

306 Bellin Health Oconto Hospital
 820 Arbutus Avenue
 Oconto, WI 54153
 920-835-1100

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Oconto
 Analysis Area: Northeastern (4)
 Volume Group: 4

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 4		Volume Group 4		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	7.7%	57.9%	0.13	57.7%	0.13	42.2%	0.18	9.7%	0.79
Obstetrics	0.0%	36.8%	N/A	33.1%	N/A	19.9%	N/A	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	12.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	7.7%	58.7%	0.13	51.8%	0.15	42.0%	0.18	9.7%	0.79
Average Census (Patients)									
Adult Medical-Surgical	0.8	26.8	0.03	25.0	0.03	12.3	0.06	1.0	0.79
Obstetrics	0.0	4.8	N/A	3.9	N/A	1.4	N/A	0.0	N/A
Pediatrics	0.0	1.5	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	0.8	49.8	0.02	44.3	0.02	19.1	0.04	1.0	0.79
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	4.6	0.72	4.2	0.79	3.8	0.88	3.0	1.10
Obstetrics	0.0	2.4	N/A	2.3	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	2.4	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.3	4.9	0.68	4.4	0.75	4.0	0.82	3.0	1.10
Surgical Operations									
Inpatient	9	1,037	0.01	879	0.01	334	0.03	17	0.53
Outpatient	1,132	3,865	0.29	5,410	0.21	2,451	0.46	751	1.51
Inpatient as % of All Surgeries	0.8%	21.2%	0.04	14.0%	0.06	12.0%	0.07	2.2%	0.36
Outpatient Visits									
Non-Emergency Visits	17,631	145,246	0.12	191,881	0.09	76,359	0.23	18,698	0.94
Emergency Visits	2,660	16,058	0.17	17,038	0.16	11,733	0.23	2,216	1.20
Full-Time Equivalents (FTEs)									
Administrators	5.0	19.0	0.26	15.5	0.32	12.6	0.40	4.0	1.25
Nurses, Licensed	134.1	247.5	0.54	286.5	0.47	121.7	1.10	115.4	1.16
Ancillary Nursing Personnel	2.8	40.3	0.07	43.7	0.06	21.5	0.13	1.8	1.57
All Other Personnel	199.7	496.2	0.40	497.2	0.40	244.0	0.82	148.7	1.34
Total FTEs	341.5	803.0	0.43	842.9	0.41	399.8	0.85	269.8	1.27
FTEs per 100 Patient Census (Adjusted)									
Administrators	11.8	13.0	0.91	8.7	1.36	14.8	0.80	5.6	2.12
Nurses, Licensed	317.3	168.4	1.88	160.8	1.97	143.7	2.21	161.3	1.97
Ancillary Nursing Personnel	6.5	27.4	0.24	24.5	0.27	25.4	0.26	2.5	2.65
All Other Personnel	472.5	337.6	1.40	279.1	1.69	288.0	1.64	207.9	2.27
Total FTEs	808.2	546.4	1.48	473.2	1.71	471.8	1.71	377.3	2.14

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	10	Health Maintenance Organization (HMO)	Yes	Average Beds Used	8	Bassinets	0
Discharges	85	Preferred Provider Organization (PPO)	Yes	Discharges	97	Total Births	0
Inpatient Days	282			Inpatient Days	1,433	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	10	85	282	7.7%	0.8	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	7	4	8.6
Physicians & Dentists	16	20	21.1	Radiological Services Personnel	13	10	15.6
Medical & Dental Residents	0	0	0.0	Sonographers	7	1	7.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	54	37	67.6	Occupational Therapists	0	4	0.6
Certified Nurse Midwives	0	2	0.5	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	33	9	38.9	Physical Therapists	2	8	3.1
Ancillary Nursing Personnel	1	2	2.8	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	21	3	23.3	Recreational Therapists	0	0	0.0
Physician Assistants	6	3	6.6	Dietitians & Nutritionists	0	3	0.9
Nurse Practitioners	21	15	25.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	14	10	17.3
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	43	14	51.3
Pharmacy Personnel	23	3	24.6	Total	283	154	341.5
Clinical Laboratory Personnel	12	6	15.9				

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$74,197,334	44.2%	46.6%	0.95	47.1%	0.94	49.5%	0.89	43.4%	1.02
Medical Assistance	\$19,424,758	11.6%	14.4%	0.80	12.3%	0.94	13.2%	0.88	12.2%	0.95
Commercial	\$66,754,077	39.8%	33.9%	1.18	36.3%	1.10	33.6%	1.19	41.9%	0.95
All Other	\$7,343,577	4.4%	5.1%	0.86	4.2%	1.03	3.7%	1.17	2.5%	1.73
Deductions as % of Total Gross Patient Revenue										
Medicare	\$43,360,689	25.9%	35.2%	0.73	35.4%	0.73	35.9%	0.72	28.0%	0.92
Medical Assistance	\$11,734,184	7.0%	11.1%	0.63	9.8%	0.71	10.4%	0.67	6.7%	1.05
Commercial	\$22,567,497	13.5%	14.9%	0.90	16.0%	0.84	13.9%	0.97	12.0%	1.12
Charity Care	\$1,687,501	1.0%	0.7%	1.41	0.7%	1.47	0.8%	1.33	1.0%	1.00
Bad Debt	\$1,927,330	1.1%	1.0%	1.13	1.1%	1.07	1.3%	0.89	1.5%	0.79
All Other	\$3,764,232	2.2%	2.8%	0.80	2.9%	0.77	2.3%	0.97	0.9%	2.39
Total Deductions	\$85,041,433	50.7%	65.8%	0.77	65.9%	0.77	64.5%	0.79	50.1%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	6.1%	6.5%	0.94	6.1%	1.01	7.3%	0.84	4.3%	1.41	
Net Gains/Losses as % of Net Income	0.2%	29.4%	0.01	31.1%	0.01	21.5%	0.01	0.0%	8.10	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$35,472,413	46.3%	42.4%	1.09	42.5%	1.09	44.5%	1.04	44.1%	1.05
Supplies & Services	\$31,587,088	41.2%	51.3%	0.80	50.9%	0.81	48.6%	0.85	39.2%	1.05
Capital Component	\$9,515,282	12.4%	6.2%	1.99	6.6%	1.88	6.9%	1.80	16.7%	0.75
Fiscal Statistics										
Operating Margin (%)	13.0%	10.4%	1.25	15.9%	0.82	13.9%	0.94	3.8%	3.45	
Total Hospital Net Income (%)	13.1%	14.1%	0.93	21.5%	0.61	17.0%	0.77	3.8%	3.46	
Return on Equity (%)	19.6%	6.3%	3.11	15.0%	1.31	13.1%	1.49	5.6%	3.49	
Current Ratio	3.1	4.1	0.75	3.7	0.84	4.4	0.69	2.0	1.55	
Days in Net Patient Accounts Receivable	54.3	87.5	0.62	56.7	0.96	43.9	1.23	51.0	1.06	
Average Payment Period	35.2	89.9	0.39	76.1	0.46	61.1	0.58	54.2	0.65	
Equity Financing (%)	17.8%	64.7%	0.27	75.3%	0.24	78.9%	0.23	0.0%	N/A	
Long-Term Debt to Equity Ratio	3.1	0.3	9.53	0.2	20.54	0.1	24.26	-32.0	N/A	
Times Interest Earned	7.0	21.0	0.33	32.4	0.22	25.9	0.27	2.2	3.24	
Total Asset Turnover	1.5	0.4	3.50	0.7	2.30	0.7	2.02	1.5	1.01	
Average Age of Plant (Years)	6.8	17.1	0.40	10.6	0.64	10.3	0.66	5.7	1.19	
Increase (Decrease) Total Net Patient Revenue	29.9%	12.7%	2.34	10.0%	2.98	14.2%	2.11	17.7%	1.69	
Outpatient Gross Revenue (% of Total GPR)	98.1%	64.9%	1.51	74.4%	1.32	76.7%	1.28	98.6%	0.99	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$39,830	\$18,658	2.13	\$15,148	2.63	\$12,297	3.24	\$15,400	2.59	
Inpatient Net Revenue per Day	\$4,182	\$3,656	1.14	\$3,286	1.27	\$2,830	1.48	\$3,422	1.22	
Outpatient Net Revenue per Visit	\$3,803	\$781	4.87	\$699	5.44	\$806	4.72	\$3,026	1.26	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$167,719,748	Cash & Cash Equivalents	\$3,047,860	Current Liabilities	\$7,041,349
Less Deductions	\$85,041,433	Net Patient Receivables	\$12,290,468	Long-Term Debt	\$32,687,738
Net Patient Revenue	\$82,678,315	Other Receivables	\$4,951,355	Other Liabilities	\$8,479,350
Plus Other Revenue	\$5,379,499			Subtotal	\$48,208,437
Total Revenue	\$88,057,812	Land, Buildings & Equipment (Net)	\$25,684,686	Unrestricted Fund Balance	\$10,429,578
Less Expenses	\$76,574,783	Other Assets	\$12,663,646	Restricted Fund Balance	\$827,479
Non-Operating Gains/Losses	\$21,196			Total Liabilities & Fund Balance	\$58,638,015
Net Income	\$11,504,223	Total Assets	\$58,638,015		