

095 Westfields Hospital & Clinic
535 Hospital Road
New Richmond, WI 54017
715-243-2600

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital

County: Saint Croix
Analysis Area: West Central (5A)
Volume Group: 5

Control:

		All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2024 vs. 2023	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2023	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	38.4%	63.0%	0.61	55.9%	0.69	52.6%	0.73	45.8%	0.84
Obstetrics	8.5%	40.9%	0.21	28.9%	0.02	34.3%	0.25	9.7%	0.87
Pediatrics	0.0%	77.7%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	29.3%	63.6%	0.46	56.5%	0.52	55.7%	0.53	35.3%	0.83
Average Census (Patients)									
Adult Medical-Surgical	6.1	25.0	0.25	11.5	0.53	14.2	0.43	7.8	0.79
Obstetrics	0.6	5.2	0.11	2.6	0.23	2.7	0.22	0.7	0.87
Pediatrics	0.0	3.9	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	6.7	46.9	0.14	16.1	0.42	25.1	0.27	8.5	0.79
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	4.3	0.66	3.9	0.72	3.7	0.76	3.4	0.83
Obstetrics	1.9	2.4	0.78	2.2	0.88	2.2	0.86	2.1	0.91
Pediatrics	0.0	3.9	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.7	4.8	0.56	4.1	0.67	4.0	0.68	3.3	0.83
Surgical Operations									
Inpatient	152	1,014	0.15	341	0.45	345	0.44	172	0.88
Outpatient	2,357	4,465	0.53	3,030	0.78	2,507	0.94	2,634	0.89
Inpatient as % of All Surgeries	6.1%	18.5%	0.33	10.1%	0.60	12.1%	0.50	6.1%	0.99
Outpatient Visits									
Non-Emergency Visits	107,088	139,692	0.77	93,034	1.15	89,118	1.20	109,190	0.98
Emergency Visits	9,311	17,650	0.53	9,369	0.99	18,665	0.50	9,301	1.00
Full-Time Equivalents (FTEs)									
Administrators	1.0	4.3	0.23	3.3	0.30	1.8	0.55	8.2	0.12
Nurses, Licensed	94.7	232.9	0.41	123.3	0.77	125.7	0.75	84.3	1.12
Ancillary Nursing Personnel	14.4	38.9	0.37	18.2	0.79	26.9	0.53	17.5	0.82
All Other Personnel	197.8	451.0	0.44	259.7	0.76	225.9	0.88	189.8	1.04
Total FTEs	307.9	727.1	0.42	404.5	0.76	380.3	0.81	299.8	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.3	3.0	0.45	4.4	0.30	1.7	0.79	10.6	0.13
Nurses, Licensed	126.6	160.0	0.79	165.8	0.76	117.5	1.08	108.4	1.17
Ancillary Nursing Personnel	19.2	26.7	0.72	24.5	0.78	25.1	0.76	22.5	0.86
All Other Personnel	264.4	309.9	0.85	349.2	0.76	211.2	1.25	244.1	1.08
Total FTEs	411.6	499.6	0.82	543.9	0.76	355.6	1.16	385.6	1.07

Total Hospital:

Beds Set Up & Staffed 23
Discharges 902
Inpatient Days 2,464

Contract with:

Health Maintenance Organization (HMO) Yes
Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 47
Inpatient Days 547

Newborn Nursery:

Bassinets 1
Total Births 107
Newborn Days 187

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2024	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	H	16	787	2,246	38.4%	6.1	2.9
Orthopedic	S	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	N	0	0	0	0.0%	0.0	0.0
Hospice	S	0	0	0	0.0%	0.0	0.0
Palliative Care	S	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	S	0	0	0	0.0%	0.0	0.0
Other Acute	S	0	0	0	0.0%	0.0	0.0
Pediatric, acute	S	0	0	0	0.0%	0.0	0.0
Geriatric, acute	S	0	0	0	0.0%	0.0	0.0
Obstetrics	H	7	115	218	8.5%	0.6	1.9
Psychiatric	S	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	S	0	0	0	0.0%	0.0	0.0
Intensive Care							
ICU/CCU	S	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	S	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	S	0	0	0	0.0%	0.0	0.0
Burn Care	S	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	S	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	S	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	S	0	0	0	0.0%	0.0	0.0
Care							
Other Intensive Care	S	0	0	0	0.0%	0.0	0.0
Subacute care	S	0	0	0	0.0%	0.0	0.0
Other inpatient	S	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* H = Service is provided in or by the Hospital, S = Service is provided by the System

C = Contracted, N = Service Not Provided

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Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators	1	0	1.0	Radiological Services Personnel	8	1	8.3
Dentists	0	0	0.0	Sonographers	2	2	2.0
Medical & Dental Residents	0	0	0.0	Physician Assistants	1	2	2.6
Dental Hygienists	0	0	0.0	Surgical Technicians	0	0	0.0
Registered Nurses	25	103	84.2	Respiratory Therapists	2	3	3.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapists	2	5	3.8
Licensed Practical Nurses	4	6	6.9	Occupational Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	4	21	14.4	Physical Therapists	3	7	6.8
Medical Assistants	11	8	15.2	Physical Therapy Assistants/Aides	1	1	1.5
Nurse Practitioners	2	2	3.6	Recreational Therapists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Dietitians & Nutritionists	0	1	0.5
Clinical Nurse Specialists	0	0	0.0	Psychologists	1	1	1.8
Health Info Mgmt-Administrators/Technicians	0	0	0.0	Social Workers	2	2	3.3
Pharmacists	0	9	6.0	Psychiatric Technicians	0	0	0.0
Medical & Clinical LaboratoryTechnicians	8	9	14.0	Pharmacy Technicians	2	12	9.1
Surgical Personnel	6	1	6.0	Medical Coding Technicians	0	0	0.0
Directors/Managers	20	0	20.0	All Other Contracted Staff	0	0	0.0
Food Service Workers	5	7	6.9	All Other Health Professionals	8	12	14.3
Environmental Services Workers	9	3	11.4	All Other Personnel	44	28	60.1
Medical & Clinical LaboratoryTechnologists	1	0	1.0				
All Other Radiologic Personnel	0	0	0.0				
				Total	172	246	307.9
Total Active Privileged Medical Staff: 490							

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2024 vs. 2023	
Selected Financial Statistics			FY 2024		5A		5		FY 2023	
			Value	Ratio	Value	Ratio	Value	Ratio	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$94,213,523	46.0%	49.1%	0.94	53.1%	0.87	52.1%	0.88	44.3%	1.04
Medical Assistance	\$21,214,085	10.4%	13.0%	0.80	10.4%	1.00	14.2%	0.73	11.0%	0.94
Commercial	\$82,805,553	40.5%	32.2%	1.26	30.7%	1.32	28.2%	1.43	41.3%	0.98
All Other	\$6,422,449	3.1%	5.7%	0.55	5.8%	0.54	5.5%	0.57	3.5%	0.91
Deductions as % of Total Gross Patient Revenue										
Medicare	\$49,621,275	24.2%	38.3%	0.63	36.6%	0.66	40.1%	0.60	23.3%	1.04
Medical Assistance	\$12,304,785	6.0%	10.2%	0.59	7.4%	0.81	11.1%	0.54	6.7%	0.90
Commercial	\$31,046,286	15.2%	15.3%	0.99	10.9%	1.40	13.8%	1.10	15.4%	0.99
Charity Care	\$3,169,760	1.5%	0.9%	1.81	0.9%	1.71	1.1%	1.44	0.5%	2.83
Bad Debt	\$3,066,626	1.5%	1.0%	1.45	1.1%	1.36	1.3%	1.11	1.8%	0.83
All Other	\$7,471,248	3.7%	3.3%	1.12	2.9%	1.25	2.3%	1.58	2.2%	1.66
Total Deductions	\$106,679,980	52.1%	68.9%	0.76	59.8%	0.87	69.7%	0.75	50.0%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.9%	7.1%	0.12	5.3%	0.16	3.2%	0.27	0.8%	1.08
Net Gains/Losses as % of Net Income		37.1%	19.9%	1.87	16.6%	2.24	14.9%	2.49	45.4%	0.82
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$42,401,619	45.4%	41.8%	1.08	51.8%	0.88	42.3%	1.07	40.7%	1.11
Supplies & Services	\$47,375,741	50.7%	52.7%	0.96	43.8%	1.16	52.4%	0.97	55.2%	0.92
Capital Component	\$3,686,470	3.9%	5.5%	0.72	4.4%	0.89	5.3%	0.75	4.1%	0.96
Fiscal Statistics										
Operating Margin (%)		5.4%	7.9%	0.69	8.5%	0.64	8.2%	0.66	4.5%	1.20
Total Hospital Net Income (%)		8.4%	9.7%	0.87	10.0%	0.84	9.5%	0.88	8.0%	1.04
Return on Equity (%)		11.1%	8.4%	1.31	6.5%	1.69	7.9%	1.40	9.7%	1.14
Current Ratio		4.9	5.5	0.90	2.7	1.84	11.5	0.43	6.1	0.80
Days in Net Patient Accounts Receivable		49.6	78.5	0.63	191.1	0.26	51.6	0.96	38.0	1.31
Equity Financing (%)		85.5%	59.9%	1.43	32.7%	2.61	85.9%	0.99	84.6%	1.01
Long-Term Debt to Equity Ratio		0.0	0.5	0.06	1.6	0.02	0.1	0.52	0.0	0.66
Times Interest Earned		56.1	16.8	3.33	30.6	1.83	20.0	2.81	50.4	1.11
Total Asset Turnover		1.1	0.5	2.31	0.2	5.60	0.7	1.55	1.2	0.94
Average Age of Plant (Years)		12.6	20.1	0.63	62.8	0.20	13.0	0.97	12.0	1.05
Increase (Decrease) Total Net Patient Revenue		5.4%	7.2%	0.75	10.0%	0.54	5.0%	1.08	9.9%	0.55
Outpatient Gross Revenue (% of Total GPR)		91.0%	67.5%	1.35	78.4%	1.16	75.8%	1.20	89.1%	1.02

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$204,655,609	Cash & Cash Equivalents	\$33,373,117	Current Liabilities	\$9,809,265
Less Deductions	\$106,679,980	Net Patient Receivables	\$13,283,620	Long-Term Debt	\$2,247,784
Net Patient Revenue	\$97,975,629	Other Receivables	\$43,318	Other Liabilities	\$1,065,173
Plus Other Revenue	\$856,743			Subtotal	\$13,122,222
Total Revenue	\$98,832,373	Land, Buildings & Equipment (Net)	\$14,311,281		
Less Expenses	\$93,463,830	Other Assets	\$29,281,167	Unrestricted Fund Balance	\$77,170,280.00
Non-Operating Gains/Losses	\$3,167,875			Restricted Fund Balance	\$0
Net Income	\$8,536,418	Total Assets	\$90,292,503	Total Liabilities & Fund Balance	\$90,292,502