## 178 Froedtert Holy Family Memorial

2300 Western Ave Manitowoc, WI 54220 920-320-2011

Fiscal Year:

07/01 to 06/30

County: Analysis Area:

Manitowoc Northeastern (4)

Type: GMS

General Medical & Surgical

Volume Group:

Control:

|  |                | All GMS Hospitals |       | Analysis Area<br>4 |            | Volume Group<br>3 |         | FY 2024 vs. 2023 |       |
|--|----------------|-------------------|-------|--------------------|------------|-------------------|---------|------------------|-------|
| Selected Utilization Statistics        | FY 2024        | Value             | Ratio | Value              | Ratio      | Value             | Ratio   | FY 2023          | Ratio |
| Occupancy Rate (%)                     |                |                   |       |                    |            |                   |         |                  |       |
| Adult Medical-Surgical                 | 35.8%          | 63.0%             | 0.57  | 58.9%              | 0.61       | 27.1%             | 1.32    | 37.2%            | 0.96  |
| Obstetrics                             | 0.0%           | 40.9%             | N/A   | 36.1%              | N/A        | 15.0%             | N/A     | 7.6%             | 0.00  |
| Pediatrics                             | 0.0%           | 77.7%             | N/A   | 23.3%              | N/A        | 52.7%             | N/A     | 0.0%             | N/A   |
| Total Hospital                         | 39.2%          | 63.6%             | 0.62  | 54.2%              | 0.72       | 28.0%             | 1.40    | 33.9%            | 1.16  |
| Average Census (Patients)              |                |                   |       |                    |            |                   |         |                  |       |
| Adult Medical-Surgical                 | 12.5           | 25.0              | 0.50  | 26.4               | 0.47       | 5.0               | 2.53    | 14.1             | 0.89  |
| Obstetrics                             | 0.0            | 5.2               | N/A   | 4.7                | N/A        | 0.7               | N/A     | 0.8              | 0.00  |
| Pediatrics                             | 0.0            | 3.9               | N/A   | 0.6                | N/A        | 0.1               | N/A     | 0.0              | N/A   |
| Total Hospital                         | 17.6           | 46.9              | 0.38  | 45.3               | 0.39       | 6.7               | 2.64    | 19.6             | 0.90  |
| Average Length of Stay (Days)          |                |                   |       |                    |            |                   |         |                  |       |
| Adult Medical-Surgical                 | 3.6            | 4.3               | 0.83  | 3.9                | 0.92       | 3.4               | 1.07    | 4.0              | 0.89  |
| Obstetrics                             | 0.0            | 2.4               | N/A   | 2.4                | N/A        | 2.0               | N/A     | 2.3              | 0.00  |
| Pediatrics                             | 0.0            | 3.9               | N/A   | 3.1                | N/A        | 1.8               | N/A     | 0.0              | N/A   |
| Total Hospital                         | 3.8            | 4.8               | 0.79  | 4.3                | 0.89       | 3.6               | 1.08    | 4.0              | 0.96  |
| Surgical Operations                    |                |                   |       |                    |            |                   |         |                  |       |
| Inpatient                              | 309            | 1,014             | 0.30  | 839                | 0.37       | 135               | 2.28    | 475              | 0.65  |
| Outpatient                             | 2,241          | 4,465             | 0.50  | 6,074              | 0.37       | 1,811             | 1.24    | 2,211            | 1.01  |
| Inpatient as % of All Surgeries        | 12.1%          | 18.5%             | 0.65  | 12.1%              | 1.00       | 7.0%              | 1.74    | 17.7%            | 0.69  |
| Outpatient Visits                      |                |                   |       |                    |            |                   |         |                  |       |
| Non-Emergency Visits                   | 126,288        | 139,692           | 0.90  | 206,090            | 0.61       | 73,827            | 1.71    | 108,895          | 1.16  |
| Emergency Visits                       | 10,671         | 17,650            | 0.60  | 19,482             | 0.55       | 7,850             | 1.36    | 9,325            | 1.14  |
| Full-Time Equivalents (FTEs)           |                |                   |       |                    |            |                   |         |                  |       |
| Administrators                         | 1.0            | 4.3               | 0.23  | 4.1                | 0.24       | 3.3               | 0.30    | 25.0             | 0.04  |
| Nurses, Licensed                       | 87.1           | 232.9             | 0.37  | 265.5              | 0.33       | 68.4              | 1.27    | 85.9             | 1.01  |
| Ancillary Nursing Personnel            | 12.5           | 38.9              | 0.32  | 48.5               | 0.26       | 8.4               | 1.48    | 14.5             | 0.86  |
| All Other Personnel                    | 273.6          | 451.0             | 0.61  | 469.5              | 0.58       | 185.6             | 1.47    | 262.3            | 1.04  |
| Total FTEs                             | 374.2          | 727.1             | 0.51  | 787.6              | 0.48       | 265.7             | 1.41    | 387.7            | 0.96  |
| FTEs per 100 Patient Census (Adjusted) |                |                   |       |                    |            |                   |         |                  |       |
| Administrators                         | 1.2            | 3.0               | 0.41  | 2.2                | 0.55       | 6.7               | 0.18    | 30.4             | 0.04  |
| Nurses, Licensed                       | 105.8          | 160.0             | 0.66  | 142.7              | 0.74       | 138.0             | 0.77    | 104.6            | 1.01  |
| Ancillary Nursing Personnel            | 15.2           | 26.7              | 0.57  | 26.1               | 0.58       | 17.1              | 0.89    | 17.6             | 0.86  |
| All Other Personnel                    | 332.3          | 309.9             | 1.07  | 252.2              | 1.32       | 374.7             | 0.89    | 319.2            | 1.04  |
| Total FTEs                             | 454.4          | 499.6             | 0.91  | 423.1              | 1.07       | 536.4             | 0.85    | 471.8            | 0.96  |
| Total Hospital:                        | Contract with: |                   | Modi  | care-certified Sy  | vina Bode: |                   | Newborn | Nurserv:         |       |

Total Hospital: Beds Set Up & Staffed 45 Discharges 1,678 Inpatient Days 6,453 Contract with: Health Maintenance Organization (HMO) Preferred Provider Organization (PPO)

Yes Yes Medicare-certified Swing Beds: Average Beds Used Discharges Inpatient Days

**Newborn Nursery:** 0 **Bassinets** 0 **Total Births** 0 Newborn Days

0

0

0

| Manitowoc, WI 54220                  |          | Dada Cattle              |              |              |           | A                 | A                        |
|--------------------------------------|----------|--------------------------|--------------|--------------|-----------|-------------------|--------------------------|
|                                      |          | Beds Set Up<br>& Staffed |              |              |           | Average<br>Census | Average<br>Length of Sta |
|                                      | Level of | O                        | Discharges & | Patient Days | Occupancy | _                 | •                        |
| npatient Service Area                | Service* | 06/30/2024               | Transfers**  | of Care      | Rate (%)  | (Patients)        | (Days)                   |
| General Medical-Surgical             |          |                          |              |              |           |                   |                          |
| Adult Medical-Surgical, Acute        | Н        | 35                       | 1,273        | 4,590        | 35.8%     | 12.5              | 3.6                      |
| Orthopedic                           | Н        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Rehabilitation & Physical Medicine   | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Hospice                              | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Palliative Care                      | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Acute Long-Term Care                 | N        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Other Acute                          | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Pediatric, acute                     | Н        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Geriatric, acute                     | Н        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Obstetrics                           | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Psychiatric                          | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Alcoholism/chemical dependency       | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Intensive Care                       |          |                          |              |              |           |                   |                          |
| ICU/CCU                              | Н        | 10                       | 405          | 1,863        | 50.9%     | 5.1               | 4.6                      |
| Cardiac Intensive Unit               | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Pediatric Intensive Care             | N        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Burn Care                            | N        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Mixed Intensive Care                 | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Step-Down (Special Care)             | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Neonatal Intensive/Intermediate Care | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Care                                 |          |                          |              |              |           |                   |                          |
| Other Intensive Care                 | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Subacute care                        | N        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |
| Other inpatient                      | S        | 0                        | 0            | 0            | 0.0%      | 0.0               | 0.0                      |

|   | Number    | Number    | Number |                                       | Number    | Number    | Number |
|---|-----------|-----------|--------|---------------------------------------|-----------|-----------|--------|
| Occupation                                  | Full-Time | Part-Time | FTE    | Occupation                            | Full-Time | Part-Time | FTE    |
| Administrators                              | 1         | 0         | 1.0    | Radiological Services Personnel       | 20        | 13        | 29.7   |
| Dentists                                    | 0         | 0         | 0.0    | Sonographers                          | 2         | 3         | 3.0    |
| Medical & Dental Residents                  | 0         | 0         | 0.0    | Physician Assistants                  | 0         | 0         | 0.0    |
| Dental Hygienists                           | 0         | 0         | 0.0    | Surgical Technicians                  | 0         | 0         | 0.0    |
| Registered Nurses                           | 54        | 52        | 85.1   | Respiratory Therapists                | 4         | 6         | 6.0    |
| Certified Nurse Midwives                    | 0         | 0         | 0.0    | Occupational Therapists               | 4         | 5         | 6.2    |
| Licensed Practical Nurses                   | 2         | 0         | 2.0    | Occupational Therapy Assistants/Aides | 0         | 2         | 8.0    |
| Ancillary Nursing Personnel                 | 7         | 20        | 12.5   | Physical Therapists                   | 8         | 3         | 10.4   |
| Medical Assistants                          | 3         | 2         | 4.0    | Physical Therapy Assistants/Aides     | 5         | 2         | 6.2    |
| Nurse Practitioners                         | 0         | 0         | 0.0    | Recreational Therapists               | 0         | 0         | 0.0    |
| Certified Registered Nurse Anesthetists     | 0         | 0         | 0.0    | Dietitians & Nutritionists            | 1         | 2         | 1.5    |
| Clinical Nurse Specialists                  | 0         | 0         | 0.0    | Psychologists                         | 0         | 0         | 0.0    |
| Health Info Mgmt-Administrators/Technicians | 0         | 0         | 0.0    | Social Workers                        | 1         | 1         | 1.6    |
| Pharmacists                                 | 3         | 1         | 3.0    | Psychiatric Technicians               | 0         | 0         | 0.0    |
| Medical & Clinical LaboratoryTechnicians    | 5         | 3         | 6.5    | Pharmacy Technicians                  | 6         | 1         | 6.0    |
| Surgical Personnel                          | 7         | 0         | 7.0    | Medical Coding Technicians            | 0         | 0         | 0.0    |
| Directors/Managers                          | 22        | 0         | 22.0   | All Other Contracted Staff            | 0         | 0         | 0.0    |
| Food Service Workers                        | 11        | 21        | 16.6   | All Other Health Professionals        | 31        | 36        | 50.2   |
| Environmental Services Workers              | 15        | 12        | 20.6   | All Other Personnel                   | 37        | 53        | 59.6   |
| Medical & Clinical LaboratoryTechnologists  | 8         | 5         | 11.4   |                                       |           |           |        |
| All Other Radiologic Personnel              | 0         | 2         | 1.4    | Total                                 | 257       | 245       | 374.2  |
|   |           |           |        |                                       |           |           |        |

## 178 Froedtert Holy Family Memorial

Total Revenue Less Expenses

Net Income

Non-Operating Gains/Losses

| Manitowoc, WI 54220  Selected Financial Statistics |                       |             | All GMS Ho     | spitals   | Analysis Area      |                    | Volume Group  |       | FY 2024 vs. 2023 |           |
|--|-----------------------|-------------|----------------|-----------|--------------------|--------------------|---------------|-------|------------------|-----------|
|  |                       | FY 2024     | Value          | Ratio     | 4<br>Value         | Ratio              | 3<br>Value    | Ratio | FY 2023          | Ratio     |
| Gross Revenue as % of Total                        | Gross Patient Revenue |             |                | <u> </u>  |                    |                    |               |       |                  |           |
| Medicare   | \$183,200,791         | 57.1%       | 49.1%          | 1.16      | 50.3%              | 1.14               | 50.2%         | 1.14  | 55.6%            | 1.03      |
| Medical Assistance                                 | \$37,352,018          | 11.6%       | 13.0%          | 0.90      | 10.9%              | 1.07               | 12.0%         | 0.97  | 12.6%            | 0.93      |
| Commercial   | \$90,856,194          | 28.3%       | 32.2%          | 0.88      | 33.0%              | 0.86               | 34.6%         | 0.82  | 29.0%            | 0.98      |
| All Other  | \$9,373,919           | 2.9%        | 5.7%           | 0.51      | 5.8%               | 0.50               | 3.2%          | 0.90  | 2.9%             | 1.02      |
| <b>Deductions as % of Total Gro</b>                | ss Patient Revenue    |             |                |           |                    |                    |               |       |                  |           |
| Medicare   | \$144,888,058         | 45.2%       | 38.3%          | 1.18      | 39.3%              | 1.15               | 34.5%         | 1.31  | 43.6%            | 1.04      |
| Medical Assistance                                 | \$33,768,592          | 10.5%       | 10.2%          | 1.03      | 8.7%               | 1.21               | 8.7%          | 1.20  | 11.0%            | 0.96      |
| Commercial   | \$48,100,302          | 15.0%       | 15.3%          | 0.98      | 15.9%              | 0.95               | 13.8%         | 1.09  | 14.4%            | 1.04      |
| Charity Care                                       | \$1,344,542           | 0.4%        | 0.9%           | 0.49      | 0.6%               | 0.67               | 0.5%          | 0.89  | 0.4%             | 1.01      |
| Bad Debt   | \$4,459,459           | 1.4%        | 1.0%           | 1.35      | 0.9%               | 1.47               | 1.4%          | 1.02  | 1.6%             | 0.89      |
| All Other  | \$5,169,969           | 1.6%        | 3.3%           | 0.49      | 3.6%               | 0.44               | 1.5%          | 1.08  | 1.3%             | 1.24      |
| Total Deductions                                   | \$237,730,922         | 74.1%       | 68.9%          | 1.07      | 69.1%              | 1.07               | 60.4%         | 1.23  | 72.2%            | 1.03      |
| Other Revenue & Net Gains of                       | or Losses             |             |                |           |                    |                    |               |       |                  |           |
| Other Revenue as % of Total                        | al Revenue            | 4.2%        | 7.1%           | 0.60      | 3.2%               | 1.32               | 3.8%          | 1.11  | 6.1%             | 0.69      |
| Net Gains/Losses as % of N                         | let Income            | 93.8%       | 19.9%          | 4.72      | 27.0%              | 3.48               | 24.6%         | 3.81  | 67.8%            | 1.38      |
| Expenses as % of Total Expe                        | nses                  |             |                |           |                    |                    |               |       |                  |           |
| Salary/Fringe Benefits                             | \$41,148,708          | 46.7%       | 41.8%          | 1.12      | 44.5%              | 1.05               | 51.4%         | 0.91  | 45.9%            | 1.02      |
| Supplies & Services                                | \$43,122,347          | 48.9%       | 52.7%          | 0.93      | 49.8%              | 0.98               | 41.7%         | 1.17  | 49.1%            | 1.00      |
| Capital Component                                  | \$3,881,515           | 4.4%        | 5.5%           | 0.81      | 5.7%               | 0.77               | 6.8%          | 0.65  | 5.0%             | 0.88      |
| Fiscal Statistics                                  | -                     |             |                |           |                    |                    |               |       |                  |           |
| Operating Margin (%)                               |                       | -1.7%       | 7.9%           | N/A       | 8.5%               | N/A                | 6.0%          | N/A   | -7.2%            | 0.23      |
| Total Hospital Net Income (                        | %)                    | -35.9%      | 9.7%           | N/A       | 11.3%              | N/A                | 7.8%          | N/A   | -26.3%           | 1.37      |
| Return on Equity (%)                               |                       | -533.1%     | 8.4%           | N/A       | 11.9%              | N/A                | 5.5%          | N/A   | -70.1%           | 7.60      |
| Current Ratio                                      |                       | -7.8        | 5.5            | N/A       | 7.4                | N/A                | 3.2           | N/A   | 0.7              | N/A       |
| Days in Net Patient Account                        | ts Receivable         | 20.1        | 78.5           | 0.26      | 41.4               | 0.48               | 125.7         | 0.16  | 28.3             | 0.71      |
| Equity Financing (%)                               |                       | 80.3%       | 59.9%          | 1.34      | 86.7%              | 0.93               | 43.7%         | 1.84  | 88.9%            | 0.90      |
| Long-Term Debt to Equity R                         | atio                  | 0.0         | 0.5            | 0.09      | 0.1                | 0.80               | 1.0           | 0.04  | 0.0              | 1.90      |
| Times Interest Earned                              |                       | 0.0         | 16.8           | N/A       | 20.3               | N/A                | 14.8          | N/A   | 0.0              | N/A       |
| Total Asset Turnover                               |                       | 8.1         | 0.5            | 17.13     | 0.9                | 9.14               | 0.3           | 28.50 | 3.1              | 2.57      |
| Average Age of Plant (Years                        |                       | 3.6         | 20.1           | 0.18      | 8.3                | 0.43               | 26.0          | 0.14  | 2.3              | 1.53      |
| Increase (Decrease) Total N                        |                       | 4.7%        | 7.2%           | 0.65      | 6.3%               | 0.75               | 4.5%          | 1.05  | -16.3%           | N/A       |
| Outpatient Gross Revenue                           | (% of Total GPR)      | 78.4%       | 67.5%          | 1.16      | 75.4%              | 1.04               | 86.6%         | 0.91  | 75.3%            | 1.04      |
| Income Statement                                   |                       |             | Assets         |           |                    | Liabilities & Fund |               |       |                  |           |
| Gross Patient Revenue (GPR)                        | \$320,782,922         |             | sh Equivalents |           | \$2,121,195        |                    | t Liabilities |       |                  | ,678,024  |
| Less Deductions                                    | \$237,730,922         | Net Patient | Receivables    |           | \$4,560,304        |                    | erm Debt      |       | ;                | \$369,336 |
| Net Patient Revenue                                | \$83,052,000          | Other Rece  | eivables       |           | \$768,150          |                    | ₋iabilities   |       |                  | \$62,640  |
| Plus Other Revenue                                 | \$3,657,000           |             |                |           |                    | Subto              | otal          |       | \$2              | 2,110,000 |
| TILD   | MAA 700 000           |             |                | ( /   ( ) | <b>400 755 057</b> |                    |               |       |                  |           |

Land, Buildings & Equipment (Net)

Other Assets

**Total Assets** 

\$86,709,000

\$88,152,570

-\$21,832,430

-\$23,276,000

\$20,755,857

-\$17,499,506

\$10,706,000

Unrestricted Fund Balance

Total Liabilities & Fund Balance

Restricted Fund Balance

\$4,366,000.00

\$4,230,000

\$10,706,000