

074 Aspirus Merrill Hospital
601 Center Avenue South
Merrill, WI 54452
715-536-5511

Fiscal Year: 07/01 to 06/30
Type: GMS
Critical Access Hospital

County: Lincoln
Analysis Area: North Central (6)
Volume Group: 2

Control:

		All GMS Hospitals		Analysis Area 6		Volume Group 2		FY 2024 vs. 2023	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2023	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	53.3%	63.0%	0.85	59.2%	0.90	19.0%	2.81	35.2%	1.51
Obstetrics	0.0%	40.9%	N/A	37.4%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	0.0%	77.7%	N/A	86.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	53.3%	63.6%	0.84	64.3%	0.83	19.5%	2.73	35.2%	1.51
Average Census (Patients)									
Adult Medical-Surgical	6.4	25.0	0.26	17.4	0.37	2.8	2.27	4.2	1.51
Obstetrics	0.0	5.2	N/A	3.5	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	3.9	N/A	16.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	6.4	46.9	0.14	36.3	0.18	3.2	2.01	4.2	1.51
Average Length of Stay (Days)									
Adult Medical-Surgical	4.6	4.3	1.07	4.5	1.02	3.4	1.35	3.8	1.23
Obstetrics	0.0	2.4	N/A	2.5	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	3.9	N/A	4.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	5.0	4.8	1.03	4.9	1.02	3.4	1.47	3.8	1.31
Surgical Operations									
Inpatient	5	1,014	0.00	1,323	0.00	135	0.04	5	1.00
Outpatient	482	4,465	0.11	5,042	0.10	1,802	0.27	348	1.39
Inpatient as % of All Surgeries	1.0%	18.5%	0.06	20.8%	0.05	7.0%	0.15	1.4%	0.72
Outpatient Visits									
Non-Emergency Visits	27,717	139,692	0.20	97,261	0.28	35,435	0.78	9,302	2.98
Emergency Visits	6,896	17,650	0.39	12,451	0.55	4,850	1.42	6,228	1.11
Full-Time Equivalents (FTEs)									
Administrators	1.0	4.3	0.23	1.7	0.58	1.5	0.66	11.0	0.09
Nurses, Licensed	34.2	232.9	0.15	156.0	0.22	41.8	0.82	45.8	0.75
Ancillary Nursing Personnel	4.2	38.9	0.11	20.2	0.21	4.5	0.93	15.8	0.27
All Other Personnel	63.8	451.0	0.14	310.5	0.21	84.0	0.76	72.3	0.88
Total FTEs	103.2	727.1	0.14	488.4	0.21	131.9	0.78	144.8	0.71
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.3	3.0	1.12	1.4	2.43	7.2	0.46	42.6	0.08
Nurses, Licensed	113.3	160.0	0.71	124.1	0.91	198.4	0.57	177.2	0.64
Ancillary Nursing Personnel	14.0	26.7	0.52	16.1	0.87	21.5	0.65	61.0	0.23
All Other Personnel	211.4	309.9	0.68	246.9	0.86	398.5	0.53	279.8	0.76
Total FTEs	341.9	499.6	0.68	388.4	0.88	625.7	0.55	560.5	0.61

Total Hospital:

Beds Set Up & Staffed 12
Discharges 471
Inpatient Days 2,342

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 31
Inpatient Days 448

Newborn Nursery:

Bassinets 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2024	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	H	12	505	2,342	53.3%	6.4	4.6
Orthopedic	N	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	N	0	0	0	0.0%	0.0	0.0
Hospice	S	0	0	0	0.0%	0.0	0.0
Palliative Care	S	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	S	0	0	0	0.0%	0.0	0.0
Other Acute	S	0	0	0	0.0%	0.0	0.0
Pediatric, acute	S	0	0	0	0.0%	0.0	0.0
Geriatric, acute	N	0	0	0	0.0%	0.0	0.0
Obstetrics	S	0	0	0	0.0%	0.0	0.0
Psychiatric	S	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	N	0	0	0	0.0%	0.0	0.0
Intensive Care							
ICU/CCU	S	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	S	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	C	0	0	0	0.0%	0.0	0.0
Burn Care	C	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	S	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	N	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	S	0	0	0	0.0%	0.0	0.0
Care							
Other Intensive Care	C	0	0	0	0.0%	0.0	0.0
Subacute care	N	0	0	0	0.0%	0.0	0.0
Other inpatient	S	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* H = Service is provided in or by the Hospital, S = Service is provided by the System

C = Contracted, N = Service Not Provided

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Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators	1	0	1.0	Radiological Services Personnel	5	2	8.2
Dentists	0	0	0.0	Sonographers	1	0	1.0
Medical & Dental Residents	0	0	0.0	Physician Assistants	0	0	0.0
Dental Hygienists	0	0	0.0	Surgical Technicians	0	0	0.0
Registered Nurses	14	17	34.2	Respiratory Therapists	3	1	4.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapists	0	1	1.6
Licensed Practical Nurses	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	4	3	4.2	Physical Therapists	1	1	2.2
Medical Assistants	1	0	1.0	Physical Therapy Assistants/Aides	0	0	0.0
Nurse Practitioners	0	0	0.0	Recreational Therapists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	Psychologists	0	0	0.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	Social Workers	0	0	0.0
Pharmacists	1	1	1.0	Psychiatric Technicians	0	0	0.0
Medical & Clinical LaboratoryTechnicians	2	1	2.5	Pharmacy Technicians	1	0	1.0
Surgical Personnel	0	2	3.2	Medical Coding Technicians	0	0	0.0
Directors/Managers	2	0	2.0	All Other Contracted Staff	0	0	0.0
Food Service Workers	4	4	7.2	All Other Health Professionals	5	3	7.8
Environmental Services Workers	4	3	7.2	All Other Personnel	9	3	11.2
Medical & Clinical LaboratoryTechnologists	1	1	2.6				
All Other Radiologic Personnel	0	0	0.0				
				Total	59	43	103.2
Total Active Privileged Medical Staff: 32							

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2024 vs. 2023	
Selected Financial Statistics			FY 2024		6		2		FY 2023	
			Value	Ratio	Value	Ratio	Value	Ratio	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$35,387,270	47.8%	49.1%	0.97	52.8%	0.91	50.5%	0.95	47.2%	1.01
Medical Assistance	\$12,755,771	17.2%	13.0%	1.33	12.8%	1.35	9.7%	1.77	18.4%	0.94
Commercial	\$21,031,965	28.4%	32.2%	0.88	28.2%	1.01	35.4%	0.80	28.2%	1.01
All Other	\$4,785,479	6.5%	5.7%	1.13	6.2%	1.04	4.3%	1.51	6.2%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$22,615,780	30.6%	38.3%	0.80	40.6%	0.75	32.5%	0.94	26.9%	1.14
Medical Assistance	\$9,907,637	13.4%	10.2%	1.31	10.3%	1.30	7.4%	1.82	13.7%	0.98
Commercial	\$5,518,246	7.5%	15.3%	0.49	10.7%	0.70	14.2%	0.53	8.2%	0.91
Charity Care	\$527,862	0.7%	0.9%	0.84	0.6%	1.13	0.7%	0.99	1.2%	0.60
Bad Debt	\$630,205	0.9%	1.0%	0.83	0.8%	1.11	1.0%	0.85	0.5%	1.71
All Other	\$2,513,143	3.4%	3.3%	1.04	4.0%	0.86	2.3%	1.49	4.7%	0.73
Total Deductions	\$41,712,873	56.4%	68.9%	0.82	66.9%	0.84	58.1%	0.97	55.1%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.7%	7.1%	0.09	9.8%	0.07	3.4%	0.19	0.7%	0.94
Net Gains/Losses as % of Net Income		0.0%	19.9%	N/A	21.7%	N/A	3.7%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$11,581,113	44.4%	41.8%	1.06	38.2%	1.16	44.5%	1.00	45.9%	0.97
Supplies & Services	\$11,851,337	45.4%	52.7%	0.86	57.0%	0.80	48.8%	0.93	46.5%	0.98
Capital Component	\$2,678,469	10.3%	5.5%	1.88	4.8%	2.13	6.7%	1.53	7.6%	1.36
Fiscal Statistics										
Operating Margin (%)		19.6%	7.9%	2.48	4.0%	4.95	15.2%	1.29	13.7%	1.43
Total Hospital Net Income (%)		19.6%	9.7%	2.03	5.0%	3.92	15.7%	1.25	13.6%	1.43
Return on Equity (%)		126.7%	8.4%	15.05	4.2%	30.18	4.9%	25.93	28.3%	4.48
Current Ratio		1.9	5.5	0.35	2.5	0.76	2.5	0.76	1.0	1.94
Days in Net Patient Accounts Receivable		52.9	78.5	0.67	157.5	0.34	375.6	0.14	50.1	1.06
Equity Financing (%)		36.0%	59.9%	0.60	32.1%	1.12	32.8%	1.10	21.1%	1.71
Long-Term Debt to Equity Ratio		1.1	0.5	2.28	1.7	0.66	1.6	0.69	2.0	0.54
Times Interest Earned		38.5	16.8	2.29	11.3	3.42	35.8	1.08	22.7	1.70
Total Asset Turnover		2.3	0.5	4.93	0.2	9.62	0.1	25.47	2.1	1.13
Average Age of Plant (Years)		2.0	20.1	0.10	42.6	0.05	92.3	0.02	1.9	1.06
Increase (Decrease) Total Net Patient Revenue		20.6%	7.2%	2.85	-2.2%	N/A	6.3%	3.28	32.5%	0.63
Outpatient Gross Revenue (% of Total GPR)		83.4%	67.5%	1.24	72.2%	1.16	86.0%	0.97	82.1%	1.02

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$73,960,486	Cash & Cash Equivalents	\$1,950	Current Liabilities	\$2,650,870
Less Deductions	\$41,712,873	Net Patient Receivables	\$4,661,852	Long-Term Debt	\$5,579,923
Net Patient Revenue	\$32,247,613	Other Receivables	\$137,718	Other Liabilities	\$678,400
Plus Other Revenue	\$213,410			Subtotal	\$8,909,193
Total Revenue	\$32,461,023	Land, Buildings & Equipment (Net)	\$8,911,629	Unrestricted Fund Balance	\$5,011,978.00
Less Expenses	\$26,110,919	Other Assets	\$208,022	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$13,921,171
Net Income	\$6,350,104	Total Assets	\$13,921,171		