

056 Gundersen Lutheran Medical Center
1900 South Avenue
La Crosse, WI 54601
608-782-7300

Fiscal Year: 10/01 to 09/30
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: La Crosse
Analysis Area: Southwestern (5B)
Volume Group: 7

		All GMS Hospitals		Analysis Area 5B		Volume Group 7		FY 2025 vs. 2024	
Selected Utilization Statistics	FY 2025	Value	Ratio	Value	Ratio	Value	Ratio	FY 2024	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	65.9%	65.1%	1.01	52.1%	1.27	79.9%	0.83	65.0%	1.01
Obstetrics	135.4%	43.7%	3.10	64.8%	2.09	51.0%	2.66	130.3%	1.04
Pediatrics	35.1%	77.8%	0.45	35.8%	0.98	68.5%	0.51	40.4%	0.87
Total Hospital	69.0%	65.1%	1.06	56.1%	1.23	73.6%	0.94	68.6%	1.01
Average Census (Patients)									
Adult Medical-Surgical	105.5	26.0	4.05	18.9	5.57	93.6	1.13	104.0	1.01
Obstetrics	21.7	5.4	4.03	4.6	4.67	13.0	1.67	20.9	1.04
Pediatrics	3.5	3.9	0.91	0.8	4.46	6.0	0.91	4.0	0.87
Total Hospital	211.1	47.2	4.47	31.2	6.77	182.5	1.16	210.0	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.2	0.79	3.5	0.95	4.5	0.74	3.1	1.07
Obstetrics	2.0	2.4	0.82	2.0	0.99	2.5	0.79	2.0	1.00
Pediatrics	2.2	4.0	0.54	2.1	1.04	4.3	0.50	3.0	0.72
Total Hospital	4.5	4.7	0.95	4.3	1.05	5.1	0.89	4.7	0.97
Surgical Operations									
Inpatient	4,661	1,075	4.34	865	5.39	3,626	1.29	4,874	0.96
Outpatient	21,135	4,478	4.72	3,746	5.64	11,577	1.83	20,516	1.03
Inpatient as % of All Surgeries	18.1%	18.4%	0.98	15.2%	1.19	23.8%	0.76	19.2%	0.94
Outpatient Visits									
Non-Emergency Visits	718,782	149,200	4.82	150,614	4.77	410,658	1.75	725,050	0.99
Emergency Visits	68,221	17,658	3.86	15,730	4.34	42,095	1.62	68,038	1.00
Full-Time Equivalents (FTEs)									
Administrators	0.0	3.6	N/A	3.7	N/A	9.2	N/A	0.0	N/A
Nurses, Licensed	463.0	231.2	2.00	133.9	3.46	782.3	0.59	444.0	1.04
Ancillary Nursing Personnel	26.0	36.8	0.71	19.6	1.33	126.2	0.21	23.0	1.13
All Other Personnel	1,396.0	472.1	2.96	380.4	3.67	1,569.3	0.89	1,425.0	0.98
Total FTEs	1,885.0	743.6	2.53	537.6	3.51	2,486.9	0.76	1,892.0	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	2.4	N/A	2.2	N/A	1.8	N/A	0.0	N/A
Nurses, Licensed	42.2	155.9	0.27	78.8	0.54	156.7	0.27	37.6	1.12
Ancillary Nursing Personnel	2.4	24.8	0.10	11.5	0.21	25.3	0.09	1.9	1.22
All Other Personnel	127.2	318.4	0.40	224.0	0.57	314.4	0.40	120.7	1.05
Total FTEs	171.8	501.6	0.34	316.5	0.54	498.3	0.34	160.3	1.07

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	306	Health Maintenance		Average Beds Used	0	Bassinets	14
Discharges	17,060	Organization (HMO)	Yes	Discharges	0	Total Births	1,915
Inpatient Days	77,067	Preferred Provider		Inpatient Days	0	Newborn Days	6,677
		Organization (PPO)	Yes				

056 Gundersen Lutheran Medical Center

La Crosse, WI 54601

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2025	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	H	160	11,490	38,512	65.9%	105.5	3.4
Orthopedic	H	24	1,606	6,456	73.7%	17.7	4.0
Rehabilitation & Physical Medicine	H	20	526	6,510	89.2%	17.8	12.4
Hospice	H	0	0	0	0.0%	0.0	0.0
Palliative Care	S	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	S	0	0	0	0.0%	0.0	0.0
Other Acute	H	0	0	0	0.0%	0.0	0.0
Pediatric, acute	H	10	596	1,282	35.1%	3.5	2.2
Geriatric, acute	S	0	0	0	0.0%	0.0	0.0
Obstetrics	H	16	3,982	7,909	135.4%	21.7	2.0
Psychiatric	H	34	1,453	7,423	59.8%	20.3	5.1
Alcoholism/chemical dependency	H	0	0	0	0.0%	0.0	0.0
Intensive Care							
ICU/CCU	H	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	S	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	H	4	105	218	14.9%	0.6	2.1
Burn Care	N	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	H	20	1,822	4,202	57.6%	11.5	2.3
Step-Down (Special Care)	H	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	H	18	341	4,555	69.3%	12.5	13.4
Care							
Other Intensive Care	H	0	0	0	0.0%	0.0	0.0
Subacute care	H	0	0	0	0.0%	0.0	0.0
Other inpatient	H	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* H = Service is provided in or by the Hospital, S = Service is provided by the System

C = Contracted, N = Service Not Provided

056 Gundersen Lutheran Medical Center

La Crosse, WI 54601

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators	0	0	0.0	Radiological Services Personnel	29	28	29.0
Dentists	0	0	0.0	Sonographers	25	20	25.0
Medical & Dental Residents	0	0	0.0	Physician Assistants	0	0	0.0
Dental Hygienists	0	0	0.0	All Other Radiologic Personnel	13	3	13.0
Registered Nurses	429	923	429.0	Respiratory Therapists	29	30	29.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapists	23	19	23.0
Licensed Practical Nurses	7	13	7.0	Occupational Therapy Assistants/Aides	4	6	4.0
Ancillary Nursing Personnel	26	242	26.0	Physical Therapists	47	21	47.0
Medical Assistants	142	115	142.0	Physical Therapy Assistants/Aides	17	12	17.0
Nurse Practitioners	12	0	12.0	Recreational Therapists	4	4	4.0
Certified Registered Nurse Anesthetists	14	9	14.0	Dietitians & Nutritionists	14	6	14.0
Clinical Nurse Specialists	1	0	1.0	Psychologists	10	4	10.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	Social Workers	38	25	38.0
Pharmacists	46	21	46.0	Psychiatric Technicians	0	0	0.0
Medical & Clinical LaboratoryTechnicians	2	2	2.0	Pharmacy Technicians	43	14	43.0
Surgical Personnel	23	22	23.0	Medical Coding Technicians	0	0	0.0
Directors/Managers	101	0	101.0	All Other Contracted Staff	0	0	0.0
Food Service Workers	40	37	40.0	All Other Health Professionals	405	350	405.0
Environmental Services Workers	0	0	0.0	All Other Personnel	310	125	310.0
Medical & Clinical LaboratoryTechnologists	31	30	31.0				
				Total	1,885	2,081	1,885.0
Total Active Privileged Medical Staff: 533							

056 Gundersen Lutheran Medical Center

La Crosse, WI 54601

La Crosse, WI 54601			All GMS Hospitals		Analysis Area		Volume Group		FY 2025 vs. 2024		
Selected Financial Statistics			FY 2025	Value	Ratio	5B Value	Ratio	7 Value	Ratio	FY 2024	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$1,900,407,503	46.2%	49.8%	0.93	49.1%	0.94	50.1%	0.92	45.2%	1.02	
Medical Assistance	\$321,533,391	7.8%	12.1%	0.64	8.4%	0.93	11.3%	0.69	8.4%	0.93	
Commercial	\$1,465,278,214	35.6%	31.6%	1.13	33.6%	1.06	31.5%	1.13	36.7%	0.97	
All Other	\$428,735,246	10.4%	6.4%	1.62	8.9%	1.18	7.1%	1.46	9.7%	1.07	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$1,482,397,521	36.0%	39.1%	0.92	36.1%	1.00	40.0%	0.90	35.0%	1.03	
Medical Assistance	\$279,866,040	6.8%	9.5%	0.72	6.7%	1.01	9.1%	0.75	7.2%	0.94	
Commercial	\$756,448,563	18.4%	15.5%	1.19	15.5%	1.18	16.2%	1.13	19.1%	0.96	
Charity Care	\$65,460,145	1.6%	1.0%	1.60	1.5%	1.09	1.1%	1.49	1.6%	0.98	
Bad Debt	\$34,203,796	0.8%	1.0%	0.86	0.9%	0.91	0.8%	1.02	0.7%	1.18	
All Other	\$332,167,794	8.1%	3.7%	2.18	6.5%	1.23	4.0%	2.02	8.4%	0.96	
Total Deductions	\$2,950,543,859	71.7%	69.8%	1.03	67.3%	1.07	71.2%	1.01	72.0%	1.00	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		29.1%	8.6%	3.40	20.7%	1.41	9.5%	3.08	31.4%	0.93	
Net Gains/Losses as % of Net Income		86.2%	20.2%	4.26	83.1%	1.04	24.0%	3.59	92.2%	0.93	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$820,813,249	50.3%	40.7%	1.24	52.5%	0.96	39.5%	1.27	50.2%	1.00	
Supplies & Services	\$761,107,303	46.7%	54.1%	0.86	43.2%	1.08	55.9%	0.83	46.8%	1.00	
Capital Component	\$49,348,512	3.0%	5.2%	0.58	4.3%	0.70	4.6%	0.65	3.0%	1.01	
Fiscal Statistics											
Operating Margin (%)		0.7%	7.7%	0.10	0.8%	0.93	7.3%	0.10	0.6%	1.29	
Total Hospital Net Income (%)		5.2%	9.4%	0.55	4.6%	1.12	9.4%	0.55	7.0%	0.74	
Current Ratio		276.0	2.3	117.77	36.2	7.63	4.3	64.48	349.5	0.79	
Days in Net Patient Accounts Receivable		24.1	62.7	0.38	34.7	0.70	63.1	0.38	60.6	0.40	
Equity Financing (%)		99.4%	62.3%	1.60	89.4%	1.11	70.2%	1.42	99.4%	1.00	
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.0	N/A	0.3	N/A	0.0	N/A	
Times Interest Earned		0.0	16.0	N/A	27.0	N/A	18.1	N/A	0.0	N/A	
Total Asset Turnover		0.8	0.2	3.49	0.8	0.95	0.4	1.72	0.7	1.01	
Average Age of Plant (Years)		10.4	14.2	0.73	9.5	1.09	14.1	0.74	10.0	1.03	
Increase (Decrease) Total Net Patient Revenue		10.8%	6.9%	1.57	8.3%	1.31	7.7%	1.40	34.2%	0.32	
Outpatient Gross Revenue (% of Total GPR)		81.7%	67.9%	1.20	82.3%	0.99	63.1%	1.29	81.4%	1.00	

Income Statement			Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$4,115,954,354		Cash & Cash Equivalents	\$1,229,795	Current Liabilities	\$6,961,281
Less Deductions	\$2,950,543,859		Net Patient Receivables	\$77,102,475	Long-Term Debt	\$0
Net Patient Revenue	\$1,165,410,495		Other Receivables	\$18,323,170	Other Liabilities	\$5,343,259
Plus Other Revenue	\$478,170,486				Subtotal	\$12,304,540
Total Revenue	\$1,643,580,982		Land, Buildings & Equipment (Net)	\$260,184,050		
Less Expenses	\$1,631,269,064		Other Assets	\$1,827,293,587	Unrestricted Fund Balance	2,171,828,537.00
Non-Operating Gains/Losses	\$76,743,096				Restricted Fund Balance	\$0
Net Income	\$89,055,014		Total Assets	\$2,184,133,077	Total Liabilities & Fund Balance	\$2,184,133,077