

**151 Froedtert West Bend Hospital**  
 3200 Pleasant Valley Road  
 West Bend, WI 53095  
 262-334-5533

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Washington  
 Analysis Area: Southeastern (2A)  
 Volume Group: 6

|                                               |        | All GMS Hospitals |       | Analysis Area<br>2A |       | Volume Group<br>6 |       | FY 2025 vs. 2024 |         |       |
|-----------------------------------------------|--------|-------------------|-------|---------------------|-------|-------------------|-------|------------------|---------|-------|
| Selected Utilization Statistics               |        | FY 2025           | Value | Ratio               | Value | Ratio             | Value | Ratio            | FY 2024 | Ratio |
| <b>Occupancy Rate (%)</b>                     |        |                   |       |                     |       |                   |       |                  |         |       |
| Adult Medical-Surgical                        | 66.2%  | 65.1%             | 1.02  | 71.0%               | 0.93  | 63.5%             | 1.04  | 67.2%            | 0.99    |       |
| Obstetrics                                    | 43.2%  | 43.7%             | 0.99  | 44.0%               | 0.98  | 33.5%             | 1.29  | 35.5%            | 1.22    |       |
| Pediatrics                                    | 0.0%   | 77.8%             | N/A   | 0.0%                | N/A   | 95.1%             | N/A   | 0.0%             | N/A     |       |
| Total Hospital                                | 62.0%  | 65.1%             | 0.95  | 66.0%               | 0.94  | 65.8%             | 0.94  | 61.7%            | 1.01    |       |
| <b>Average Census (Patients)</b>              |        |                   |       |                     |       |                   |       |                  |         |       |
| Adult Medical-Surgical                        | 22.5   | 26.0              | 0.86  | 26.4                | 0.85  | 21.1              | 1.06  | 22.8             | 0.99    |       |
| Obstetrics                                    | 5.2    | 5.4               | 0.96  | 5.4                 | 0.97  | 3.1               | 1.66  | 4.3              | 1.22    |       |
| Pediatrics                                    | 0.0    | 3.9               | N/A   | 0.0                 | N/A   | 7.6               | N/A   | 0.0              | N/A     |       |
| Total Hospital                                | 43.4   | 47.2              | 0.92  | 47.8                | 0.91  | 46.7              | 0.93  | 43.2             | 1.01    |       |
| <b>Average Length of Stay (Days)</b>          |        |                   |       |                     |       |                   |       |                  |         |       |
| Adult Medical-Surgical                        | 3.6    | 4.2               | 0.86  | 4.0                 | 0.92  | 4.0               | 0.91  | 4.0              | 0.90    |       |
| Obstetrics                                    | 2.2    | 2.4               | 0.93  | 2.4                 | 0.95  | 2.3               | 0.99  | 2.2              | 1.01    |       |
| Pediatrics                                    | 0.0    | 4.0               | N/A   | 0.0                 | N/A   | 3.7               | N/A   | 0.0              | N/A     |       |
| Total Hospital                                | 3.5    | 4.7               | 0.74  | 4.2                 | 0.83  | 4.6               | 0.76  | 3.8              | 0.92    |       |
| <b>Surgical Operations</b>                    |        |                   |       |                     |       |                   |       |                  |         |       |
| Inpatient                                     | 764    | 1,075             | 0.71  | 1,088               | 0.70  | 802               | 0.95  | 583              | 1.31    |       |
| Outpatient                                    | 3,472  | 4,478             | 0.78  | 4,192               | 0.83  | 4,496             | 0.77  | 3,087            | 1.12    |       |
| Inpatient as % of All Surgeries               | 18.0%  | 18.4%             | 0.98  | 20.6%               | 0.88  | 15.1%             | 1.19  | 15.9%            | 1.14    |       |
| <b>Outpatient Visits</b>                      |        |                   |       |                     |       |                   |       |                  |         |       |
| Non-Emergency Visits                          | 85,470 | 149,200           | 0.57  | 133,625             | 0.64  | 205,791           | 0.42  | 84,092           | 1.02    |       |
| Emergency Visits                              | 22,445 | 17,658            | 1.27  | 20,662              | 1.09  | 23,654            | 0.95  | 21,784           | 1.03    |       |
| <b>Full-Time Equivalents (FTEs)</b>           |        |                   |       |                     |       |                   |       |                  |         |       |
| Administrators                                | 1.0    | 3.6               | 0.28  | 3.0                 | 0.33  | 3.8               | 0.27  | 1.0              | 1.00    |       |
| Nurses, Licensed                              | 187.7  | 231.2             | 0.81  | 200.2               | 0.94  | 262.2             | 0.72  | 172.4            | 1.09    |       |
| Ancillary Nursing Personnel                   | 21.6   | 36.8              | 0.59  | 39.7                | 0.55  | 36.0              | 0.60  | 23.6             | 0.92    |       |
| All Other Personnel                           | 294.3  | 472.1             | 0.62  | 398.2               | 0.74  | 534.7             | 0.55  | 298.8            | 0.99    |       |
| Total FTEs                                    | 504.6  | 743.6             | 0.68  | 641.0               | 0.79  | 836.7             | 0.60  | 495.7            | 1.02    |       |
| <b>FTEs per 100 Patient Census (Adjusted)</b> |        |                   |       |                     |       |                   |       |                  |         |       |
| Administrators                                | 0.7    | 2.4               | 0.30  | 2.0                 | 0.36  | 2.3               | 0.32  | 0.8              | 0.93    |       |
| Nurses, Licensed                              | 133.7  | 155.9             | 0.86  | 132.1               | 1.01  | 157.9             | 0.85  | 131.8            | 1.01    |       |
| Ancillary Nursing Personnel                   | 15.4   | 24.8              | 0.62  | 26.2                | 0.59  | 21.7              | 0.71  | 18.0             | 0.86    |       |
| All Other Personnel                           | 209.8  | 318.4             | 0.66  | 262.7               | 0.80  | 321.9             | 0.65  | 228.5            | 0.92    |       |
| Total FTEs                                    | 359.6  | 501.6             | 0.72  | 423.0               | 0.85  | 503.7             | 0.71  | 379.1            | 0.95    |       |

**Total Hospital:**

Beds Set Up & Staffed 70  
 Discharges 4,509  
 Inpatient Days 15,849

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**

Bassinets 21  
 Total Births 846  
 Newborn Days 1,564

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| Inpatient Service Area                | Level of Service* | Beds Set Up & Staffed<br>06/30/2025 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| <b>General Medical-Surgical</b>       |                   |                                     |                          |                      |                    |                           |                               |
| Adult Medical-Surgical, Acute         | H                 | 34                                  | 2,270                    | 8,211                | 66.2%              | 22.5                      | 3.6                           |
| Orthopedic                            | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Rehabilitation & Physical Medicine    | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Hospice                               | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Palliative Care                       | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Acute Long-Term Care                  | N                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Acute                           | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Pediatric, acute</b>               | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Geriatric, acute</b>               | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Obstetrics</b>                     | H                 | 12                                  | 846                      | 1,894                | 43.2%              | 5.2                       | 2.2                           |
| <b>Psychiatric</b>                    | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Alcoholism/chemical dependency</b> | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Intensive Care</b>                 |                   |                                     |                          |                      |                    |                           |                               |
| ICU/CCU                               | H                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Cardiac Intensive Unit                | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Pediatric Intensive Care              | N                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Burn Care                             | N                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Mixed Intensive Care                  | H                 | 6                                   | 194                      | 1,135                | 51.8%              | 3.1                       | 5.9                           |
| Step-Down (Special Care)              | H                 | 18                                  | 1,199                    | 4,609                | 70.2%              | 12.6                      | 3.8                           |
| Neonatal Intensive/Intermediate Care  | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Care</b>                           |                   |                                     |                          |                      |                    |                           |                               |
| Other Intensive Care                  | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Subacute care</b>                  | N                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Other inpatient</b>                | S                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* H = Service is provided in or by the Hospital, S = Service is provided by the System

C = Contracted, N = Service Not Provided

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| Occupation                                  | Number<br>Full-Time | Number<br>Part-Time | Number<br>FTE | Occupation                            | Number<br>Full-Time | Number<br>Part-Time | Number<br>FTE |
|---------------------------------------------|---------------------|---------------------|---------------|---------------------------------------|---------------------|---------------------|---------------|
| Administrators                              | 1                   | 0                   | 1.0           | Radiological Services Personnel       | 8                   | 26                  | 25.6          |
| Dentists                                    | 0                   | 0                   | 0.0           | Sonographers                          | 1                   | 5                   | 5.4           |
| Medical & Dental Residents                  | 0                   | 0                   | 0.0           | Physician Assistants                  | 0                   | 0                   | 0.0           |
| Dental Hygienists                           | 0                   | 0                   | 0.0           | All Other Radiologic Personnel        | 2                   | 5                   | 3.9           |
| Registered Nurses                           | 111                 | 136                 | 185.7         | Respiratory Therapists                | 7                   | 8                   | 10.2          |
| Certified Nurse Midwives                    | 0                   | 0                   | 0.0           | Occupational Therapists               | 1                   | 3                   | 2.6           |
| Licensed Practical Nurses                   | 0                   | 0                   | 0.0           | Occupational Therapy Assistants/Aides | 0                   | 0                   | 0.0           |
| Ancillary Nursing Personnel                 | 11                  | 32                  | 21.6          | Physical Therapists                   | 1                   | 3                   | 3.1           |
| Medical Assistants                          | 0                   | 0                   | 0.0           | Physical Therapy Assistants/Aides     | 1                   | 0                   | 1.0           |
| Nurse Practitioners                         | 2                   | 0                   | 2.0           | Recreational Therapists               | 0                   | 0                   | 0.0           |
| Certified Registered Nurse Anesthetists     | 0                   | 0                   | 0.0           | Dietitians & Nutritionists            | 3                   | 1                   | 3.2           |
| Clinical Nurse Specialists                  | 0                   | 0                   | 0.0           | Psychologists                         | 0                   | 0                   | 0.0           |
| Health Info Mgmt-Administrators/Technicians | 0                   | 0                   | 0.0           | Social Workers                        | 3                   | 5                   | 5.6           |
| Pharmacists                                 | 10                  | 5                   | 12.1          | Psychiatric Technicians               | 0                   | 0                   | 0.0           |
| Medical & Clinical LaboratoryTechnicians    | 6                   | 0                   | 6.0           | Pharmacy Technicians                  | 8                   | 11                  | 10.1          |
| Surgical Personnel                          | 10                  | 6                   | 13.8          | Medical Coding Technicians            | 0                   | 0                   | 0.0           |
| Directors/Managers                          | 23                  | 2                   | 24.1          | All Other Contracted Staff            | 0                   | 0                   | 0.0           |
| Food Service Workers                        | 6                   | 28                  | 20.0          | All Other Health Professionals        | 36                  | 64                  | 74.4          |
| Environmental Services Workers              | 22                  | 8                   | 26.9          | All Other Personnel                   | 19                  | 18                  | 30.7          |
| Medical & Clinical LaboratoryTechnologists  | 11                  | 6                   | 15.8          |                                       |                     |                     |               |
|                                             |                     |                     |               | <b>Total</b>                          | <b>303</b>          | <b>372</b>          | <b>504.6</b>  |
| Total Active Privileged Medical Staff: 712  |                     |                     |               |                                       |                     |                     |               |

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| West Bend, WI 53095                               |               |        | All GMS Hospitals |       | Analysis Area |             | Volume Group |            | FY 2025 vs. 2024 |         |       |
|---------------------------------------------------|---------------|--------|-------------------|-------|---------------|-------------|--------------|------------|------------------|---------|-------|
| Selected Financial Statistics                     |               |        | FY 2025           | Value | Ratio         | 2A<br>Value | Ratio        | 6<br>Value | Ratio            | FY 2024 | Ratio |
| Gross Revenue as % of Total Gross Patient Revenue |               |        |                   |       |               |             |              |            |                  |         |       |
| Medicare                                          | \$329,550,511 | 55.6%  | 49.8%             | 1.11  | 55.0%         | 1.01        | 47.3%        | 1.18       | 57.4%            | 0.97    |       |
| Medical Assistance                                | \$43,279,313  | 7.3%   | 12.1%             | 0.60  | 9.3%          | 0.79        | 16.0%        | 0.46       | 7.7%             | 0.95    |       |
| Commercial                                        | \$203,684,667 | 34.4%  | 31.6%             | 1.09  | 31.9%         | 1.08        | 31.6%        | 1.09       | 32.4%            | 1.06    |       |
| All Other                                         | \$16,430,879  | 2.8%   | 6.4%              | 0.43  | 3.8%          | 0.72        | 5.2%         | 0.53       | 2.5%             | 1.10    |       |
| Deductions as % of Total Gross Patient Revenue    |               |        |                   |       |               |             |              |            |                  |         |       |
| Medicare                                          | \$275,755,247 | 46.5%  | 39.1%             | 1.19  | 45.6%         | 1.02        | 37.4%        | 1.24       | 47.8%            | 0.97    |       |
| Medical Assistance                                | \$36,914,188  | 6.2%   | 9.5%              | 0.66  | 7.7%          | 0.81        | 12.0%        | 0.52       | 6.6%             | 0.94    |       |
| Commercial                                        | \$110,097,713 | 18.6%  | 15.5%             | 1.20  | 16.3%         | 1.14        | 13.7%        | 1.35       | 16.9%            | 1.10    |       |
| Charity Care                                      | \$5,363,677   | 0.9%   | 1.0%              | 0.91  | 1.0%          | 0.90        | 0.8%         | 1.12       | 0.4%             | 2.18    |       |
| Bad Debt                                          | \$5,691,290   | 1.0%   | 1.0%              | 0.99  | 1.0%          | 0.98        | 1.2%         | 0.83       | 0.9%             | 1.10    |       |
| All Other                                         | \$9,405,265   | 1.6%   | 3.7%              | 0.43  | 2.0%          | 0.80        | 3.1%         | 0.51       | 1.6%             | 0.99    |       |
| Total Deductions                                  | \$443,227,380 | 74.8%  | 69.8%             | 1.07  | 73.6%         | 1.02        | 68.2%        | 1.10       | 74.2%            | 1.01    |       |
| Other Revenue & Net Gains or Losses               |               |        |                   |       |               |             |              |            |                  |         |       |
| Other Revenue as % of Total Revenue               |               | 5.8%   | 8.6%              | 0.67  | 4.5%          | 1.28        | 10.0%        | 0.58       | 5.7%             | 1.02    |       |
| Net Gains/Losses as % of Net Income               |               | 390.9% | 20.2%             | 19.31 | N/A           | N/A         | 11.1%        | 35.09      | 351.2%           | 1.11    |       |
| Expenses as % of Total Expenses                   |               |        |                   |       |               |             |              |            |                  |         |       |
| Salary/Fringe Benefits                            | \$64,361,816  | 45.2%  | 40.7%             | 1.11  | 39.7%         | 1.14        | 40.6%        | 1.11       | 47.7%            | 0.95    |       |
| Supplies & Services                               | \$72,161,962  | 50.7%  | 54.1%             | 0.94  | 53.3%         | 0.95        | 53.6%        | 0.95       | 47.5%            | 1.07    |       |
| Capital Component                                 | \$5,772,586   | 4.1%   | 5.2%              | 0.78  | 7.1%          | 0.57        | 5.9%         | 0.68       | 4.8%             | 0.85    |       |
| Fiscal Statistics                                 |               |        |                   |       |               |             |              |            |                  |         |       |
| Operating Margin (%)                              |               | 10.4%  | 7.7%              | 1.36  | 12.1%         | 0.86        | 7.8%         | 1.33       | 11.8%            | 0.88    |       |
| Total Hospital Net Income (%)                     |               | -4.2%  | 9.4%              | N/A   | 11.6%         | N/A         | 8.7%         | N/A        | -5.7%            | 0.74    |       |
| Current Ratio                                     |               | 3.4    | 2.3               | 1.44  | 12.6          | 0.27        | 1.8          | 1.90       | 3.2              | 1.05    |       |
| Days in Net Patient Accounts Receivable           |               | 46.5   | 62.7              | 0.74  | 50.1          | 0.93        | 68.3         | 0.68       | 45.0             | 1.03    |       |
| Equity Financing (%)                              |               | 93.1%  | 62.3%             | 1.50  | 87.6%         | 1.06        | 59.7%        | 1.56       | 93.6%            | 1.00    |       |
| Long-Term Debt to Equity Ratio                    |               | 0.0    | 0.4               | 0.01  | 0.0           | 0.05        | 0.4          | 0.01       | 0.0              | N/A     |       |
| Times Interest Earned                             |               | -2.0   | 16.0              | N/A   | 14.2          | N/A         | 11.7         | N/A        | -2.6             | 0.76    |       |
| Total Asset Turnover                              |               | 1.8    | 0.2               | 8.35  | 0.6           | 2.90        | 0.1          | 13.05      | 1.7              | 1.04    |       |
| Average Age of Plant (Years)                      |               | 24.7   | 14.2              | 1.74  | 13.1          | 1.88        | 17.0         | 1.46       | 21.8             | 1.14    |       |
| Increase (Decrease) Total Net Patient Revenue     |               | 7.6%   | 6.9%              | 1.10  | 5.4%          | 1.41        | 4.7%         | 1.61       | 12.3%            | 0.62    |       |
| Outpatient Gross Revenue (% of Total GPR)         |               | 68.7%  | 67.9%             | 1.01  | 68.5%         | 1.00        | 71.9%        | 0.95       | 66.8%            | 1.03    |       |

| Income Statement            |               | Assets                            |              | Liabilities & Fund Balances      |                 |
|-----------------------------|---------------|-----------------------------------|--------------|----------------------------------|-----------------|
| Gross Patient Revenue (GPR) | \$592,945,370 | Cash & Cash Equivalents           | -\$131,365   | Current Liabilities              | \$5,887,265     |
| Less Deductions             | \$443,227,380 | Net Patient Receivables           | \$19,068,779 | Long-Term Debt                   | \$187,735       |
| Net Patient Revenue         | \$149,717,990 | Other Receivables                 | \$53,154     | Other Liabilities                | \$0             |
| Plus Other Revenue          | \$9,158,635   |                                   |              | Subtotal                         | \$6,075,000     |
| Total Revenue               | \$158,876,625 | Land, Buildings & Equipment (Net) | \$68,449,795 | Unrestricted Fund Balance        | \$82,237,000.00 |
| Less Expenses               | \$142,296,364 | Other Assets                      | \$871,637    | Restricted Fund Balance          | \$0             |
| Non-Operating Gains/Losses  | -\$22,280,261 |                                   |              | Total Liabilities & Fund Balance | \$88,312,000    |
| Net Income                  | -\$5,700,000  | Total Assets                      | \$88,312,000 |                                  |                 |