048 Mercy Health Hospital and Trauma Center - Janesville

1000 Mineral Point Ave Janesville, WI 53548

608-756-6000

Fiscal Year:

07/01 to 06/30 GMS

County: Analysis Area:

Rock Southern (1)

Type:

General Medical & Surgical

Volume Group: 6

Control:

| | | All GMS Ho | spitals | Analysis <i>i</i> 1 | Area | Volume G 6 | roup | FY 2024 vs. | . 2023 |
|----------------------------------------|----------------|------------|---------|------------------------|------------|---------------|---------|-------------|--------|
| Selected Utilization Statistics | FY 2024 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2023 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 72.4% | 63.0% | 1.15 | 60.4% | 1.20 | 62.3% | 1.16 | 70.0% | 1.04 |
| Obstetrics | 18.7% | 40.9% | 0.46 | 36.3% | 0.09 | 32.8% | 0.57 | 30.6% | 0.61 |
| Pediatrics | 0.0% | 77.7% | N/A | 66.6% | N/A | 98.7% | N/A | 0.0% | N/A |
| Total Hospital | 60.9% | 63.6% | 0.96 | 60.2% | 1.01 | 62.3% | 0.98 | 63.0% | 0.97 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 41.3 | 25.0 | 1.65 | 29.3 | 1.41 | 24.7 | 1.67 | 39.9 | 1.04 |
| Obstetrics | 3.4 | 5.2 | 0.64 | 4.3 | 0.78 | 3.2 | 1.04 | 3.7 | 0.91 |
| Pediatrics | 0.0 | 3.9 | N/A | 6.3 | N/A | 7.6 | N/A | 0.0 | N/A |
| Total Hospital | 80.4 | 46.9 | 1.72 | 55.5 | 1.45 | 47.9 | 1.68 | 79.3 | 1.01 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 4.6 | 4.3 | 1.06 | 4.5 | 1.01 | 4.1 | 1.12 | 4.9 | 0.93 |
| Obstetrics | 1.9 | 2.4 | 0.77 | 2.6 | 0.72 | 2.4 | 0.79 | 1.8 | 1.01 |
| Pediatrics | 0.0 | 3.9 | N/A | 4.5 | N/A | 3.5 | N/A | 0.0 | N/A |
| Total Hospital | 4.9 | 4.8 | 1.00 | 5.0 | 0.98 | 4.5 | 1.08 | 5.1 | 0.96 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 1,313 | 1,014 | 1.29 | 905 | 1.45 | 880 | 1.49 | 1,495 | 0.88 |
| Outpatient | 5,626 | 4,465 | 1.26 | 4,548 | 1.24 | 5,032 | 1.12 | 5,635 | 1.00 |
| Inpatient as % of All Surgeries | 18.9% | 18.5% | 1.02 | 16.6% | 1.14 | 14.9% | 1.27 | 21.0% | 0.90 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 861,137 | 139,692 | 6.16 | 198,530 | 4.34 | 212,752 | 4.05 | 858,438 | 1.00 |
| Emergency Visits | 25,986 | 17,650 | 1.47 | 18,959 | 1.37 | 24,278 | 1.07 | 25,124 | 1.03 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 2.0 | 4.3 | 0.46 | 10.1 | 0.20 | 5.1 | 0.40 | 2.0 | 1.00 |
| Nurses, Licensed | 355.3 | 232.9 | 1.53 | 297.9 | 1.19 | 296.9 | 1.20 | 280.9 | 1.27 |
| Ancillary Nursing Personnel | 43.0 | 38.9 | 1.11 | 39.3 | 1.10 | 40.5 | 1.06 | 70.7 | 0.61 |
| All Other Personnel | 640.3 | 451.0 | 1.42 | 689.4 | 0.93 | 592.9 | 1.08 | 568.2 | 1.13 |
| Total FTEs | 1,040.6 | 727.1 | 1.43 | 1,036.7 | 1.00 | 935.4 | 1.11 | 921.8 | 1.13 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 0.7 | 3.0 | 0.24 | 6.3 | 0.11 | 2.9 | 0.25 | 0.7 | 1.00 |
| Nurses, Licensed | 126.4 | 160.0 | 0.79 | 186.3 | 0.68 | 169.8 | 0.74 | 99.8 | 1.27 |
| Ancillary Nursing Personnel | 15.3 | 26.7 | 0.57 | 24.6 | 0.62 | 23.2 | 0.66 | 25.1 | 0.61 |
| All Other Personnel | 227.8 | 309.9 | 0.74 | 431.2 | 0.53 | 339.2 | 0.67 | 201.9 | 1.13 |
| Total FTEs | 370.2 | 499.6 | 0.74 | 648.4 | 0.57 | 535.1 | 0.69 | 327.6 | 1.13 |
| Total Hospital: | Contract with: | | Medi | care-certified Sy | vina Bode: | | Newborn | Nurserv: | |

Total Hospital: Beds Set Up & Staffed 132 Discharges 6,050 Inpatient Days 29,424 Contract with: Health Maintenance Organization (HMO) Preferred Provider Organization (PPO)

Yes Yes Medicare-certified Swing Beds: Average Beds Used 0 Discharges 0 Inpatient Days 0

Newborn Nursery: 12 **Bassinets Total Births** 631 Newborn Days 989

| | Level of | Beds Set Up & Staffed | Discharges & | Patient Days | Occupancy | Average Census | Average Length of Sta |
|--------------------------------------|----------|--------------------------|--------------|--------------|-----------|-------------------|--------------------------|
| patient Service Area | Service* | 06/30/2024 | Transfers** | of Care | Rate (%) | (Patients) | (Days) |
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | Н | 57 | 3,299 | 15,113 | 72.4% | 41.3 | 4.6 |
| Orthopedic | Н | 18 | 870 | 4,182 | 63.5% | 11.4 | 4.8 |
| Rehabilitation & Physical Medicine | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | Н | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Palliative Care | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | S | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | С | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Geriatric, acute | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | Н | 18 | 661 | 1,230 | 18.7% | 3.4 | 1.9 |
| Psychiatric | S | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | H | 12 | 425 | 1,597 | 36.4% | 4.4 | 3.8 |
| Intensive Care | | | | | | | |
| ICU/CCU | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | С | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | Н | 15 | 412 | 3,634 | 66.2% | 9.9 | 8.8 |
| Step-Down (Special Care) | Н | 12 | 591 | 3,668 | 83.5% | 10.0 | 6.2 |
| Neonatal Intensive/Intermediate Care | S | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Care | | | | | | | |
| Other Intensive Care | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

| | Number | Number | Number | | Number | Number | Number |
|---------------------------------------------|-----------|-----------|--------|---------------------------------------|-----------|-----------|---------|
| Occupation | Full-Time | Part-Time | FTE | Occupation | Full-Time | Part-Time | FTE |
| Administrators | 2 | 0 | 2.0 | Radiological Services Personnel | 5 | 20 | 19.7 |
| Dentists | 0 | 0 | 0.0 | Sonographers | 3 | 9 | 9.0 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Physician Assistants | 3 | 4 | 3.0 |
| Dental Hygienists | 0 | 0 | 0.0 | Surgical Technicians | 0 | 0 | 0.0 |
| Registered Nurses | 238 | 231 | 338.1 | Respiratory Therapists | 7 | 7 | 7.8 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapists | 2 | 6 | 5.9 |
| Licensed Practical Nurses | 5 | 2 | 6.0 | Occupational Therapy Assistants/Aides | 1 | 0 | 1.0 |
| Ancillary Nursing Personnel | 32 | 115 | 43.0 | Physical Therapists | 2 | 2 | 3.1 |
| Medical Assistants | 1 | 1 | 2.1 | Physical Therapy Assistants/Aides | 1 | 2 | 3.1 |
| Nurse Practitioners | 9 | 3 | 10.2 | Recreational Therapists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 1 | 0 | 1.0 | Dietitians & Nutritionists | 1 | 3 | 3.8 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | Psychologists | 0 | 0 | 0.0 |
| Health Info Mgmt-Administrators/Technicians | 9 | 2 | 11.1 | Social Workers | 6 | 10 | 11.0 |
| Pharmacists | 12 | 8 | 12.4 | Psychiatric Technicians | 0 | 0 | 0.0 |
| Medical & Clinical LaboratoryTechnicians | 23 | 24 | 33.0 | Pharmacy Technicians | 6 | 5 | 8.1 |
| Surgical Personnel | 18 | 14 | 24.7 | Medical Coding Technicians | 8 | 0 | 8.0 |
| Directors/Managers | 49 | 8 | 50.3 | All Other Contracted Staff | 0 | 0 | 0.0 |
| Food Service Workers | 9 | 23 | 20.5 | All Other Health Professionals | 115 | 151 | 145.1 |
| Environmental Services Workers | 35 | 10 | 39.3 | All Other Personnel | 162 | 58 | 186.7 |
| Medical & Clinical LaboratoryTechnologists | 0 | 0 | 0.0 | | | | |
| All Other Radiologic Personnel | 15 | 31 | 31.5 | Total | 780 | 749 | 1,040.6 |
| | | | | | | | |

048 Mercy Health Hospital and Trauma Center - Janesville

| Janesville, WI 53548 | | | All GMS Hos | spitals | Analysis Area | | Volume Group | | FY 2024 vs. 2023 | |
|------------------------------------------------------|----------------------------|---------|-------------|---------|---------------|-------|--------------|-------|------------------|-------|
| Selected Financial Statistics | | FY 2024 | Value | Ratio | 1 Value | Ratio | 6 Value | Ratio | FY 2023 | Ratio |
| Gross Revenue as % of Total (| Gross Patient Revenue | | | • | | - | | • | | |
| Medicare | \$710,140,523 | 48.5% | 49.1% | 0.99 | 43.3% | 1.12 | 45.3% | 1.07 | 46.7% | 1.04 |
| Medical Assistance | \$170,480,605 | 11.6% | 13.0% | 0.90 | 11.3% | 1.02 | 17.8% | 0.66 | 11.3% | 1.03 |
| Commercial | \$401,442,598 | 27.4% | 32.2% | 0.85 | 35.2% | 0.78 | 31.9% | 0.86 | 25.9% | 1.06 |
| All Other | \$183,603,003 | 12.5% | 5.7% | 2.18 | 10.2% | 1.23 | 5.0% | 2.50 | 16.1% | 0.78 |
| Deductions as % of Total Gros | ss Patient Revenue | | | | | | | | | |
| Medicare | \$576,382,838 | 39.3% | 38.3% | 1.03 | 34.0% | 1.16 | 36.1% | 1.09 | 37.6% | 1.05 |
| Medical Assistance | \$138,926,318 | 9.5% | 10.2% | 0.93 | 9.2% | 1.04 | 13.5% | 0.70 | 9.3% | 1.02 |
| Commercial | \$208,084,118 | 14.2% | 15.3% | 0.93 | 17.7% | 0.80 | 13.5% | 1.05 | 13.5% | 1.05 |
| Charity Care | \$3,213,132 | 0.2% | 0.9% | 0.26 | 0.7% | 0.32 | 0.7% | 0.31 | 0.2% | 0.91 |
| Bad Debt | \$18,966,080 | 1.3% | 1.0% | 1.26 | 1.2% | 1.06 | 1.0% | 1.26 | 1.6% | 0.83 |
| All Other | \$122,496,611 | 8.4% | 3.3% | 2.55 | 5.4% | 1.55 | 2.9% | 2.93 | 10.5% | 0.80 |
| Total Deductions | \$1,068,069,097 | 72.9% | 68.9% | 1.06 | 68.1% | 1.07 | 67.7% | 1.08 | 72.7% | 1.00 |
| Other Revenue & Net Gains or | Losses | | | | | | | | | |
| Other Revenue as % of Total | l Revenue | 29.3% | 7.1% | 4.13 | 4.0% | 7.35 | 7.5% | 3.91 | 31.5% | 0.93 |
| Net Gains/Losses as % of Ne | et Income | 28.0% | 19.9% | 1.41 | 47.0% | 0.60 | 17.5% | 1.60 | 23.4% | 1.20 |
| Expenses as % of Total Expen | ises | | | | | | | | | |
| Salary/Fringe Benefits | \$179,017,033 | 33.9% | 41.8% | 0.81 | 42.9% | 0.79 | 44.3% | 0.77 | 40.9% | 0.83 |
| Supplies & Services | \$322,148,762 | 61.0% | 52.7% | 1.16 | 51.0% | 1.19 | 49.1% | 1.24 | 53.8% | 1.13 |
| Capital Component | \$27,295,627 | 5.2% | 5.5% | 0.94 | 6.0% | 0.85 | 6.6% | 0.78 | 5.3% | 0.98 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | 6.0% | 7.9% | 0.76 | 5.1% | 1.18 | 8.4% | 0.71 | 7.6% | 0.79 |
| Total Hospital Net Income (% | (o) | 8.1% | 9.7% | 0.84 | 9.2% | 0.89 | 10.0% | 0.81 | 9.7% | 0.84 |
| Return on Equity (%) | | 8.4% | 8.4% | 1.00 | 10.1% | 0.84 | 7.7% | 1.09 | 6.1% | 1.39 |
| Current Ratio | | -3.3 | 5.5 | N/A | 3.3 | N/A | 5.2 | N/A | 4.3 | N/A |
| Days in Net Patient Accounts | s Receivable | 25.7 | 78.5 | 0.33 | 62.3 | 0.41 | 99.3 | 0.26 | 22.4 | 1.15 |
| Equity Financing (%) | Equity Financing (%) 76.8% | | 59.9% | 1.28 | 57.6% | 1.33 | 55.9% | 1.37 | 57.6% | 1.33 |
| Long-Term Debt to Equity Ratio 0.3 | | 0.5 | 0.59 | 0.5 | 0.57 | 0.6 | 0.48 | 0.0 | N/A | |
| Times Interest Earned 8.6 | | 16.8 | 0.51 | 11.1 | 0.78 | 12.2 | 0.70 | 10.5 | 0.82 | |
| Total Asset Turnover 0.8 | | 0.5 | 1.65 | 0.6 | 1.35 | 0.3 | 2.41 | 0.6 | 1.27 | |
| Average Age of Plant (Years) 22.6 | | 20.1 | 1.12 | 16.5 | 1.37 | 24.5 | 0.92 | 22.2 | 1.02 | |
| Increase (Decrease) Total Net Patient Revenue -15.7% | | 7.2% | N/A | 7.5% | N/A | 5.0% | N/A | 3.8% | N/A | |
| Outpatient Gross Revenue (% of Total GPR) 71.3% | | 67.5% | 1.06 | 64.9% | 1.10 | 72.7% | 0.98 | 71.8% | 0.99 | |

| Income Statemen | t | Assets | | Liabilities & Fund Balances | | | |
|-----------------------------|-----------------|-----------------------------------|---------------|----------------------------------|------------------|--|--|
| Gross Patient Revenue (GPR) | \$1,465,666,729 | Cash & Cash Equivalents | \$291,194,329 | Current Liabilities | -\$108,073,934 | | |
| Less Deductions | \$1,068,069,097 | Net Patient Receivables | \$27,899,980 | Long-Term Debt | \$159,775,308 | | |
| Net Patient Revenue | \$397,597,632 | Other Receivables | \$18,971,030 | Other Liabilities | \$115,593,187 | | |
| Plus Other Revenue | \$164,516,877 | | | Subtotal | \$167,294,561 | | |
| Total Revenue | \$562,114,511 | Land, Buildings & Equipment (Net) | \$252,902,328 | | | | |
| Less Expenses | \$528,461,422 | Other Assets | \$130,169,901 | Unrestricted Fund Balance | \$553,843,007.00 | | |
| Non-Operating Gains/Losses | \$13,086,287 | | | Restricted Fund Balance | \$0 | | |
| Net Income | \$46,739,376 | Total Assets | \$721,137,568 | Total Liabilities & Fund Balance | \$721,137,568 | | |
| | | | | | | | |