency	H	0	0	0	0.0%	0.0	0.0
Intensive Care							
ICU/CCU	H	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	S	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	H	4	96	260	17.8%	0.7	2.7
Burn Care	N	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	H	20	1,826	4,062	55.5%	11.1	2.2
Step-Down (Special Care)	H	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	H	18	356	4,504	68.4%	12.3	12.7
Care							
Other Intensive Care	H	0	0	0	0.0%	0.0	0.0
Subacute care	H	0	0	0	0.0%	0.0	0.0
Other inpatient	H	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* H = Service is provided in or by the Hospital, S = Service is provided by the System

C = Contracted, N = Service Not Provided

La Crosse, WI 54601

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators	0	0	0.0	Radiological Services Personnel	25	24	25.0
Dentists	0	0	0.0	Sonographers	29	18	29.0
Medical & Dental Residents	0	0	0.0	Physician Assistants	0	0	0.0
Dental Hygienists	0	0	0.0	Surgical Technicians	0	0	0.0
Registered Nurses	432	1,024	432.0	Respiratory Therapists	29	30	29.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapists	24	12	24.0
Licensed Practical Nurses	8	12	8.0	Occupational Therapy Assistants/Aides	4	6	4.0
Ancillary Nursing Personnel	23	228	23.0	Physical Therapists	53	21	53.0
Medical Assistants	146	86	146.0	Physical Therapy Assistants/Aides	14	10	14.0
Nurse Practitioners	0	0	0.0	Recreational Therapists	2	4	2.0
Certified Registered Nurse Anesthetists	4	12	4.0	Dietitians & Nutritionists	23	8	23.0
Clinical Nurse Specialists	0	0	0.0	Psychologists	14	6	14.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	Social Workers	44	24	44.0
Pharmacists	36	8	36.0	Psychiatric Technicians	0	0	0.0
Medical & Clinical LaboratoryTechnicians	2	2	2.0	Pharmacy Technicians	30	13	30.0
Surgical Personnel	57	72	57.0	Medical Coding Technicians	0	0	0.0
Directors/Managers	99	0	99.0	All Other Contracted Staff	0	0	0.0
Food Service Workers	34	26	34.0	All Other Health Professionals	405	350	405.0
Environmental Services Workers	0	0	0.0	All Other Personnel	311	127	311.0
Medical & Clinical LaboratoryTechnologists	31	30	31.0				
All Other Radiologic Personnel	13	3	13.0				
				Total	1,892	2,156	1,892.0
Total Active Privileged Medical Staff:	562						

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2024 vs. 2023	
Selected Financial Statistics			FY 2024		5B		7		FY 2023	
			Value	Ratio	Value	Ratio	Value	Ratio	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$1,694,840,388	45.2%	49.1%	0.92	48.0%	0.94	49.6%	0.91	44.1%	1.03
Medical Assistance	\$315,605,636	8.4%	13.0%	0.65	9.1%	0.93	11.8%	0.72	9.3%	0.90
Commercial	\$1,376,182,888	36.7%	32.2%	1.14	34.4%	1.07	32.4%	1.13	36.5%	1.01
All Other	\$364,099,792	9.7%	5.7%	1.69	8.5%	1.14	6.2%	1.56	10.2%	0.96
Deductions as % of Total Gross Patient Revenue										
Medicare	\$1,311,928,961	35.0%	38.3%	0.91	35.0%	1.00	39.3%	0.89	34.1%	1.03
Medical Assistance	\$270,509,813	7.2%	10.2%	0.71	7.2%	1.00	9.5%	0.76	8.0%	0.90
Commercial	\$715,480,646	19.1%	15.3%	1.25	15.9%	1.20	16.1%	1.18	19.2%	0.99
Charity Care	\$61,029,249	1.6%	0.9%	1.91	1.4%	1.20	0.9%	1.83	1.3%	1.22
Bad Debt	\$26,380,834	0.7%	1.0%	0.68	0.8%	0.85	0.9%	0.74	0.7%	0.96
All Other	\$313,815,307	8.4%	3.3%	2.56	6.6%	1.26	3.6%	2.33	8.2%	1.03
Total Deductions	\$2,699,144,810	72.0%	68.9%	1.04	66.9%	1.08	70.3%	1.02	71.5%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		31.4%	7.1%	4.43	22.0%	1.43	8.1%	3.88	32.5%	0.97
Net Gains/Losses as % of Net Income		92.2%	19.9%	4.64	76.8%	1.20	22.4%	4.11	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$765,066,054	50.2%	41.8%	1.20	52.8%	0.95	40.0%	1.26	52.7%	0.95
Supplies & Services	\$712,860,426	46.8%	52.7%	0.89	43.2%	1.08	55.1%	0.85	44.1%	1.06
Capital Component	\$45,551,550	3.0%	5.5%	0.55	4.1%	0.74	4.9%	0.62	3.2%	0.94
Fiscal Statistics										
Operating Margin (%)		0.6%	7.9%	0.07	1.7%	0.34	7.5%	0.08	-2.4%	N/A
Total Hospital Net Income (%)		7.0%	9.7%	0.72	6.9%	1.00	9.5%	0.73	-1.3%	N/A
Return on Equity (%)		5.6%	8.4%	0.66	6.7%	0.84	9.7%	0.57	-0.9%	N/A
Current Ratio		349.5	5.5	64.06	34.3	10.20	7.4	47.00	231.2	1.51
Days in Net Patient Accounts Receivable		60.6	78.5	0.77	55.7	1.09	57.7	1.05	69.4	0.87
Equity Financing (%)		99.4%	59.9%	1.66	88.7%	1.12	72.1%	1.38	99.3%	1.00
Long-Term Debt to Equity Ratio		0.0	0.5	N/A	0.1	N/A	0.3	N/A	0.0	N/A
Times Interest Earned		0.0	16.8	N/A	41.4	N/A	19.3	N/A	0.0	N/A
Total Asset Turnover		0.7	0.5	1.58	0.8	0.93	0.7	1.05	0.7	1.06
Average Age of Plant (Years)		10.0	20.1	0.50	9.9	1.02	14.7	0.68	8.9	1.12
Increase (Decrease) Total Net Patient Revenue		34.2%	7.2%	4.73	20.9%	1.64	8.4%	4.05	-8.5%	N/A
Outpatient Gross Revenue (% of Total GPR)		81.4%	67.5%	1.21	82.4%	0.99	62.1%	1.31	81.5%	1.00

Income Statement			Assets		Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$3,750,728,704		Cash & Cash Equivalents	\$768,708	Current Liabilities	\$5,076,228	
Less Deductions	\$2,699,144,810		Net Patient Receivables	\$174,203,920	Long-Term Debt	\$0	
Net Patient Revenue	\$1,051,583,894		Other Receivables	\$4,430,403	Other Liabilities	\$7,648,489	
Plus Other Revenue	\$480,771,961				Subtotal	\$12,724,717	
Total Revenue	\$1,532,355,857		Land, Buildings & Equipment (Net)	\$275,245,358			
Less Expenses	\$1,523,478,030		Other Assets	\$1,598,043,805	Unrestricted Fund Balance	2,039,967,477.00	
Non-Operating Gains/Losses	\$105,190,265				Restricted Fund Balance	\$0	
Net Income	\$114,068,092		Total Assets	\$2,052,692,194	Total Liabilities & Fund Balance	\$2,052,692,194	